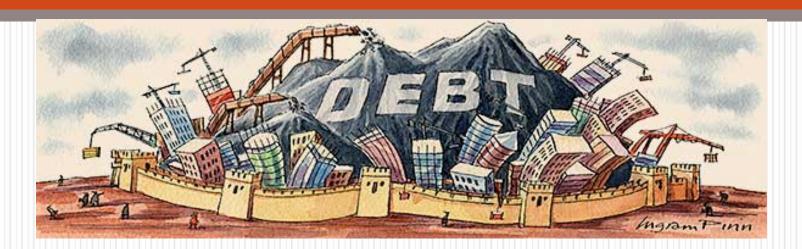
### The Great Wall of Debt

The Cross Section of Chinese Local Government Credit Spreads



Jennie Bai (Georgetown University)

Andrew Ang (Columbia) Hao Zhou (PBC Tsinghua)

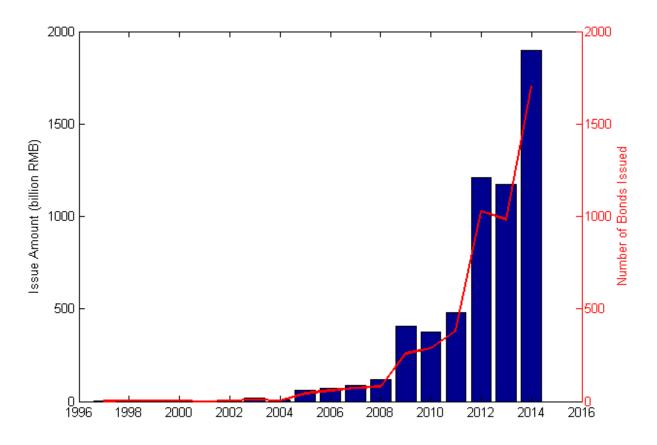
# Example: '09沪城投



Shanghai Tower (\$2.4 bil)

- Issue:4/10/2009
- Size: RMB 5bil (USD .77 bil)
- Tenor: 5-year
- Yield: 3.5%
- Issuer: Shanghai
  Chengtou Corp.
- Issuer type: SOE

### ChengTou Bond Issuance



- 1992: first CTB, Pudong development bond, RMB 500 million
- By 12/31/2014: total outstanding of RMB 4.95 trillion

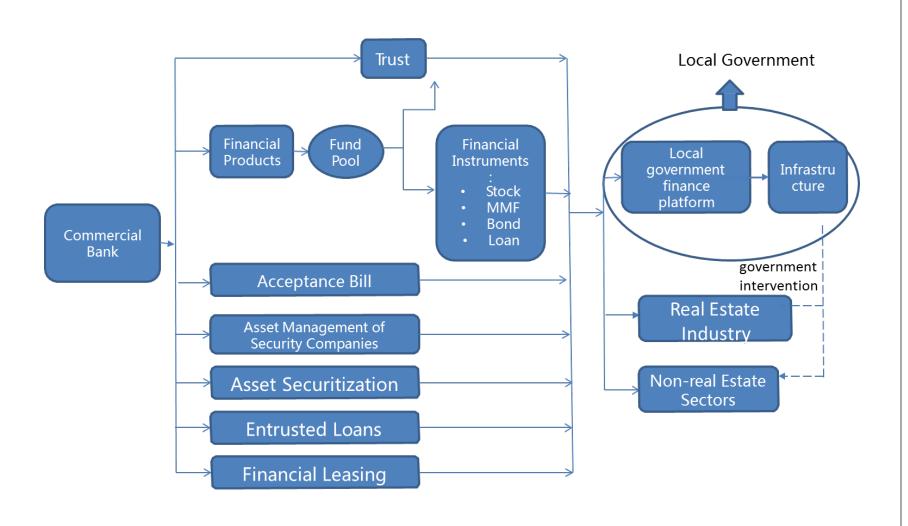
# ChengTou Bond (城投债)

- CTB is China's pseudo muni bond for the purpose of municipal gov. investment and city construction
- CTB is issued by local government financial vehicles (LGFV), including state-owned enterprises (SOE)
- CTB is guaranteed explicitly/implicitly by local government revenue (through land sales and asset transfer)

### The Importance of CTB Market

- CTB market is unique to investigate the effect of government guarantees, political risk, and distortions to market pricing
- CTB market is integral to China's shadow banking system
- CTB market is tightly linked to the real estate market

### The Nexus of Local Gov't Debt



### Central Government Guarantee

• The explicit and implicit central government guarantee should mean that all CTBs have similar yields.

