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NYU Stern School of Business
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Curriculum Vitae
February 2017

Academic Positions:

NYU, Stern School of Business:

Vincent C. Ross Professor of Accounting, 2011-
Chair of the Accounting Department, 2011-16

Columbia University, Graduate School of Business:

Chazen Senior Scholar, Jerome A. Chazen Institute of International Business, 2010-11
Chair of the Accounting Division, 2009-11
Bernard Kester and T.W. Byrnes Professor of Accounting and Auditing, 2009-13 (on leave 2011-13)
Professor of Accounting, 2008-09
Associate Professor of Accounting (with tenure), 2006-08
David W. Zalaznick Associate Professor of Business, 2004-06
Associate Professor of Accounting, 2002-04
Assistant Professor of Accounting, 1998-02

University of California at Berkeley, Haas School of Business: Visiting Scholar, 1997-98

University of Vienna, Austria: Universitäts-Assistent, 1994-97

Education:

PhD, Business Administration, University of Vienna, Austria, 1998

Diplom-Kaufmann (Diploma in Business Administration), University of Hamburg, Germany, 1994

Research Interests:

Managerial Accounting, Performance Measurement, Corporate Governance, Contract Theory

Refereed Publications:

"Investments and Risk Transfers," forthcoming in *The Accounting Review* (with B. Michaeli)

- “Relational Contracts with and between Agents,” *Journal of Accounting & Economics* 61(2-3), 2016, 369-390 (with J. Glover and H. Xue)
- “Managerial Performance Evaluation and Real Options,” *The Accounting Review* 91(3), 2016, 741-766 (with A. Nezlobin and I. Vaysman)
- “Board Composition and CEO Power,” *Journal of Financial Economics* 112(1), 2014, 53-68 (with N. Melumad and X. Meng)
- “Signaling Firm Value to Active Investors,” *Review of Accounting Studies* 15(3), 2010, 584-619 (with X. Meng)
- “Non-Financial Performance Measures as Coordination Devices,” *The Accounting Review*, 84(2), 2009, 299–330 (with S. Baiman)
- “Cost Allocations for Capital Budgeting,” *The Accounting Review* 82(4), 2007, 837-867 (with S. Dutta and S. Reichelstein)
- “Ownership, Incentives and the Hold-Up Problem,” *RAND Journal of Economics* 37(2), 2006, 276-299
- “External and Internal Pricing in Multidivisional Firms,” *Journal of Accounting Research* 44(1), 2006, 1-28 (with S. Reichelstein)
- “Incentives for Efficient Inventory Management: The Role of Historical Cost,” *Management Science* 51(7), 2005, 1032-1045 (with S. Reichelstein)
- “Integrating Managerial and Tax Objectives in Transfer Pricing,” *The Accounting Review* 79(3), 2004, 591-615 (with N. Melumad and S. Reichelstein)
- “Delegated Investment Decisions and Private Benefits of Control,” *The Accounting Review* 78(4), 2003, 909-930
- “Performance Evaluation and Corporate Income Taxes in a Sequential Delegation Setting,” *Review of Accounting Studies* 8, 2003, 283-309 (with A. Ziv)
- “Monitoring in Multiagent Organizations,” *Contemporary Accounting Research* 19(4), 2002, 483-511 (with N. Melumad and A. Ziv)
- “Intrafirm Trade, Bargaining Power, and Specific Investments,” *Review of Accounting Studies* 5(1), 2000, 27-56
- “Comparative Statics of Monopoly Pricing,” *Economic Theory* 16, 2000, 465-469 (with S. Reichelstein)
- “Negotiated Versus Cost-Based Transfer Pricing,” *Review of Accounting Studies* 4(2), 1999, 67-91 (with S. Reichelstein and S. Sahay)
- “Alternative Methoden zur Bestimmung innerbetrieblicher Verrechnungspreise,” *Zeitschrift für betriebswirtschaftliche Forschung* 50(3), 1998, 236-259 (with S. Reichelstein, in German)

Non-refereed Publications:

“Internal Pricing,” *Foundations and Trends in Accounting*, 3(4), 2009, 223–313

“Discussion of ‘Divisional Performance Measurement and Transfer Pricing for Intangible Assets,” *Review of Accounting Studies* 11, 2006, 367-376

“Managerial Accounting,” in *Handwörterbuch der Betriebswirtschaftslehre*, Küpper et al. (eds), forthcoming (with S. Reichelstein)

“Market-Based Transfer Pricing: A Synthesis of Recent Studies,” *Internationalisierung des Controlling*, J. Weber and M. Meyer (ed.), DUV Verlag, Wiesbaden, Germany, 2005. (with N. Bastian and S. Reichelstein)

“Zurück zu EVA,” *Betriebswirtschaftliche Forschung und Praxis* 1/99, 1999, 53-65 (with G. Fuhrmann and S. Reichelstein, in German)

Working Papers and Work in Progress:

“Biased Boards,” working paper (with X. Meng and L. Qiu)

