

Gary Friedland
Scholar-in-Residence

Since 2013, Professor Jeanne Calderon and Friedland have co-taught the Real Estate Transactions course, both in the undergraduate and graduate programs at Stern. They created the course and all of the course materials.

Since 2014, they have been researching and writing about the Federal EB-5 immigration program and how it is utilized as a source of capital for commercial real estate projects. They have sponsored SPUR projects with Stern undergraduate students focusing on this immigration program.

Also, in 2015 Professor Calderon and Friedland co-authored the paper “Roadmap to the Use of EB-5 Capital: An Alternative Financing Tool for Commercial Real Estate Projects”, which is posted on the NYU Stern CREFR website.

<http://www.stern.nyu.edu/sites/default/files/assets/documents/EB5%20paper%20final%205.24.2015.pdf>.

In August 2015, the paper was cited in The GAO Report to the Judiciary Committee on “Additional Actions Needed to Better Assess Fraud Risks and Report Economic Benefits” of the EB-5 Program.

<http://www.gao.gov/products/GAO-15-696>. The paper has also been cited in numerous publications including the Wall Street Journal, Bloomberg Business and The Real Deal. See, for example:

<http://www.bloomberg.com/news/articles/2015-07-20/nyc-developers-face-clash-in-washington-on-visa-program> ; <http://www.wsj.com/articles/how-immigrants-cash-funds-luxury-towers-in-the-u-s-1441848965>.

Friedland serves on panels and lectures to professional organizations about commercial real estate topics.

In March, 2015, Stern’s Center for Real Estate Finance Research presented an EB-5 Financing Summit featuring Professor Calderon’s and Friedland’s paper.

Friedland has been involved in all aspects of real estate development and finance, including performing legal work on all aspects of real estate acquisition, development, construction and operations; preparing and evaluating financial analysis at the project and company level; conducting due-diligence, handling zoning and entitlement matters; and overseeing sales and marketing for various projects.

Friedland serves as Director of Investments and Capital Markets at Sanders Equities, a fully-diversified real estate and management firm where he oversees the identification of new acquisitions. Friedland also has principal responsibility for the evaluation of real estate investment opportunities and the company’s relationships with strategic partners.

From 2008 to 2011, Friedland served as consultant for the Community Preservation Corporation’s rezoning of the Domino Sugar Factory in Williamsburg, NY and the redevelopment of the historic Hudson River Psychiatric Center in Poughkeepsie, NY. His responsibilities included oversight and coordination of zoning, environmental remediation, financing and marketing matters.

From 1996 to 2005, Friedland served as director of acquisitions at various real estate companies controlled by Carl Icahn, for which he also served as a real estate acquisitions consultant from 2006 to 2010 advising on Icahn projects nationwide.

Since 1986, Friedland has been a builder-developer for substantial residential real estate subdivision projects in the New York Metropolitan area. Friedland acquired the raw land; obtained entitlements; installed infrastructure; developed lots; and built, marketed and sold single-family homes.

From 1978 to 1985, Gary Friedland practiced law at law firms in Washington, D.C. and Beverly Hills, California, specializing in corporate, real estate and tax matters.

Friedland received his B.S. in Accounting from the State University of Binghamton, where he graduated Magna Cum Laude. He obtained his J.D. from Georgetown University Law Center, where he graduated Cum Laude. Friedland is a licensed real estate broker in the State of New York. He is licensed to practice law in New York and California.