

Fall 2019 Open Access List

For more information/questions about how to register, please refer to the Registration Guide found on the Non-Stern Student Page.

[Non-Stern Student Page website](#)

Please be aware that this list is subject to change

Updated 3/29/2019

ACCOUNTING						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	Fall 2019 PRE-REQUISITE	Fall 2019 Notes & Class Standing	Open Access Date:
	ACCT-UB 1	1, 2, 3, 6, 7 Only	Principles of Financial Accounting	None	must have 1 semester at NYU AND Counts toward Business Studies Minor	Monday, April 15 (based on Registration date and time)
	ACCT-UB 3	1, 2, 3, 4	Financial Statement Analysis	ACCT-UB 1 or ACCT-UB 9001 or BUSOR-UH 1501 or BUSF-SHU 250	SO, JR, or SR class standing	Monday, April 22
	ACCT-UB 3	5 (Non-Stern)	Financial Statement Analysis	ACCT-UB 1 or ACCT-UB 9001 or BUSOR-UH 1501 or BUSF-SHU 250	SO, JR, or SR class standing	Monday, April 15 (based on Registration date and time)
	ACCT-UB 4	1, 2, 3	Managerial Accounting	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	SO, JR, or SR class standing	Monday, April 22
	ACCT-UB 21	1	Financial Reporting and Disclosure	ACCT-UB 3 or BUSF-SHU 3091	SO, JR, or SR class standing	Monday, April 22
	ACCT-UB 23	1, 2	Financial Modeling and Analysis	ACCT-UB 3 or BUSF-SHU 3091 and FINC-UB 2 or FINC-UB 9002 or ECON-UH 2510 or BUSF-SHU 202	SO, JR, or SR class standing	Monday, April 22

COMPUTING & DATA SCIENCE						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	Fall 2019 PRE-REQUISITE	Fall 2019 Notes & Class Standing	Open Access Date:
	INFO-UB 1	1, 2, 3, 4, 5, 6	Info Tech in Business and Society	None	SO, JR, or SR class standing AND Counts toward Business Studies Minor	Monday, April 22

	INFO-UB 23	1, 2, 3	Introduction to Programming and Data Science	None	FY, SO, JR, or SR class standing	Monday, April 22
	INFO-UB 24	1, 2	Projects in Programming and Data Sciences	None	FY, SO, JR, or SR class standing AND Counts towards BEMT Minor	Monday, April 22
	INFO-UB 38	1	Social Media and Digital Marketing	None	FY, SO, JR, or SR class standing AND Counts towards BEMT Minor	Monday, April 22
	INFO-UB 50	1	Financial Information Systems	None	SO, JR, or SR class standing	Monday, April 22
	INFO-UB 51	1	Risk Management in IT	None	FY, SO, JR, or SR class standing	Monday, April 22
	INFO-UB 70	1	Digital Innovation and Crowdsourcing	INFO-UB 1 or INFO-UB 9001	SO, JR, or SR class standing	Monday, April 22

ECONOMICS						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	Fall 2019 PRE-REQUISITE	Fall 2019 Notes & Class Standing	Open Access Date:
	ECON-UB 10	1	Quantitative Microeconomics	ECON-UB 1 or ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECON-SHU 2 or ECON-SHU 10 or ECON-SHU 150 or ECON-UH 2010 or ECII-UF 102 or SOCSU-UH 1111		Monday, April 22
	ECON-UB 15	1	Competitive Analysis	ECON-UB 1 or ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECON-SHU 2 or ECON-SHU 3 or ECON-SHU 10 or ECON-SHU 150 or ECON-UH 2010 or ECON-UA 9002 or ECON-UA 9010 or ECII-UF 102 or SOCSU-UH 1111		Monday, April 22

	ECON-UB 140	1	Health Economics	ECON-UB 1 or ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECON-SHU 2 or ECON-SHU 3 or ECON-SHU 10 or ECON-SHU 150 or ECON-UH 2010 or ECII-UF 102 or SOCSC-UH 1111		Monday, April 22
	ECON-UB 216	1	Business and Public Policy	ECON-UB 1 or ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECON-SHU 2 or ECON-SHU 10 or ECON-SHU 150 or ECON-UH 2010 or ECII-UF 102 or SOCSC-UH 1111		Monday, April 22
	ECON-UB 230	1	Global Macroeconomics	ECON-UB 11 or ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251 or ECON-UH 2610 or ECON-UB 9011 or ECON-UA 9238		Monday, April 22
	ECON-UB 232	1	Data Bootcamp	None	FY, SO, JR, or SR class standing	Monday, April 15
	ECON-UB 233	1	Macroeconomic Foundations for Asset Prices	MATH-UA 121 or MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-UA 211 or MATH-AD 110 or MATH-AD 111 or MATH-SHU 121	SO, JR, or SR class standing	Monday, April 22
	ECON-UB 251	1	Econometrics I	1. ECON-UB 1 or ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECON-SHU 2 or ECON-SHU 3 or ECON-SHU 150 or ECON-UH 2010 or ECON-UA 9002 or ECON-UA 9010 or ECII-UF 102 or SOCSC-UH 1111 AND 2. STAT-UB 103 or STAT-UB 3 or ECON-UA 18 or ECON-UA 19 or BUSF-SHU 101 or SOCSC-UH 1010Q or SOCSC-AD 113Q		Monday, April 22