“Vertical Integration and the Allocation of Investment Authority,” work in progress (with B. Michaeli)

“(No) Arbitrage Transfer Pricing,” work in progress (with B. Michaeli)

“Transfer Pricing in the Presence of External Markets,” work in progress (with N. Johnson, and S. Reichelstein)

Professional Activities:

Associate Editor, *Management Science*, 2010-15

Editorial Board, *Review of Managerial Sciences*, 2006-

Editorial Board, *Review of Accounting Studies*, 2003-

Editorial Board, *The Accounting Review*, 2002-

Selection Committee, AAA Notable Contribution to Management Accounting Literature Award, 2014

Academic Advisory Board, European School of Management and Technology (ESMT), Berlin, 2011-

Organizing Committee and Resident Faculty, AAA Doctoral Consortium, 2003, 2007

Screening Committee, 2000 AAA Notable Contributions to the Accounting Literature Award

Grants and Awards:

Columbia Business School Teaching Award, 2008

Chazen International Research Prize, Columbia Business School, 2004

Eugene Lang Junior Faculty Research Fellowship, Columbia Business School, 2000

Grant, European Accounting Association, EAA Doctoral Colloquium, Graz 1997

Travel Grant, University of Vienna, to visit U.C. Berkeley, 1997

Grant, University of Bonn, International Summer School: Interactive Economic Decisions, 1996

Referee:

The Accounting Review; Review of Accounting Studies; Journal of Accounting & Economics; Journal of Accounting Research; Contemporary Accounting Research; Journal of Accounting, Auditing and Finance; Journal of Management Accounting Research; European Accounting Review; Management Accounting Research; Management Science; American Economic Review; Review of Economic Studies; RAND Journal of Economics; Journal of the European Economic Association; Economic Theory; Journal of Economics and Management Strategy; Journal of Economic Behavior and Organization; National Tax Journal; German Economic Review; Managerial and Decision Economics; European Journal of Operations Research; OR Spectrum; Journal of International Business Studies; Industrial and Corporate Change; Schmalenbach Business Review

Invited Conference Presentations:

UCLA Accounting Conference, 2016
Bauer Accounting Research Symposium, University of Houston, 2016
LAEF Accounting Conference, UC Santa Barbara, 2014
Washington University in St Louis, Nick Dopuch Accounting Conference, 2014
Verein fuer Socialpolitik, Bayreuth, 2012
Stanford Accounting Summer Camp, 2011
Accounting Research Workshop, Fribourg (Switzerland), keynote speaker, 2011
University of Toronto Accounting Conference, 2010
Tel Aviv University, International Accounting Conference, 2010
Interdisciplinary Accounting Conference (D-CAF), Copenhagen, 2008
UNC Tax Symposium, 2008
Yale Accounting Conference, 2004, 2012
Annual Meeting, Verband Deutscher Hochschullehrer fur Betriebswirtschaft, 2003 (Zurich)
AAA Management Accounting Section Meeting, 1999 (Orlando), 2003 (San Diego), 2011 (Atlanta)
Review of Accounting Studies Conference, 2002 (Michigan), 2005 (Columbia), 2009 (Tilburg)
EIASM Workshop on Accounting and Economics, 1996 (Zurich), 2000 (Copenhagen), 2002 (Madrid), 2004 (Frankfurt), 2010 (Vienna)
Carnegie Mellon University, Accounting Conference, 2001, 2007
Financial Economics and Accounting (FEA) Conference, 2001 (Rutgers University)
Duke University/University of North Carolina Summer Camp, 2001
University of Minnesota, Arijit Mukherji Accounting Conference, 2001
Hong Kong UST, Summer Symposium on Accounting Research, 1997, 2000
AAA Annual Meeting, 2000 (Philadelphia), 2006 (Washington, DC)
European Association for Research in Industrial Economics (EARIE), 1996 (Vienna)

Research Workshops:

Beijing University, Carnegie Mellon University, Catholic University of Lisbon, China Europe International Business School (CEIBS, Shanghai), Chinese University of Hong Kong, City University of New York, Columbia University, European School of Management and Technology (ESMT, Berlin), Duke University, Georgetown University, Harvard University, Hong Kong University, Hong Kong University of

Science and Technology, Humboldt University Berlin, INSEAD, London Business School, London School of Economics, New York University, Northwestern University, Norwegian School of Economics, Ohio State University, Stanford University, Tilburg University, Tsinghua University, UC Berkeley, UCLA, UC Santa Barbara, University of Alberta, University of Bonn, University of Chicago, University of Cologne, University of Magdeburg, University of Mannheim, University of Michigan, University of Minnesota, University of Pennsylvania (Wharton), University of Texas at Austin, University of Vienna, Washington University in St Louis, University of Waterloo, Yale University, University of Zurich

Courses Taught:

MBA, EMBA, Global EMBA and Executive Education: Managerial Accounting; Financial Planning and Analysis

PhD: Analytical Models in Accounting; Corporate Governance