

## Stern Open Access List Fall 2015

## Important Registration Policies:

- Non-Stern students who have met prerequisite requirements and class standing restrictions will be able to register for the following Stern courses on Albert, space permitting, on the assigned Open Access dates (noted in far right column.) Please note: exceptions are not made to class standing restrictions, and

- Visiting Students must request registration for Stern courses through the Office of University Programs. Visiting students must provide syllabi and transcripts of courses they seek to count as prerequisites.

- Business Core courses (e.g. - ACCT-UB 1, FINC-UB 2, etc.) are highlighted in red and have specific sections that are available for non-Stern students. The other sections of these courses are not available for cross school registration. All sections of the other courses listed are elective and will open university-wide,

## - Shanghai students please note the following course equivalencies:

Corporate Finance (BUSF-SHU 303 ) equivalent to FINC-UB 7  
 Management & Organizations ( BUSF-SHU 301) equivalent to MGMT-UB 1  
 Financial Accounting ( BUSF-SHU 250) equivalent to ACCT-UB 1  
 Foundations of Finance (BUSF-SHU 202) equivalent to FINC-UB 2  
 Introduction to Marketing (BUSF-SHU 302) equivalent to MKTG-UB 1  
 Statistics (BUSF-SHU 101) equivalent to STAT-UB 103  
 Economics of Global Business (ECON-SHU 250 - for Economics students; ECON-SHU 251 - for Business and Finance students) equivalent to ECON-UB 11

Course Number	Course Name	Section	Prerequisites and Restrictions	Date to Register on Albert:
ACCT-UB 1	Principles of Financial Accounting	**Only sections 1,2,3,6,7 **	One semester of coursework at NYU.	Your regularly assigned registration date and time.
ACCT-UB 3	Financial Statement Analysis	1,2,3,4	ACCT-UB 1 (Principles of Financial Accounting)	Monday April 27th
ACCT-UB 4	Managerial Accounting	1,2,3,4	ACCT-UB 1(Principles of Financial Accounting) or ACCT-UB 9001	Monday April 27th
ACCT-UB 21	Financial Reporting & Disclosure	1	ACCT-UB 3 (Financial Statement Analysis)	Monday April 27th
ACCT-UB 22	Acquisitions, Other Restructuring and Related Topics	1	ACCT-UB 3(Financial Statement Analysis) & junior standing	Monday April 27th
ACCT-UB 23	Financial Modeling and Analysis	1,2	ACCT-UB 3 (Financial Statement Analysis) & FINC UB 2 (Foundations of Finance) or FINC-UB 9002	Monday April 27th