FINANCE

STATUS	STERN COURSE ID	SECTION	COURSE TITLE	Fall 2019 PRE-REQUISITE	Fall 2019 Notes & Class Standing	Open Access Date:
	FINC-UB 2	Section 1 Only	Foundations of Finance	1. STAT-UB 3 or STAT-UB 103 or BUSF-SHU 101 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOCS-UH 1010Q or SOCS-AD 113 or SOCS-UH 3220 AND 2. ECON-UB 1 or ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECON-SHU 2 or ECON-SHU 3 or ECON-SHU 150 or ECON-UH 2010 or ECON-UA 9002 or ECON-UA 9010 or ECII-UF 102 or SOCS-UH 1111 AND 3. CO-REQUISITE ACCT-UB 1	SO, JR, or SR class standing AND Counts toward Business Studies Minor	Monday, April 15 (based on Registration date and time)
	FINC-UB 7	1, 2, 3, 4	Corporate Finance	FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 8	1	Advanced Corp Finance	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303 or ECON-UH 3250 or ECON-UH 3510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 15	1	Alternative Investments I: Principles and Strategies	FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 22	1	Risk Management in Financial Institutions	FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 23	1	Emerging Markets Finance	1. FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510 AND 2. ECON-UB 11 or ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251 or ECON-UH 2610 or ECON-UA 9238	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 26	1	Debt Instruments and Markets	FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510	SO, JR, or SR class standing	Monday, April 22

	FINC-UB 38	1	Real Estate Capital Markets	FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 41	1, 2	Equity Valuation	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303 or ECON-UH 3250 or ECON-UH 3510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 43	1	Futures and Options	FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 44	1	Portfolio Management	FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 45	1, 2	The Financial Service Industry	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303 or ECON-UH 3250 or ECON-UH 3510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 50	1	Mergers, Acquisitions, and Restructuring	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303 or ECON-UH 3250 or ECON-UH 3510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 61	1	Entrepreneurial Finance	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303 or ECON-UH 3250 or ECON-UH 3510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 62	1	Applications in Entrepreneurial Finance: Fintech	FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510	SO, JR, or SR class standing	Monday, April 22
	FINC-UB 68	1	Financial Analysis in EMT	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303 or ECON-UH 3250 or ECON-UH 3510	SO, JR, or SR class standing	Monday, April 22

MANAGEMENT & ORGANIZATIONS						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	Fall 2019 PRE-REQUISITE	Fall 2019 Notes & Class Standing	Open Access Date:
	MGMT-UB 1	1, 2, 6 Only	Management and Organizations	None	SO, JR, or SR class standing AND Counts towards Public Policy & Management Minor	Monday, April 15 (based on Registration date and time)

	MGMT-UB 4	1	Global Strategy	1. ECON-UB 11 or ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251 or ECON-UH 2610 or ECON-UB 9011 or ECON-UA 9238 or SOCSC-AD 110Q or SOCSC-AD 113Q AND 2. MGMT-UB 1 or MGMT-UB 9001 or MGMT-SHU 301 or BUSOR-UH 1003	SO, JR, or SR class standing	Monday, April 22
	MGMT-UB 18	1, 2	Strategic Analysis	None	SO, JR, or SR class standing AND Counts towards Public Policy & Management Minor	Monday, April 22
	MGMT-UB 25	1	Managing Change	MGMT-UB 1 or MGMT-UB 9001 or MGMT-SHU 301 or BUSOR-UH 1003	SO, JR, or SR class standing	Monday, April 22
	MGMT-UB 30	1, 2	Negotiation and Consensus Building	None	SO, JR, or SR class standing AND Counts towards Public Policy & Management Minor	Monday, April 22

