

Spring 2017 Open Access List

**For more information/questions about how to register, please refer to the Registration Guide found on the Non-Stern Student Page. **

Updated 11/15/2016					
* Please be aware that this list is subject to change					
ACCOUNTING					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
ACCT-UB 1	1, 2, 6, 7, 11 Only	Principles of Financial Accounting	None	Counts toward Business Studies Minor, must have 1 semester at NYU	Monday, Nov 14th (based on Registration date and time)
ACCT-UB 3	1, 2, 3	Financial Statement Analysis	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	so, jr, or sr class standing	Monday, Nov 21st
ACCT-UB 4	1, 2, 3	Managerial Accounting	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	so, jr, or sr class standing	Monday, Nov 21st
ACCT-UB 22	1	Acquisitions, Other Restructurings & Related Topics	ACCT-UB 3	so, jr, or sr class standing	Monday, Nov 21st
ACCT-UB 23	1	Financial Modeling and Analysis	1. ACCT-UB 3 AND 2. FINC-UB 2 or FINC-UB 9002 or ECON-AD 302	so, jr, or sr class standing	Monday, Nov 21st
ACCT-UB 30	1	Advanced Financial Statement Analysis	ACCT-UB 3	so, jr, or sr class standing	Monday, Nov 21st
ACCT-UB 33	1	Forensic Accounting and Financial Statement Fraud	ACCT-UB 3	so, jr, or sr class standing	Monday, Nov 21st
FINANCE					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
FINC-UB 2	Section 3 only	Foundations of Finance	1. STAT-UB 103 or STAT-UB 3 or ECON-UA 19 or BUSF-SHU 101 or SOSC-AD 113 or SOSC-AD 110 or ECON-UA 18 (6 credits) AND 2. ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECON-AD 101 or ECON-AD 105 or ECON-SHU 150 AND 3. CO-REQUISITE ACCT-UB 1	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, Nov 14th (based on Registration date and time)
FINC-UB 7	1, 2, 3, 4	Corporate Finance	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 8	1	Advanced Corporate Finance	FIN-UB 7 or FINC-UB 9007	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 22	1, 2	Risk Management in Financial Institutions	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 26	1	Debt Instruments & Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 30	1	Int'l Financial Management	FINC-UB 7 AND ECON-UA 238	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 35	1	Real Estate Investment Strategies	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 38	1	Real Estate Capital Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 39	1	Real Estate Primary Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 41	1	Equity Valuation	FIN-UB 7 or FINC-UB 9007	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 43	1, 2	Futures & Options	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 45	1	The Financial Service Industry	FINC-UB 7 or FINC-UB 9007 or BUSF-SHU 303, SAME AS B40.2334	jr or sr class standing	Monday, Nov 21st
FINC-UB 49	1	Principles of Securities Trading	FINC-UB 2	so, jr, or sr class standing	Monday, Nov 21st
FINC-UB 62	1	Applications in Entrepreneurial Finance: Fintech	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, Nov 21st
INFORMATION SYSTEMS					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
INFO-UB 1	1, 2, 3, 4	Info Tech in Business and Society	None	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, Nov 21st
INFO-UB 24	1	Projects in Programming & Data Sciences	INFO-UB 23	Some programming experience recommended	Monday, Nov 21st
INFO-UB 44	1	Analytics & the Digital Economy	None	so, jr, or sr class standing	Monday, Nov 21st
INFO-UB 57	1	Data Mining for Business Analytics	None	freshman or higher	Monday, Nov 21st
INFO-UB 60	1	Networks, Crowds & Markets	None	freshman or higher	Monday, Nov 21st
INFO-UB 70	1	Digital Innovation & Crowdsourcing	MGMT-UB 1 or MGMT-UB 9001	so, jr, or sr class standing	Monday, Nov 21st
STATISTICS					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
STAT-UB 1	1	Statistics for Business Control	None	Counts toward Business Studies Minor	Monday, Nov 21st
STAT-UB 3	1, 2, 3, 4	Regression and Forecasting Models	STAT-UB 1 or ECON-UA 18 (4 credits)	Counts toward Business Studies Minor	Monday, Nov 21st

