



NYU | STERN



**HASKINS
GIVING
SOCIETY**



2016-2017

DONOR IMPACT REPORT

OCTOBER 2017

THANK YOU FROM THE DEANS



Peter Blair Henry
Dean

DEAR DONOR,

Thank you for your outstanding dedication and commitment to NYU Stern. Through your generous contribution as a member of the Haskins Giving Society, you and your peers helped us raise **\$30.6 million** in fiscal year 2017.

The Haskins Giving Society is comprised of an esteemed group of dedicated alumni and friends who have a lasting impact on the School. Of the \$30.6 million we raised this past year, Haskins Giving Society members alone contributed \$22.4 million.



Geeta Menon
Dean of the Undergraduate College

HASKINS GIVING SOCIETY MEMBERS LIKE YOU PROVIDE **73%** OF OUR TOTAL PHILANTHROPIC SUPPORT.

The effects of your giving are felt throughout the entire School, from providing millions of dollars in scholarships to deserving Undergraduate and MBA students to supporting new academic initiatives. We are proud to present this report and show the results of your generosity. Thank you for helping us ensure that NYU Stern continues to thrive as a place of excellence.

YOUR LEADERSHIP GIFTS IN ACTION IN 2016-2017

FINANCIAL AID

53 undergraduate students on full-tuition scholarships by the 2018-2019 academic year

27 new scholarships established by Haskins Giving Society members

CAREER DEVELOPMENT

98% of undergraduate students secured a full time job within 6 months of graduation

94% of MBA students secured a full time job within 3 months of graduation

STUDENT SUPPORT

\$300K in cash and services for NYU Stern's Entrepreneurs Challenge, an increase from \$100K

379 undergraduate student participants in the Stern Program for Undergraduate Research

FACULTY EXCELLENCE

#3 rank for Stern faculty in the world for research productivity

10 books published by Stern faculty

ACADEMIC INNOVATION

2 new one-year MBA programs in Technology and in Fashion & Luxury

1st business school to establish a FinTech specialization and hosted inaugural FinTech conference in November 2016

10 MBA students pursued a Social Impact Internship working at the intersection of business and society

4 student entrepreneurs in the inaugural year of the Stern Venture Fellows program receiving financial support, mentorship, and access to NYC and Silicon Valley tech companies

WORLD OF THANKS FROM SCHOLARSHIP RECIPIENTS

HASKINS GIVING SOCIETY MEMBERS CONTRIBUTED OVER **\$17.2 MILLION** FOR SCHOLARSHIPS IN THE 2017 FISCAL YEAR. MEET FOUR STUDENTS WHO BENEFITTED DIRECTLY FROM YOUR SUPPORT.



Emily S., BS 2020

“WITHOUT THE SCHOLARSHIP, I WOULD NOT HAVE BEEN ABLE TO ATTEND NYU STERN GIVEN THE FINANCIAL CONSTRAINTS OF MY FAMILY. Thank you so much for believing in me and my skills/talents as not only an academic but also as someone who is heavily engaged in community service and giving to those who need help. Without you and the financial aid you have provided to me, my life would've taken a completely different path.”



Carlos B., BS 2018

“This scholarship...has meant being able to learn what I wanted to learn, to be involved with organizations and causes I truly care about, to be able to take an internship at a company that helped me discover what I want to do, to be able to study abroad and learn about different cultures. THIS SCHOLARSHIP HAS MEANT BEING ABLE TO MAKE INTO REALITY A COLLEGE EXPERIENCE THAT SO MANY PEOPLE CAN ONLY DREAM ABOUT. Thank you.”



Dylan P., BS 2019

“At times I think of the trajectory my life would have taken if it had not been for your generosity and intervention. I FEEL BLESSED TO BE GIVEN THE UNIQUE AND LIFE CHANGING EXPERIENCE THAT YOU MADE POSSIBLE. Above that, I have peace of mind knowing that my family will not have to bear the burden of financing my education. For that I am eternally grateful.”



Nevena G., MBA 2017

“I have been financially independent since I came to the U.S., through scholarships and odd jobs during my undergraduate education and Master's in English. I AM FUNDING MY DEGREE AT STERN ENTIRELY WITH LOANS, BECAUSE I BELIEVE IN ITS WORTH, WHICH MAKES YOUR CONTRIBUTION TO MY TUITION ALL THE MORE HELPFUL. I feel encouraged by my scholarship which makes me feel confident that I am on the right education and career path.”

GIVING BY THE NUMBERS

GIFTS FROM HASKINS GIVING SOCIETY MEMBERS TOTALED
\$22.4 MILLION IN FISCAL YEAR 2017.

1,110

Haskins Giving Society
members

\$3.59M

Raised for the Stern Fund

110

Haskins members from
Class of 2017

Haskins Giving Society members
raised

\$22.4M

77%

of Haskins level gifts supported
scholarships

257

of Haskins members gave in 5+
consecutive years

2017 HASKINS GIVING SOCIETY AWARD DINNER

**‘We make a living by what we get, but we make a life by what we give.’
– WINSTON CHURCHILL**

On April 18, 2017, nearly 500 Haskins Giving Society members and their guests gathered at The Metropolitan Museum of Art’s Temple of Dendur Room in The Sackler Wing to honor fellow graduate and Stern Board of Overseers member, **Philip L. Milstein, MBA ’74.**

This year’s Charles Waldo Haskins Award was presented to Philip L. Milstein, Principal of Ogden CAP Properties, LLC for his remarkable career in real estate and his longtime, wide-ranging support for NYU Stern. In addition to supporting Stern scholarships, professorships, the Stern Fund, and the Center



for Real Estate Finance Research, Philip and his wife, Cheryl, recently established the Philip and Cheryl Milstein Opportunity Scholarship to provide full need financial assistance to two high achieving, low income undergraduate students.

Mr. Milstein remarked, “As I reflect on my 40+ years in business, my thoughts always go back to helping others. What captures my feelings about philanthropy in business is best said in a quote by Winston Churchill: ‘We make a living by what we get, but we make a life by what we give.’”

SAVE THE DATES

7TH ANNUAL STERN SCHOLARSHIP RECEPTION

MARCH 20, 2018

Rosenthal Pavilion, Kimmel Center | New York, NY

HONORING

Scholarship Donors and Student Recipients

HASKINS GIVING SOCIETY AWARD DINNER

MAY 3, 2018

The Pierre Hotel | New York, NY

HONORING

ANDREA C. BONOMI, BS ’86
Chairman and Founder, Investindustrial

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Haskins Giving Society
2016 - 2017 Donor Impact Report
Page | 4