MARKETING						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	Fall 2019 PRE-REQUISITE	Fall 2019 Notes & Class Standing	Open Access Date:
	MKTG-UB 1	1, 2, 4, 5, 6, 9 Only	Introduction to Marketing	None	SO, JR, or SR class standing AND Counts toward Business Studies Minor	Monday, April 15 (based on Registration date and time)
	MKTG-UB 2	1, 2	Consumer Behavior	MKTG-UB 1 or MKTG-UB 9001 or MKTG-SHU 9001 or BUSOR-UH 1001J	SO, JR, or SR class standing	Friday, April 19
	MKTG-UB 3	1	Advertising	MKTG-UB 1 or MKTG-UB 9001 or MKTG-SHU 9001 or BUSOR-UH 1001J	SO, JR, or SR class standing	Friday, April 19
	MKTG-UB 4	1, 2	Managing Creative Content Development	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19

	MKTG-UB 9	1, 2	Research for Customer Insights	1. MKTG-UB 1 or MKTG-UB 9001 or MKTG-SHU 9001 or BUSOR-UH 1001J AND 2. STAT-UB 1 or STAT-UB 3 or STAT-UB 103 or ECON-UA 18 (6 credits) or ECON-UA 19 or BUSF-SHU 101 or SOCSU-UH 1010	SO, JR, or SR class standing	Friday, April 19
	MKTG-UB 20	1	Business of Film	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 22	1, 2	Movie Marketing	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 24	1	Arts Marketing	None	SO, JR, or SR class standing	Friday, April 19
	MKTG-UB 40	1, 2, 3, 4, 5, 6, 7	Entertainment and Media Industries	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 43	1	Deal Making in the Entertainment Industry	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 44	1	Television Management: Network, Cable, Satellite	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 46	1, 2	Globalization of the Entertainment Industry	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 47	1	Sports Marketing	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 49	1, 2, 3, 4	Business of Producing	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 55	1	Brand Strategy and Planning	MKTG-UB 1 or MKTG-UB 9001 or MKTG-SHU 9001 or BUSOR-UH 1001J AND recommended two advanced marketing courses	SO, JR, or SR class standing	Friday, April 19

	MKTG-UB 56	1	Digital Business Strategy	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 57	1	Digital Marketing	MKTG-UB 1 or MKTG-UB 9001 or MKTG-SHU 9001 or BUSOR-UH 1001J	SO, JR, or SR class standing	Friday, April 19
	MKTG-UB 58	1	Business of Video Games	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 64	1	Global Marketing Strategy	MKTG-UB 1 or MKTG-UB 9001 or MKTG-SHU 9001 or BUSOR-UH 1001J	SO, JR, or SR class standing	Friday, April 19
	MKTG-UB 80	1	Leisure Marketing	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 84	1	Luxury Marketing	MKTG-UB 1 or MKTG-UB 9001 or MKTG-SHU 9001 or BUSOR-UH 1001J	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 88	1	Retail Strategy	MKTG-UB 1 or MKTG-UB 9001 or MKTG-SHU 9001 or BUSOR-UH 1001J	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MKTG-UB 89	1	Retail Management and Merchandise	MKTG-UB 1 or MKTG-UB 9001 or MKTG-SHU 9001 or BUSOR-UH 1001J	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19

MULTIDISCIPLINARY						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	Fall 2019 PRE-REQUISITE	Fall 2019 Notes & Class Standing	Open Access Date:
	MULT-UB 5	1, 2	Case Analysis	None	SO, JR, or SR class standing	Friday, April 19
	MULT-UB 7	1, 2, 3	Decision Models and Analytics	None	FY, SO, JR, or SR class standing	Monday, April 22

	MULT-UB 16	1	Decision Making Under Uncertainty	STAT-UB 1 or STAT-UB 3 or STAT-UB 103 or ECON-UA 18 (6 credits) or ECON-UA 19 or ECON-UA 20 or SOCSC-AD 110 or SOCSC-AD 113Q or BUSF-SHU 101	FY, SO, JR, or SR class standing	Monday, April 22
	MULT-UB 27	1, 2	The Financial System	1. FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510 AND 2. ECON-UB 11 or ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251 or ECON-UH 2610 or ECON-UA 9238	SO, JR, or SR class standing	Monday, April 22
	MULT-UB 48	1, 2	Entertainment Law	None	SO, JR, or SR class standing AND Counts towards BEMT Minor	Friday, April 19
	MULT-UB 80	1, 2	Foundations of FinTech	FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510	JR, or SR class standing	Monday, April 22
	MULT-UB 104	1	Experiential Learning Seminar: Fashion Industry	None	SO, JR, or SR class standing	Friday, April 19
	MULT-UB 301	1	Getting to Launch: The Lean Startup	None	SO, JR, or SR class standing	Monday, April 22
	MULT-UB 302	1, 2	Business Simulation	None	FY, SO, JR, or SR class standing	Monday, April 22