STAT-UB 15	1	Statistical Inference & Regression Analysis	1. MATH-UA 122 or MATH-UA 123 AND 2. MATH-UA 140 AND 3. STAT-UB 14	so, jr, or sr class standing	Monday, Nov 21st
STAT-UB 17	1	Regression and Multivariate Data Analysis	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101	so, jr, or sr class standing	Monday, Nov 21st
STAT-UB 18	1	Forecast Time Series Data	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101		Monday, Nov 21st
STAT-UB 21	1	Introduction to Stochastic Processes	1. MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-AD 112 or MATH-SHU 121 AND 2. STAT-UB 14		Monday, Nov 21st
STAT-UB 27	1	Mathematics of Investment	MATH-UA 122 or MATH-UA 123 or CALCBC score of 5	so, jr, or sr class standing	Monday, Nov 21st
STAT-UB 37	1	Life Contingencies	1. STAT-UB 14 (Theory of Probability) AND 2. STAT-UB 27		Monday, Nov 21st
STAT-UB 103	1, 2, 3, 4, 5	Statistics for Business Control & Regression and Forecasting Models	None	Counts toward Business Studies Minor	Monday, Nov 21st

ECONOMICS

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
ECON-UB 15	1	Competitive Analysis	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, Nov 21st
ECON-UB 120	1	Economics of Media and Entertainment	None	Counts towards BEMT Minor	Monday, Nov 21st
ECON-UB 125	1	Economics of Chinese Entertainment Media and Tech	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150	so, jr, or sr class standing. Counts towards BEMT Minor	Monday, Nov 21st
ECON-UB 211	1	Sports Economics	1. ECON-UB 1 or ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECII-UF 102 AND 2. STAT-UB 1 or STAT-UB 3 or SOSC-AD 110		Monday, Nov 21st
ECON-UB 212	1	Transportation Economics	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, Nov 21st
ECON-UB 213	1	Psychology and Economics	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, Nov 21st
ECON-UB 219	1	Great Entrepreneurs	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, Nov 21st
ECON-UB 220	1	Global Perspectives on Enterprise Systems	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, Nov 21st
ECON-UB 225	1	Business & the Environment	None		Monday, Nov 14th
ECON-UB 232	1	Data Bootcamp	None		Monday, Nov 14th
ECON-UB 234	1	Advanced Topics in Modern Macroeconomics	CALC 1 or higher		Monday, Nov 14th

MANAGEMENT and ORGANIZATIONS

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MGMT-UB 1	1, 3, 4 only	Management and Organizations	None	so, jr, or sr class standing	Monday, Nov 14th (based on Registration date and time)
MGMT-UB 4	1, 2	International Business Management	1. ECON-UB 11 or ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251 and 2. MGMT-UB 1 or MGMT-UB 9001 or BUSF-SHU 9001 or BUSOR-AD 115	so, jr, or sr class standing	Monday, Nov 21st
MGMT-UB 7	1	Managing People & Teams at Work	MGMT-UB 1	so, jr, or sr class standing	Monday, Nov 21st
MGMT-UB 8	1	Managing Innovation	MGMT-UB 1	so, jr, or sr class standing	Monday, Nov 21st
MGMT-UB 18	1, 2	Strategic Analysis	None	so, jr, or sr class standing	Monday, Nov 21st
MGMT-UB 30	1, 2	Negotiation & Consensus Building	None	so, jr, or sr class standing	Monday, Nov 21st
MGMT-UB 36	1	The Globalization of Business	None	so, jr, or sr class standing	Monday, Nov 21st
MGMT-UB 66	1	Power & Politics	MGMT-UB 1 or MGMT-UB 9001 or BUSF-SHU 9001 or BUSOR-AD 115	so, jr, or sr class standing	Monday, Nov 21st
MGMT-UB 85	1	Patterns of Entrepreneurship	None	so, jr, or sr class standing	Monday, Nov 21st