## FINANCE

Course Number	Course Name	Section	Prerequisites and Restrictions	Date to Register on Albert:
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FINC-UB 2	Foundations of Finance	** Only section 1**	1. STAT-UB 103 (Regression and Forecasting models) or STAT-UB 3 (Regression and Forecasting models) plus ECON-UA 18 (Statistics) and 2. ECON-UB (Microeconomics) 1 or ECON- UA 2 (Intro to Micro) or ECON-UA 5 or ECON-UA 10 (Intermediate Micro) or ECON AD 105 (Abu Dhabi) and 3. ACCT-UB 1(Principles of Financial Accounting)	Your regularly assigned registration date and time.
FINC-UB 7	Corporate Finance	1,2,3,4	FINC-UB 2 (Foundations of Finance) or FINC-UB 9002 (Foundations of Finance) or ECON-AD 302 (Abu Dhabi)	Monday April 27th
FINC-UB 8	Advanced Corporate Finance	1	FIN-UB 7 (Corporate Finance) or FINC-UB 9007(Corporate Finance)	Monday April 27th
FINC-UB 22	Risk Management in Financial Institutions	1,2	FINC-UB 2(Foundations of Finance) or FINC-UB 9002(Foundations of Finance) or ECON-AD 302 (Abu Dhabi)	Monday April 27th
FINC-UB 23	Emerging Markets in Finance	1	FINC-UB 2(Foundations of Finance) or FINC-UB 9002(Foundations of Finance) or ECON-AD 302 (Abu Dhabi) and ECON-UB 11 (Economics of Global Business) or ECON-UA 238 (Int'l Econ)	Monday April 27th
FINC-UB 26	Debt Instruments	1	FINC-UB 2(Foundations of Finance) or FINC-UB 9002(Foundations of Finance) or ECON-AD 302 (Abu Dhabi)	Monday April 27th
FINC-UB 30	International Financial Management	1,2	ECON-UA 238 (International Econ) and FINC-UB 7 (Corporate Finance)	Monday April 27th
FINC-UB 39	Real Estate Primary Markets	1	FINC-UB 2(Foundations of Finance) or FINC-UB 9002 or ECON-AD 302 (Abu Dhabi)	Monday April 27th
FINC-UB 41	Equity Valuation	1,2	FINC-UB 7(Corporate Finance) or FINC-UB 9007	Monday April 27th
FINC-UB 43	Futures & Options	1	FINC-UB 2(Foundations of Finance) or FINC-UB 9002 or ECON-AD 302 (Abu Dhabi)	Monday April 27th
FINC-UB 44	Portfolio Management	1	FINC-UB 2 (Foundations of Finance) or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	Monday April 27th
FINC-UB 45	Investment Banking	Only section 1	FINC-UB 7 (Corporate Finance) OR FINC-UB 9007 OR IBEX-UB 2001 OR BUSF-SHU 303	Monday April 27th
FINC-UB 49	Principles of Securities Trading	1,2	FINC-UB 2	Monday April 27th
FINC-UB 50	Mergers, Acquisitions and Restructuring	1	FINC-UB 7 (Corporate Finance) or FINC-UB 9007 (Corporate Finance) or IBEX-UB 2001 (IBEX)	Monday April 27th
FINC-UB 61	Topics in Entrepreneurial Finance	1	FINC-UB 7 OR FINC-UB 9007 OR IBEX-UB 2001	Monday April 27th
FINC-UB 66	Hedge Fund Strategies	1	FINC-UB 7 (Corporate Finance)	Monday April 27th
FINC-UB 68	Financial Analysis in EMT	1	FINC-UB 7 (Corporate Finance)	Monday April 27th
<b>INFORMATION SYSTEMS</b>				
<b>Course Number</b>	<b>Course Name</b>	<b>Section</b>	<b>Prerequisites and Restrictions</b>	<b>Date to Register on Albert:</b>
INFO-UB 1	Info Tech in Bus & Society	1,2,3,4	Sophomore standing or higher.	Friday April 24th
INFO-UB 22	Design and Development of Web Based Systems	1	Sophomore standing or higher.	Friday April 24th
INFO-UB 23	Intro to Programming	1	Sophomore standing or higher.	Friday April 24th
INFO-UB 38	Social Media and Digital Marketing Analytics	1	Sophomore standing or higher.	Friday April 24th
INFO-UB 50	Financial Information Systems	1	Sophomore standing or higher.	Friday April 24th
<b>MANAGEMENT AND ORGANIZATIONS</b>				

Course Number	Course Name	Section	Prerequisites and Restrictions	Date to Register on Albert:
MGMT-UB 1	Management and Organizations	<b>**Only Sections 1, 3, 6**</b>	Sophomore standing or higher.	Regularly assigned registration date and time.
MGMT-UB 4	International Business Management	1	ECON-UB 11 (Economics of Global Business) or ECON-UA 238 or IBEX-UB 2000 and MGMT-UB 1 (Management and Orgnaizations) or MGMT-UB 9001 or IBEX-UB 2002	Monday April 27th
MGMT-UB 7	Managing People and Teams at Work	1	MGMT-UB 1(Management and Orgnaizations) or MGMT-UB 9001 or IBEX-UB 2002	Monday April 27th
MGMT-UB 18	Strategic Analysis	1,2	Sophomore standing or higher.	Monday April 27th
MGMT-UB 25	Managing Change	1	MGMT-UB 1(Management and Orgnaizations) or MGMT-UB 9001(Management and Orgnaizations or IBEX-UB 2002	Monday April 27th
MGMT-UB 30	Negotiation & Consensus Building	1,2	Sophomore standing or higher.	Monday April 27th
MGMT-UB 36	The Globalization of Business	1	Sophomore standing or higher.	Monday April 20th