OPERATIONS						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	Fall 2019 PRE-REQUISITE	Fall 2019 Notes & Class Standing	Open Access Date:
	OPMG-UB 1	1, 2, 3	Operations Management	STAT-UB 103 or BUSF-SHU 101 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSC-AD 110 or SOCSC-AD 113 or both STAT-UB 1 AND STAT-UB 3	SO, JR, or SR class standing	Monday, April 22

	OPMG-UB 54	1	Decision Analytics for Sports	1. STAT-UB 103 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSC-AD 110 or both STAT-UB 1 and STAT-UB 3 AND 2. OPMG-UB 1 or OPMG-UB 9001 or MULT-UB 7	SO, JR, or SR class standing	Monday, April 22
	OPMG-UB 60	1	Real Estate Development and Entrepreneurship	None	SO, JR, or SR class standing	Monday, April 22

STATISTICS						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	Fall 2019 PRE-REQUISITE	Fall 2019 Notes & Class Standing	Open Access Date:
	STAT-UB 1	1	Statistics for Business Control	None	FY, SO, JR, or SR class standing AND Counts toward Business Studies Minor	Monday, April 22
	STAT-UB 3	1, 2	Regression and Forecasting Models	STAT-UB 1 or ECON-UA 18 (4 credits) or ECON-UA 20 or PSYCH-UA 10 or MATH-UA 234 or POL-UA 800 or SOC-UA 302 or MA-UY 2224	FY, SO, JR, or SR class standing AND Counts toward Business Studies Minor	Monday, April 22
	STAT-UB 8	1	Applied Stochastic Processes for Financial Models	STAT-UB 103 or STAT-UB 3 or BUSF-SHU 101 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSC-AD 110 or SOSC-AD 113		Monday, April 22
	STAT-UB 14	1	Intro Theory of Probability	MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-AD 112 or MATH-SHU 121		Monday, April 22
	STAT-UB 17	1	Regression and Multivariate Data Analysis	STAT-UB 103 or STAT-UB 3 or BUSF-SHU 101 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSC-AD 110 or SOSC-AD 113	SO, JR, or SR class standing	Monday, April 22
	STAT-UB 18	1	Forecast Time Series Data	STAT-UB 103 or STAT-UB 3 or BUSF-SHU 101 or ECON-UA 18 (6 credits) or ECON-UA 19 or ECON-UA 9018 or SOSC-AD 110 or SOSC-AD 113		Monday, April 22

	STAT-UB 27	1	Mathematics of Investment	1. MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-UH 1012 or MATH-UT 1020 or MATH-SHU 123 or MATH-SHU 201 or MATH-SHU 212 or MATH-SHU 329 AND 2. FINC-UB 2 or FINC-UB 9002 or BUSF-SHU 202 or ECON-UH 2510	SO, JR, or SR class standing	Monday, April 22
	STAT-UB 103	5 (Non-Stern)	Statistics for Business Control and Regression and Forecasting Models	None	FY, SO, JR, or SR class standing AND Counts toward Business Studies Minor	Monday, April 15 (based on Registration date and time)
	STAT-UB 103	1, 2, 3, 4, 6	Statistics for Business Control and Regression and Forecasting Models	None	FY, SO, JR, or SR class standing AND Counts toward Business Studies Minor	Thursday, August 1

BUSINESS & SOCIETY

STATUS	STERN COURSE ID	SECTION	COURSE TITLE	Fall 2019 PRE-REQUISITE	Fall 2019 Notes & Class Standing	Open Access Date:
	BSPA-UB 41	1	Social Entrepreneurship	None	FY, SO, JR, or SR class standing AND Counts toward Social Entrepreneurship minor	Friday, April 19
	BSPA-UB 44	1	Sustainable Business and the New Economy	None	FY, SO, JR, or SR class standing AND Counts toward Social Entrepreneurship minor	Friday, April 19
	BSPA-UB 51	1	Marketing for Impact: Strategies for Sustainable Business	None	FY, SO, JR, or SR class standing	Friday, April 19
	BSPA-UB 67	1	Measuring, Disclosing and Driving, Sustainability	ACCT-UB 1 or ACCT-UB 9001 or BUSOR-UH 1501 or BUSF-SHU 250		Friday, April 19
	BSPA-UB 68	1	Sustainability for Competitive Advantage	None	SO, JR, or SR class standing AND Counts toward Social Entrepreneurship minor AND Public Policy & Management Minor	Friday, April 19

	BSPA-UB 70	1	Social Innovation Practicum	None	FY, SO, JR, or SR class standing AND Counts toward Social Entrepreneurship minor	Friday, April 19
	BSPA-UB 103	1	Experiential Learning Seminar: Social Impact Consulting	None	SO, JR, or SR class standing	Friday, April 19