

Fall 2016 Open Access List

Updated 09/07/2016

** Please be aware that this list is subject to change*

ACCOUNTING					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
ACCT-UB 1	1, 2, 3, 6, 8 Only	Principles of Financial Accounting	None	Counts toward Business Studies Minor, must have 1 semester at NYU	Opens on April 11, based on registration date and time
ACCT-UB 3	1, 2, 3	Financial Statement Analysis	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	so, jr, or sr class standing	Monday, April 18th
ACCT-UB 4	1, 2, 3, 4	Managerial Accounting	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	so, jr, or sr class standing	Monday, April 18th
ACCT-UB 22	1	Acquisitions, Other Restructurings & Related Topics	ACCT-UB 3	so, jr, or sr class standing	Monday, April 18th
ACCT-UB 23	1 2	Financial Modeling and Analysis	ACCT-UB 3 & FINC-UB 2 or FINC-UB 9002 or ECON-AD 302	so, jr, or sr class standing	Monday, April 18th
FINANCE					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
FINC-UB 2	Section 1 only	Foundations of Finance	1. STAT-UB 103 or STAT-UB 3 or ECON- UA 19 or BUSF-SHU 101 OR SOSC-AD 113SOSC-AD110 or ECON-UA 18 (6 credits) and 2. ECON- UB 1 or ECON- UA 2 or ECON-UA 5 or ECON-UA 10 or ECON AD 101 or ECON-AD 105 OR ECON-SHU 150 and 3. CO-REQUISITE ACCT-UB 1	Counts toward Business Studies Minor, and so, jr, or sr class standing	Opens on April 11, based on registration date and time
FINC-UB 7	1, 2, 3, 4, 5	Corporate Finance	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, April 18th
FINC-UB 8	1	Advanced Corporate Finance	FIN-UB 7 or FINC-UB 9007	so, jr, or sr class standing	Monday, April 18th
FINC-UB 15	1	Alternative Investments I: Principles & Strategies	FINC-UB 2		Monday, April 18th
FINC-UB 22	1, 2	Risk Management in Financial Institutions	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, April 18th
FINC-UB 23	1	Emerging Markets Finance	FINC-UB 2 and ECON-UA 238		Monday, April 18th
FINC-UB 26	1	Debt Instruments & Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, April 18th
FINC-UB 30	1	International Financial Management	FINC-UB 7 and ECON-UA 238		Monday, April 18th
FINC-UB 38	1	Real Estate Capital Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, April 18th
FINC-UB 43	1	Futures & Options	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, April 18th
FINC-UB 44	1	Portfolio Management	FINC-UB 2		Monday, April 18th
FINC-UB 45	1, 2	The Financial Service Industry	FINC-UB 7 OR FINC-UB 9007 OR IBEX-UB 2001 OR BUSF-SHU 303, SAME AS B40.2334	junior standing at minimum	Monday, April 18th
FINC-UB 49	1, 2	Principles of Securities Trading	FINC-UB 2	so, jr, or sr class standing	Monday, April 18th
FINC-UB 50	1	Mergers, Acquisitions, & Restructuring	FINC-UB 7		Monday, April 18th
FINC-UB 61	1	Entrepreneurial Finance	FINC-UB 7	so, jr, or sr class standing	Monday, April 18th
FINC-UB 66	1	Hedge Fund Strategies	FINC-UB 7		Monday, April 18th
FINC-UB 68	1	Financial Analysis in EMT	FINC-UB 7, strongly recommended ACCT-UB 3	Counts toward BEMT Minor	Monday, April 18th
INFORMATION SYSTEMS					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
INFO-UB 1	1, 2, 3, 4	Info Tech in Business and Society	None	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, April 18th
INFO-UB 23	1, 2, 3	Introduction to Programming and Data Science	None		Monday, April 18th
INFO-UB 38	1	Social Media and Digital Marketing Analytics	None	Counts toward BEMT Minor	Monday, April 18th
INFO-UB 44	1	Analytics & the Digital Economy	None	so, jr, or sr class standing	Monday, April 18th
INFO-UB 50	1	Financial Information Systems	None	so, jr, or sr class standing	Monday, April 18th
STATISTICS					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
STAT-UB 103	4	Statistics for Business Control & Regression and Forecasting Models	None	Counts toward Business Studies Minor	Opens on April 11, based on registration date and time
STAT-UB 1	1	Statistics for Business Control	None	Counts toward Business Studies Minor	Monday, April 18th
STAT-UB 3	1, 2	Regression and Forecasting Models	STAT-UB 1 or Stats proficiency exam score of 100 or ECON-UA 18 (4 credits)	Counts toward Business Studies Minor	Monday, April 18th
STAT-UB 8	1	Appl Stoch Proc F/Fin Models	STAT-UB 103 or STAT-UB 3		Monday, April 18th
STAT-UB 14	1	Intro Theory of Probability	CALC 1 and CALC 2, recommended STAT-UB 103	so, jr, or sr class standing	Monday, April 18th

