

Fall 2017 Open Access List

**For more information/questions about how to register, please refer to the Registration Guide found on the Non-Stern Student Page. **

Updated 04/24/2017						* Please be aware that this list is subject to change					
ACCOUNTING											
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:						
ACCT-UB 1	1, 2, 5, 6, or 7 Only	Principles of Financial Accounting	None	Counts toward Business Studies Minor, must have 1 semester at NYU	Monday, April 24th (based on Registration date and time)						
ACCT-UB 3	1, 2, 3, 4	Financial Statement Analysis	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	so, jr, or sr class standing	Monday, May 1st						
ACCT-UB 4	1, 2, 3	Managerial Accounting	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	so, jr, or sr class standing	Monday, May 1st						
ACCT-UB 21	1	Financial Reporting & Disclosure	ACCT-UB 3	so, jr, or sr class standing	Monday, May 1st						
ACCT-UB 23	1, 2	Financial Modeling and Analysis	1. ACCT-UB 3 AND 2. FINC-UB 2 or FINC-UB 9002 or ECON-AD 302	so, jr, or sr class standing	Monday, May 1st						
FINANCE											
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:						
FINC-UB 2	Section 1 only	Foundations of Finance	1. STAT-UB 103 or STAT-UB 3 or ECON-UA 19 or BUSF-SHU 101 or SOSC-AD 113 or SOSC-AD 110 or ECON-UA 18 (6 credits) AND 2. ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECON-AD 101 or ECON-AD 105 or ECON-SHU 150 AND 3. CO-REQUISITE ACCT-UB 1	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, April 24th (based on Registration date and time)						
FINC-UB 7	1, 2, 3, 4, 5	Corporate Finance	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 8	1	Advanced Corporate Finance	FIN-UB 7 or FINC-UB 9007	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 15	1	Alternative Investments I: Principles & Strategies	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 22	1, 2	Risk Management in Financial Institutions	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 23	1	Emerging Markets Finance	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202 AND ECON-UA 238	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 26	1	Debt Instruments & Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 30	1	Int'l Financial Management	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303, SAME AS B40.2334 AND ECON-UA 238	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 38	1	Real Estate Capital Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 41	1, 2	Equity Valuation	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303, SAME AS B40.2334	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 43	1	Futures & Options	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 44	1	Portfolio Management	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 45	1	The Financial Service Industry	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303, SAME AS B40.2334	jr or sr class standing	Monday, May 1st						
FINC-UB 49	1, 2	Principles of Securities Trading	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 50	1	Mergers, Acquisitions, and Restructuring	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303, SAME AS B40.2334	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 61	1	Entrepreneurial Finance	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303, SAME AS B40.2334	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 66	1	Hedge Fund Strategies	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303, SAME AS B40.2334	so, jr, or sr class standing	Monday, May 1st						
FINC-UB 68	1	Financial Analysis in EMT	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303, SAME AS B40.2334	so, jr, or sr class standing	Monday, May 1st						
INFORMATION SYSTEMS											
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:						
INFO-UB 1	1, 2, 3, 4, 5	Info Tech in Business and Society	None	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, May 1st						
INFO-UB 23	1, 2	Introduction to Programming			Monday, May 1st						
INFO-UB 24	1	Projects in Programming & Data Sciences	INFO-UB 23	Some programming experience recommended	Monday, May 1st						
INFO-UB 38	1	Data Analytics in Digital Mark			Monday, May 1st						
INFO-UB 50	1	Financial Information Systems	None	Freshman or higher	Monday, May 1st						
INFO-UB 51	1	Risk Management in IT	None	Freshman or higher	Monday, May 1st						