### CTB Excess Yield

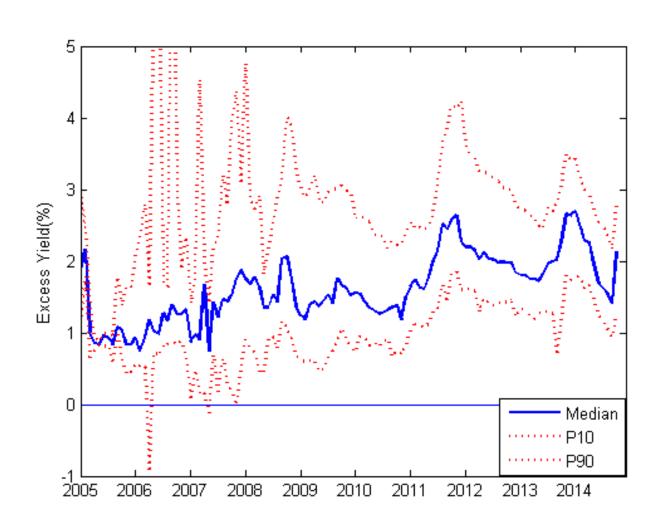
$$Y_{ijt} = y_{ijt}^{CTB} - y_{it}^{CGB}$$

Step 1: calculate CGB zero-coupon yield curve

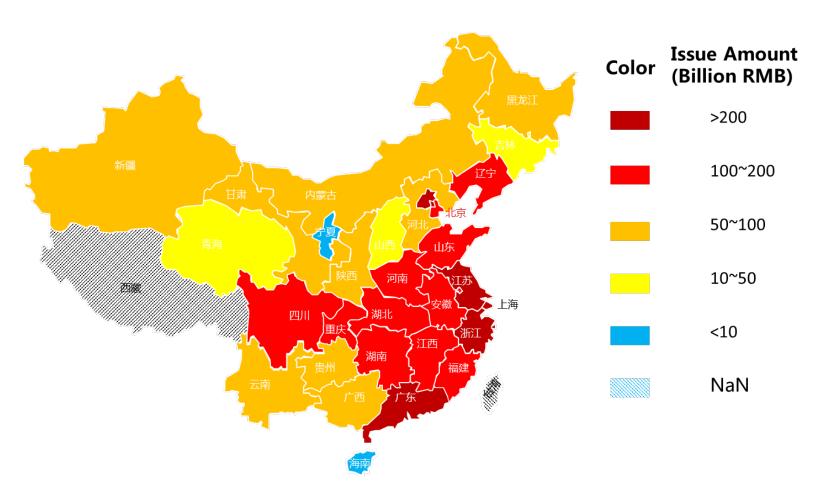
Step 2: calculate the CTB yield  $y_{ijt}^{CTB}$  based on bond characteristics (ttm, coupon, price, etc)

Step 3: calculate CTB-implied government bond yield  $y_{it}^{CGB}$ , based on CTB cash flow and CGB zero yield curve

