

Juan Dubra
Curriculum Vitae: March 2016

EDUCATION

Ph.D. Economics, New York University, March 2000.

B.A. Economics Universidad de la República, Uruguay, 1995.

RESEARCH

Publications

“Does the Better-Than-Average Effect Show That People Are Overconfident?: Two Experiments” with Jean-Pierre Benoît and Don Moore, *Journal of the European Economic Association* 13(2), April 2015, pp. 293-329.

“Anger and Regulation,” with Rafael Di Tella, *Scandinavian Journal of Economics* 116(3), July 2014.

“Supermarket Entry and the Survival of Small Stores,” with Fernando Borraz, Daniel Ferrés and Leandro Zipitría, *Review of Industrial Organization* 44(1), February 2014, pp. 73-93.

“Fairness and Redistribution, a Comment” with Rafael Di Tella, *American Economic Review* 103(1), February 2013, pp. 549-53.

“On the Problem of Prevention,” with Jean-Pierre Benoît, *International Economic Review* 54(3), August 2013.

“Apparent Overconfidence,” with Jean-Pierre Benoît, *Econometrica* 79(5), September 2011, pp. 1591–1625.

“Continuity and Completeness under Risk,” *Mathematical Social Sciences*, Volume 61(1), 2011.

“On the Efficiency of Asymmetric English Auctions and the Stolper-Samuelson Theorem,” with Federico Echenique and Alejandro Manelli, *Journal of Economic Theory* 144(2), 2009.

“A Theory of Time Preferences over Risky Outcomes,” *Journal of Mathematical Economics*, 45(9-10), 2009.

“Crime and Punishment in the ‘American Dream’,” with Rafael Di Tella, *Journal of Public Economics*, 92 (7), 2008.

“Information Revelation in Auctions,” with Jean-Pierre Benoît, *Games and Economic Behavior*, Volume 57(2), November 2006.

“A Correction to ‘Competitive Bidding and Proprietary Information’” *Journal of Mathematical Economics*, Volume 42, Issue 1, 2006.

“Why do Good Cops defend Bad Cops?” with Jean-Pierre Benoît, *International Economic Review*, 45, 2004.

“Measurability is not About Information,” with Federico Echenique, *Mathematical Social Sciences*, Volume 47, Issue 2, March 2004.

“Optimism and Overconfidence in Search,” *Review of Economic Dynamics*, Volume 73, Issue 1, January 2004.

“Expected Utility Theory without the Completeness Axiom,” with F. Maccheroni and E. Ok, *Journal of Economic Theory*, Volume 115, Issue 1, March 2004.

“A Model of Procedural Decision Making in the Presence of Risk,” with Efe Ok, *International Economic Review*, 43, 2002.

“Monotone Preferences over Information,” joint with Federico Echenique, *bepress Journals, Topics in Economic Theory*, Volume 1, Issue 1, Article 1, 2001.

“An Asymmetric Kalai-Smorodinsky Solution,” *Economic Letters*, Volume 73, Issue 2, Nov. 2001.

Submitted Work

“Getting Polluters to Tell the Truth,” with Marcelo Cafferla.

“A Theory of Rational Attitude Polarization,” with JP Benoit.

Book Chapters

“A Resource Belief Curse: *Oil and Individualism*,” with Rafael Di Tella and Robert McCulloch, in *Populism and Natural Resources*. MIT Press.

“Peronist Beliefs: Origins and their Permanence,” with Rafael Di Tella, in *Argentine Exceptionalism*, Oxford University Press.

“The interruption of a policy for less corruption in the health sector, and better health care in Argentina,” with Rafael Di Tella, UNDP Latin America Regional Report.

ACADEMIC ACTIVITIES

Jan. 2014-May 2014, Jan. 2015-May 2015 and Jan. 2016-May 2016, Visiting Professor at the Stern School of Business, New York University.

June-July 2013, Koc University, Isanbul, Turkey.