STAT-UB 17	1	Regression and Multivariate Data Analysis	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 OR SOSC-AD 113 OR BUSF-SHU 101	so, jr, or sr class standing	Monday, April 18th
STAT-UB 18	1	Forecast Time Series Data	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 OR SOSC-AD 113 OR BUSF-SHU 101		Monday, April 18th
STAT-UB 27	1	Mathematics of Investment	MATH-UA 122 OR MATH-UA 123 OR CALCBC score of 5		Monday, April 18th
STAT-UB 103	1, 2, 3, 5, 6	Statistics for Business Control & Regression and Forecasting Models	None	Counts toward Business Studies Minor	Monday, August 1st
ECONOMICS					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
ECON-UB 15	1	Competitive Analysis	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, April 18th
ECON-UB 140	1	Health Economics	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, April 18th
ECON-UB 210	1, 2	Economics of Sex, Drugs, & Rock N Roll	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, April 18th
ECON-UB 222	1	Asian Economies	ECON-UB 11 or ECON-UA 238 or ECON-UA 12 or ECON-AD 104		Monday, April 18th
ECON-UB 230	1	Global Macroeconomics	ECON-UA 238		Monday, April 18th
ECON-UB 232	1	Data Bootcamp	None		Monday, April 11th
ECON-UB 233	1	Macroeconomic Foundations for Asset Prices	CALC 1 or higher		Monday, April 11th
MANAGEMENT and ORGANIZATIONS					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MGMT-UB 1	1, 2, 6 only	Management and Organizations	None	so, jr, or sr class standing	Opens on April 11, based on registration date and time
MGMT-UB 4	1	International Business Management	1. ECON-UB 11 or ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251 and 2. MGMT-UB 1 OR MGMT-UB 9001 OR BUSF-SHU 9001 or BUSOR-AD 115	so, jr, or sr class standing	Monday, April 18th
MGMT-UB 18	1, 2	Strategic Analysis	None	so, jr, or sr class standing	Monday, April 18th
MGMT-UB 25	1	Managing Change	MGMT-UB 1		Monday, April 18th
MGMT-UB 30	1, 2	Negotiation & Consensus Building	None		Monday, April 18th
MARKETING					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MKTG-UB 1	1, 2, 7, 8, 10 only	Introduction to Marketing	none	Counts toward Business Studies Minor, and so, jr, or sr class standing	Opens on April 11, based on registration date and time
MKTG-UB 2	1, 2, 3	Consumer Behavior	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 3	1	Advertising Management	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 4	1	Managing Creative Content Development	None	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 9	1, 2, 3	Research for Customer Insights	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001 and STAT-UB 3 or ECON-UA 19 or STAT-UB 103 or ECON-UA 18 (6 credits) or SOSC-AD 110 or STAT-UB 1 or BUSF-SHU 101	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 20	1	Business of Film	None	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 22	1, 2	Movie Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 15th
MKTG-UB 40	1, 2, 3, 4, 5, 6	Entertainment & Media Industries	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 15th
MKTG-UB 44	1	Television Management: Network, Cable/Satellite	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 15th
MKTG-UB 46	1, 2	Globalization of the Entertainment Industry	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 15th
MKTG-UB 47	1	Sports Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 15th
MKTG-UB 49	1, 2, 3, 4	Business of Producing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 15th
MKTG-UB 54	1	Data-Driven Decision Making	MKTG-UB 1	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 55	1	Brand Strategy & Planning	MKTG-UB 1, and recommended two advanced marketing courses	so, jr, or sr class standing	Friday, April 15th

MKTG-UB 56	1	Digital Business Strategies	none	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 15th
MKTG-UB 57	1	Digital Marketing	MKTG-UB 1	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 58	1	Business of Video Games	None	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 64	1	Global Marketing Management	STAT-UB 103 or SOSC-AD 110 OR SOSC-AD 113 or BUSF-SHU 101 or ECON-UA 20 or ECON-UA 266 or ECON-UA 380	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 80	1	Leisure Marketing	none	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 15th
MKTG-UB 84	1	Luxury Marketing	MKTG-UB 1	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 88	1	Retail Strategy	MKTG-UB 1	so, jr, or sr class standing	Friday, April 15th
MKTG-UB 89	1	Retail Management & Merchandising	MKTG-UB 1	so, jr, or sr class standing	Friday, April 15th
OPERATIONS MANAGEMENT					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
OPMG-UB 1	1, 2, 3	Operations Management	STAT-UB 103 or ECON-UA 18 (6 credits) or STAT0UB 1 AND STAT-UB 3 or ECON-UA 19 or SOSC-AD 110	so, jr, or sr class standing	Monday, April 18th
OPMG-UB 60	1	Real Estate Development & Entrepreneurship	None		Friday, April 15th
MULTIDISCIPLINARY					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MULT-UB 5	1	Casing Method : Data Analysis & Presentation	none	so, jr, or sr class standing	Friday, April 15th
MULT-UB 7	1	Decision Models	none		Friday, April 15th
MULT-UB 27	1	The Financial System	FINC-UB 2 or FINC-UB 9002 OR ECON-AD 302 OR BUSF-SHU 202 AND ECON-UB 11 or ECON-UA 238 or IBEX-UB 2000 OR ECON-SHU 250 OR ECON-SHU 251		Monday, April 18th
MULT-UB 48	1, 2	Entertainment Law	none	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 15th
MULT-UB 68	1	Sustainability for Competitive Advantage	none	so, jr, or sr class standing	Monday, April 11th
MULT-UB 104	1	Experiential Learning Seminar: Fashion Industry	none	so, jr, or sr class standing	Friday, April 15th
MULT-UB 301	1	Getting to Launch: The Lean Startup Lab	none		Friday, April 15th