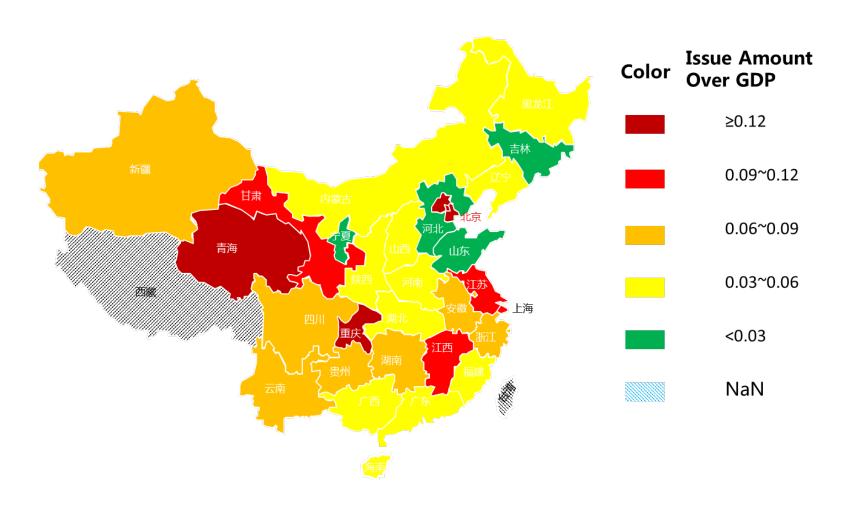
## Cross-sectional Dispersion



## CTB: Regional Issuance



### CTB: Issue Amount Relative to GDP



### Distribution of Excess Yields

		Mean	SD	P10	P90
Geography					
	Coastal	1.87	0.81	1.04	2.83
	Middle	2.15	0.83	1.19	3.19
	West	2.21	0.75	1.34	3.10
Fiscal Surpl	us				
	High	2.37	0.76	1.43	3.29
	Mid	2.13	0.79	1.24	3.09
	Low	1.85	0.80	1.03	2.81
GDP Growt	h				
	High	2.09	0.80	1.25	3.05
	Mid	2.10	0.81	1.20	3.07
	Low	1.79	0.79	0.97	2.79
RE Rank					
	High	1.92	0.81	1.08	2.90
	Mid	2.08	0.81	1.14	3.11
	Low	2.17	0.76	1.26	3.07
All Bonds		1.98	1.90	0.81	1.11

## Characterizing Risk of CTB Bonds

More expensive (lower yield) CTB bonds tend to be those issued in provinces ...

- Located along the coast;
- Having higher housing prices;
- Having lower GDP growth and smaller fiscal surplus

Given the central government guarantee, there still exists heterogeneity of CTB risk across provinces!

### Province Risk Exposure

Province betas to national macro and financial conditions

$$\Delta Y_{jt} = \alpha_j + \beta_{j,F} \Delta F_t + \varepsilon_{jt}$$

• CTB excess yields sorted by province betas

	$eta_{\Delta CDS}$	$eta_{\Delta FDI}$	$eta_{\Delta CA}$	$eta_{\Delta FX}$	$eta_{\Delta RF}$	$eta_{RET}$
Low	1.91	1.89	1.98	2.05	2.15	2.11
High	2.15	2.10	2.13	1.97	1.94	2.01
Low-High	-0.24	-0.21	-0.16	0.07	0.21	0.09
t-stat	-5.52	-5.51	-3.82	1.81	5.15	2.49

• In the cross-sectional test, macro betas on CDS, EX, and RF are priced in CTB excess yields.

### Further Specification

• Controlling for province risk exposures, examine province-level and bond-level characteristics:

$$Y_{ijt} = \alpha_0 + \alpha Y_{ij,t-1} + \sum_{s=1}^{S} \xi_s \cdot X_{ijt} + \sum_{k=1}^{K} \gamma_k \cdot \beta_{j,F(k)} + \eta_t + \varepsilon_{ijt}$$

- $X_{ijt}$  include
  - Real estate characteristics
  - Political risk
  - Liquidity risk