Jan. 07-May 07, Jan. 08-May 08, Jan. 09-May 09, Visiting Associate Professor at the Tepper School of Business, Carnegie Mellon University.

Jan. 2006-Dec 2006 Visiting Associate Professor at Universidad Torcuato Di Tella.

May 2001-Dec. 2005. Professor at the Universidad de Montevideo.

Jan. 2001-May 2001 Visiting Assistant Professor at Yale University

Feb. 2000-Dec. 2000 Assistant Professor at the Universidad de Montevideo

Seminar Presentations

Columbia, Toronto, LBS, Tel Aviv, Hebrew University Jerusalem, 2016.

Stanford, Yale, Penn State, Georgetown, Johns Hopkins, IADB, British Columbia, Arizona State, Carnegie Mellon, Spring 2015.

Princeton University, Rutgers University, New York University 2014.

FGV-Sao Paulo, Universidad Católica de Chile, 2013.

George Washington University, Johns Hopkins University, Spring 2012.

CATO Institute, New York University, 2011.

PUC-Rio March 2010.

United Nations Development Programme (NY), New York University, Harvard University, Carnegie Mellon University, Spring 2009.

University of Chicago, Harvard University, Fall 2008.

University of Pittsburgh, Tepper CMU, Arizona State University, London Business School, Biased Beliefs Workshop, University College London, Spring 2008.
 NYU, Arizona State, Tepper CMU, Caltech, Spring 2007.
 Yale, Georgetown, Penn State, December 2003.
 NYU, Columbia and Rutgers Theory Seminars, March 2003.
 UCLA and Caltech Theory Seminars, October 2002.
 Yale Theory Seminar, March 2001.
 Princeton and Rochester Theory Seminars, January 2000.
 Conference on Behavioral Economics, Berkeley, Summer 1999.
 Yale, Theory Reading Group, Spring 1999.
 IV Meeting of the Society for Social Choice and Welfare, Summer 1998.

REFEREEING

- 2015. Journal of Institutional and Theoretical Economics, *Economica*, Journal of Economic Theory, Review of Economic Studies, International Economic Review, American Economic Review, Review of Industrial Organization, Economic Inquiry, Theoretical Economics.
- 2014. Journal of Economics and Management Strategy, Review of Economic Studies, American Economic Journal: Microeconomics, Games and Economic Behavior, American Economic Review, Journal of Economic Theory, European Economic Review, Journal of the European Economic Association, Journal of Industrial Economics, Theory and Decision.
- 2013. *Econometrica*, Review of Economic Studies, Journal of Political Economy, Theoretical Economics, Journal of the European Economic Association, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Mathematical Social Sciences, Economics Letters, US-Israel Binational Science Foundation, Games and Economic Behavior, Arabian Journal of Science and Engineering.
- 2012. Journal of the European Economic Association, American Economic Journal: Micro, Economic Theory, Journal of Economic Theory, Economics Letters.
- 2011. *Econometrica*, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Economic Theory, Social Choice and Welfare, SERI, Japanese Economic Review, American Economic Review, American Economic Journal: Microeconomics, Journal of Economic Behavior and Organization, Economic Journal.
- 2010. Review of Economic Studies, *Econometrica*, Journal of Economic Theory, Theoretical Economics, Theory and Decision, Games and Economic Behavior and Social Choice and Welfare.
- 2009. *Econometrica*, Review of Economic Studies, Theory and Decision, Theoretical Economics, Macro Dynamics, Journal of Human Capital, International Economic Review.
- 2008. Journal of Institutional and Theoretical Economics, Journal of the European Economic Association.
- 2007. Management Science, International Economic Review, Journal of the European Economic Association. 2006. American Economic Review, Games and Economic Behavior. 2005. Economic Theory, Journal of the European Economic Association. 2004. Berkeley Electronic Press. 2003. JPE. 2002. International Economic Review, Math. of Operations Research, Operations Research. 2001. JPE. 2000. Social Choice and Welfare. 1999. JET.