STATISTICS					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
STAT-UB 103	Section 4 only	Statistics for Business Control & Regression and Forecasting Models	None	Counts toward Business Studies Minor	Monday, April 24th (based on Registration date and time)
STAT-UB 1	1	Statistics for Business Control	None	Counts toward Business Studies Minor	Tuesday, August 1st
STAT-UB 3	1, 2	Regression and Forecasting Models	STAT-UB 1 or ECON-UA 18 (4 credits)	Counts toward Business Studies Minor	Friday, April 28th
STAT-UB 8	1	Appl Stoch Proc F/Fin Models	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101		Monday, May 1st
STAT-UB 14	1	Intro Theory of Probability	MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-AD 112 or MATH-SHU 121		Monday, May 1st
STAT-UB 17	1	Regression and Multivariate Data Analysis	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101		Monday, May 1st
STAT-UB 27	1	Mathematics of Investment	1. MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-AD 112 or MATH-SHU 121 AND 2. FINC-UB 2	so, jr, or sr class standing	Monday, May 1st
STAT-UB 103	1, 2, 3, 5, 6	Statistics for Business Control & Regression and Forecasting Models	None	Counts toward Business Studies Minor	Tuesday, August 1st
ECONOMICS					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
ECON-UB 15	1	Competitive Analysis	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3		Monday, May 1st
ECON-UB 140	1	Health Economics	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3		Monday, May 1st
ECON-UB 210	1, 2	Economics of Sex, Drugs, and Rock N roll	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3	so, jr, or sr class standing	Monday, May 1st
ECON-UB 222	1	Asian Economics	ECON-UA 12 or ECON-AD 104 or ECON-UA 238 or ECON-SHU 202 or ECON-AD 103		Monday, May 1st
ECON-UB 230	1	Global Macroeconomics	ECON-UA 238 or ECON-UA 9238 or ECON-SHU 251 or ECON-SHU 250 or ECON-AD 103		Monday, May 1st
ECON-UB 232	1	Data Bootcamp	None		Monday, April 24th
ECON-UB 233	1	Macroeconomic Foundations for Asset Prices	MATH-UA 121 or MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-UA 211 or MATH-AD 111 or MATH-AD 110 or MATH-SHU 121	so, jr, or sr class standing	Monday, April 24th
ECON-UB 240	1	Global Economic Trends	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3		Monday, May 1st
MANAGEMENT and ORGANIZATIONS					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MGMT-UB 1	1,2, or 6 only	Management and Organizations	None	so, jr, or sr class standing	Monday, April 24th (based on Registration date and time)
MGMT-UB 4	1	International Business Management	1. ECON-UB 11 or ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251 and 2. MGMT-UB 1 or MGMT-UB 9001 or BUSF-SHU 9001 or BUSOR-AD 115	so, jr, or sr class standing	Monday, May 1st
MGMT-UB 18	1, 2	Strategic Analysis	None	so, jr, or sr class standing	Monday, May 1st
MGMT-UB 25	1	Managing Change	MGMT-UB 1 or MGMT-UB 9001 or BUSOR-AD 115 or MGMT-SHU 301	so, jr, or sr class standing	Monday, May 1st
MGMT-UB 30	1, 2	Negotiation & Consensus Building	None	so, jr, or sr class standing	Monday, May 1st
MARKETING					

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MKTG-UB 1	1, 2, 4, 5, 8 only	Introduction to Marketing	None	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, April 24th (based on Registration date and time)
MKTG-UB 2	1, 2	Consumer Behavior	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 3	1	Advertising	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 4	1	Managing Creative Content Development	None	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 9	1, 2	Research for Customer Insights	1. MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001 AND 2. STAT-UB 3 or ECON-UA 19 or STAT-UB 103 or ECON-UA 18 (6 credits) or SOSOC-AD 110 or STAT-UB 1 or BUSF-SHU 101	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 20	1	Business of Film	None	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 22	1, 2	Movie Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MKTG-UB 24	1	Arts Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MKTG-UB 40	1, 2, 3, 4, 5, 6, 7	Entertainment & Media Industries	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MKTG-UB 44	1, 2	Television Management: Network, Cable/Satellite	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MKTG-UB 46	1, 2	Globalization of the Entertainment Industry	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MKTG-UB 47	1	Sports Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MKTG-UB 49	1, 2, 3, 4	Business of Producing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MKTG-UB 54	1	Data-Driven Decision Making	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 55	1	Brand Strategy & Planning	MKTG-UB 1, and recommended two advanced marketing courses	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 56	1	Digital Business Strategies	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MKTG-UB 57	1	Digital Marketing	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 58	1	Business of Video Games	None	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 64	1	Global Marketing Management	STAT-UB 103 or SOSOC-AD 110 or SOSOC-AD 113 or BUSF-SHU 101 or ECON-UA 20 or ECON-UA 266 or ECON-UA 380	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 80	1	Leisure Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MKTG-UB 84	1	Luxury Marketing	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 88	1	Retail Strategy	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 28th
MKTG-UB 89	1	Retail Management & Merchandis	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 28th
OPERATIONS MANAGEMENT					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
OPMG-UB 1	1	Operations Management	STAT-UB 103 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSOC-AD 110 or both STAT-UB 1 AND STAT-UB 3	so, jr, or sr class standing	Monday, May 1st
OPMG-UB 60	1	Real Estate Development & Entrepreneurship	None	so, jr, or sr class standing	Friday, April 28th
MULTIDISCIPLINARY					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MULT-UB 5	1	Case Analysis	None	so, jr, or sr class standing	Monday, May 1st
MULT-UB 7		Decision Models and Analytics	STAT-UB 103 or STAT-UB 1 or STAT-UB 3 or ECON-UA 18 or SOSOC-AD 110Q or SOSOC-AD 113Q or BUSF-SHU 101	so, jr, or sr class standing	Monday, May 1st
MULT-UB 27	1	The Financial System	1. ECON-UA 238 or ECON-9238 or ECON-AD 103 or ECON-SHU 250 AND 2. FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MULT-UB 48	1, 2	Entertainment Law	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 28th
MULT-UB 104	1	Experiential Learning Seminar: Fashion Industry	None	so, jr, or sr class standing	Friday, April 28th
MULT-UB 301	1	Getting to Launch: The Lean Startup Lab	None	so, jr, or sr class standing	Friday, April 28th
Business and Society					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:

BSPA-UB 68	1	Sustainability for Competitive Advantage	so, jr, or sr class standing	Counts toward Social Entrepreneurship & PPM minor	Friday, April 28th
BSPA-UB 103	1	Experiential Learning Seminar: Social Impact Consulting	so, jr, or sr class standing		Friday, April 28th