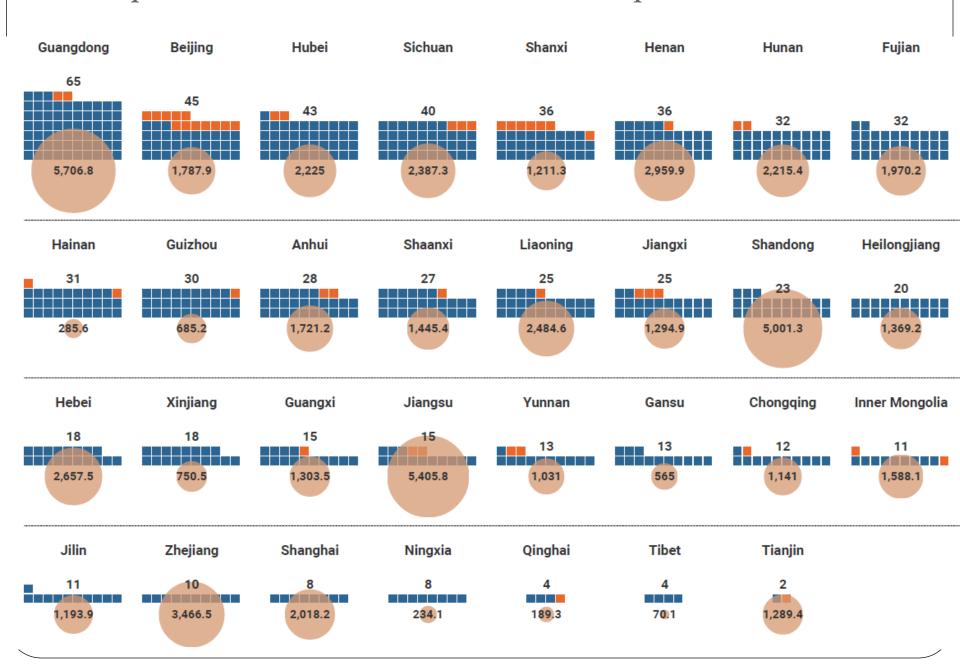
### Real Estate

	(1)	(2)	(3)	(4)
Real Estate GDP	-0.03		-0.03	-0.04
	[-5.03]		[-3.80]	[-4.83]
Service GDP	-0.01		-0.01	-0.01
	[-1.85]		[-1.91]	[-1.00]
Retail GDP	0.01		0.01	0.00
	[1.23]		[1.30]	[0.10]
Hotel GDP	0.01		0.01	-0.01
	[0.55]		[0.57]	[-0.32]
GDP Growth		0.02	0.00	-0.01
		[2.94]	[0.50]	[-1.27]
Fiscal Surplus		0.01	0.00	0.00
		[2.31]	[-0.66]	[0.07]
Control for Betas				Υ
Control for Lagged Yield	Υ	Υ	Υ	Υ
Month Fixed Effect	Υ	Υ	Υ	Υ
Adj R2	0.628	0.620	0.628	0.628

#### Political Risk

• Corruption index is calculated as the rank-weighted

#### Corruption: Officials named in CCDI Graft Reports



### Political Risk

	(1)	(2)	(3)	(4)	(5)
Corruption	0.09		0.02	0.02	0.02
	[4.33]		[4.39]	[4.01]	[3.59]
Num of Corruption Cases		0.05	0.01	0.02	0.01
		[3.09]	[2.92]	[4.12]	[2.03]
Control for Betas				Υ	Υ
Control for Rating					Υ
Control for Lagged Yield			Υ	Υ	Υ
Month Fixed Effect	Υ	Υ	Υ	Υ	Υ
Adj R2	0.198	0.191	0.620	0.621	0.630

# Liquidity Risk

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Turnover	0.07			0.02	0.02	0.01	0.02
	[4.42]			[3.77]	[3.77]	[3.26]	[3.41]
Turnover*HQ							-0.01
							[-1.65]
Illiq_Amihud		-0.04		0.01	0.01	0.01	0.01
		[-3.23]		[1.07]	[1.11]	[1.64]	[1.08]
Illiq* HQ							0.00
							[-0.28]
spread			0.00	0.00	0.00	0.00	
			[-0.17]	[-0.74]	[-0.65]	[0.29]	
Control for Betas						Υ	Υ
Control for Lagged Yield				Υ	Υ	Υ	Υ
Month Fixed Effect	Υ	Υ	Υ	Υ	Υ	Υ	Υ
Adj R2	0.195	0.201	0.187	0.675	0.676	0.684	0.684

<sup>\*</sup> HQ=1 if Rating=AAA

#### Conclusion

- Despite the central government guarantee, CTB yields exhibit significant economic heterogeneity across provinces.
- Real estate plays a vital role in determining CTB yields.
- Political risk is equally important as economic risk.

Appendix

### CTB Characteristics

#### **USA:** Munis

- Federation: central gov't bear no responsibility
- Munis have little systemic risk
- Relatively little corruption and transparency
- Debt does not have to be backed by physical collateral
- Tax-exempt

#### China: CTB

- Central government implicitly guarantees CTBs
- CTB mkt affects systematic risk and financial stability
- Relatively more corruption and opacity
- Collateral is often required; linked to *real estate* market
- Non tax-exempt