MARKETING

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
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MKTG-UB 1	2, 6, 7, 8 only	Introduction to Marketing	None	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, Nov 14th (based on Registration date and time)
MKTG-UB 2	1, 2	Consumer Behavior	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 4	1	Managing Creative Content Development	None	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 9	1	Research for Customer Insights	1. MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001 AND 2. STAT-UB 3 or ECON-UA 19 or STAT-UB 103 or ECON-UA 18 (6 credits) or SOSC-AD 110 or STAT-UB 1 or BUSF-SHU 101	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 19	1	Business of Publishing	None	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 20	1	Business of Film	None	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 22	1, 2, 3	Movie Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, Nov 18th
MKTG-UB 23	1	Technology's Impact on Entertainment & Media	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, Nov 18th
MKTG-UB 25	1	The Business of Broadway	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, Nov 18th
MKTG-UB 38	1	Selling & Sales Management	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 40	1, 2, 3, 4, 5, 6	Entertainment & Media Industries	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, Nov 18th
MKTG-UB 44	1	Television Management: Network, Cable/Satellite	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, Nov 18th
MKTG-UB 45	1	Social Media Strategy	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, Nov 18th
MKTG-UB 46	1, 2, 3	Globalization of the Entertainment Industry	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, Nov 18th
MKTG-UB 47	1	Sports Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, Nov 18th
MKTG-UB 49	1, 2	Business of Producing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, Nov 18th
MKTG-UB 53	1	Pricing	MKTG-UB 1	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 54	1	Data-Driven Decision Making	MKTG-UB 1	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 55	1	Brand Strategy & Planning	MKTG-UB 1, and recommended two advanced marketing courses	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 56	1	Digital Business Strategies	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, Nov 18th
MKTG-UB 58	1	Business of Video Games	None	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 60	1	Designing and Developing New Products	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 64	1	Global Marketing Management	STAT-UB 103 or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101 or ECON-UA 20 or ECON-UA 266 or ECON-UA 380	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 65	1	Decision Making Strategy in Marketing and Management	MKTG-UB 1	so, jr, or sr class standing	Friday, Nov 18th
MKTG-UB 80	1	Leisure Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, Nov 18th
OPERATIONS MANAGEMENT					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
OPMG-UB 1	1, 2, 3	Operations Management	STAT-UB 103 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSC-AD 110 or both STAT-UB 1 AND STAT-UB 3	so, jr, or sr class standing	Monday, Nov 21st
OPMG-UB 6	1	Supply Chain Management	OPMG-UB 1 or OPMG-UB 9001	so, jr, or sr class standing	Friday, Nov 18th
OPMG-UB 60	1	Real Estate Development & Entrepreneurship	None	so, jr, or sr class standing	Friday, Nov 18th
MULTIDISCIPLINARY					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MULT-UB 5	1	Casing Method : Data Analysis & Presentation	None	so, jr, or sr class standing	Friday, Nov 18th
MULT-UB 7	1	Decision Models	STAT-UB 1 or STAT-UB 103 or ECON-UA 18 or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 100	freshman or higher	Monday, Nov 21st
MULT-UB 16	1	Decision Making Under Uncertainty	STAT-UB 1 or STAT-UB 103 or ECON-UA 18 or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101	freshman or higher	Monday, Nov 21st
MULT-UB 20	1	Game Theory	so, jr, or sr class standing	so, jr, or sr class standing	Monday, Nov 21st
MULT-UB 23	1	Law Through the Lens of Film	so, jr, or sr class standing	so, jr, or sr class standing	Friday, Nov 18th

MULT-UB 27	1, 2	The Financial System	1. FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202 AND 2. ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251	so, jr, or sr class standing	Monday, Nov 21st
MULT-UB 35	1	Robo Advisors and Systematic Trading	so, jr, or sr class standing	so, jr, or sr class standing	Monday, Nov 21st
MULT-UB 39	1	Entrepreneurship 2.0	so, jr, or sr class standing	so, jr, or sr class standing	Friday, Nov 18th
MULT-UB 48	1, 2	Entertainment Law	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, Nov 18th
MULT-UB 51	1, 2	Real Estate Transactions	None	Jr or sr class standing	Friday, Nov 18th
MULT-UB 86	1	Entrepreneurship & Law in Practice	so, jr, or sr class standing	Counts toward Social Entrepreneurship minor	Friday, Nov 18th
MULT-UB 151	1	Executive Practitioner Seminar: The Dynamics of the Fashion Industry	Co-requisites FINC-UB 2 AND MGMT-UB 1	so, jr, or sr class standing	Friday, Nov 18th

Business and Society

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
BSPA-UB 41	1	Social Entrepreneurship	so, jr, or sr class standing	Counts toward Social Entrepreneurship minor	Friday, Nov 18th
BSPA-UB 43	1	Economic Inequality: Perspectives & Practices	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150	Counts toward Social Entrepreneurship minor and the Public Policy and Management Minor	Friday, Nov 18th
BSPA-UB 70	1	Social Innovation Practicum	so, jr, or sr class standing	Counts toward Social Entrepreneurship minor	Friday, Nov 18th