### MARKETING

Course Number	Course Name	Section	Prerequisites and Restrictions:	Date to Register on Albert:
MKTG-UB 1	Introduction to Marketing	<b>** Only Sections 1, 2, 6, 7, 10**</b>	Sophomore standing or higher.	Regularly assigned registration date and time.
MKTG-UB 2	Consumer Behavior	1,2	MKTG-UB 1 (Intro to Marketing) or MKTG-UB 9001	Friday April 24th
MKTG-UB 3	Advertising	1	MKTG-UB 1 (Intro to Marketing) or MKTG-UB 9001 or IBEX-UB 2003	Friday April 24th
MKTG-UB 4	Managing Creative Content Development	1	Sophomore standing or higher.	Friday April 24th
MKTG-UB 9	Research for Consumer Insights	1,2	MKTG-UB 1 (Intro to Marketing) and STAT-UB 3 (Regress/Forecast Model) or ECON-UA 19 or STAT-UB 103 (Regress/Forecast Model) or ECON-UA 18 (Stats) (6 credits) or SOSC-AD 110 (Abu Dhabi)	Friday April 24th
MKTG-UB 16	Mobile for Managers	1	Sophomore standing or higher.	Friday April 24th
MKTG-UB 20	Business of Film	1	Sophomore standing or higher.	Friday April 24th
MKTG-UB 22	Movie Marketing	1,2	Sophomore standing or higher.	Friday April 24th
MKTG-UB 40	Entertainment & Media Industries	1,2,3,4,5,6	Sophomore standing or higher.	Friday April 24th
MKTG-UB 44	Television Management	1	Sophomore standing or higher.	Friday April 24th
MKTG-UB 46	Globalization of the Entertainment Industry	1,2	Sophomore standing or higher.	Friday April 24th
MKTG-UB 47	Sports Marketing	1	Sophomore standing or higher.	Friday April 24th
MKTG-UB 49	Business of Producing	1,2,3,4	Sophomore standing or higher.	Friday April 24th
MKTG-UB 55	Brand Strategy	1	MKTG-UB 1 (Intro to Marketing) or MKTG-UB 9001(Intro to Marketing) or IBEX-UB 2003	Friday April 24th
MKTG-UB 56	Digital Business Strategies	1	Sophomore standing or higher.	Friday April 24th
MKTG-UB 57	Digital Marketing	1	MKTG-UB 1 (Intro to Marketing)	Friday April 24th
MKTG-UB 58	Video Game Business	1	Sophomore standing or higer.	Friday April 24th
MKTG-UB 60	New Product Development	1	MKTG-UB 1 (Intro to Marketing) & Sophomore standing or higher.	Friday April 24th
MKTG-UB 64	Global Marketing Mgmt	1	MKTG-UB 1 (Intro to Marketing) or MKTG-UB 9001(Intro to Marketing) or IBEX-UB 2003	Friday April 24th
MKTG-UB 80	Lesiure Marketing	1	Sophomore standing or higher.	Friday April 24th

MKTG-UB 85	Luxury Marketing	1	MKTG-UB 1 (Intro to Marketing) or MKTG-UB 9001 or IBEX-UB 2003(Intro to Marketing)	Friday April 24th
MKTG-UB 86	Advanced Luxury Marketing	1	MKTG-UB 1 (Intro to Marketing) or MKTG-UB 9001(Intro to Marketing) or IBEX-UB 2003	Friday April 24th
<b>MULTIDISCIPLINARY</b>				
<b>Course Number</b>	<b>Course Name</b>	<b>Section</b>	<b>Prerequisites</b>	<b>Date to Register on Albert:</b>
MULT-UB 5	Casing Method: Data Analysis and Presentation	1	Sophomore standing or higher.	Monday April 27th
MULT-UB 7	Decision Models: Spreadsheets and Analytics	1	OPMG-UB 1 (Operations Management) or OPMG-UB 9001	Monday April 27th
MULT-UB 27	The Financial System	1	ECON-UB 11(Economics of Global Business) or ECON-UA 238 or ECON-UA 9238 and FINC-UB 2 (Foundations of Finance) or FINC-UB 9002(Foundations of Finance) or ECON-AD 302 (Abu Dhabi)	Monday April 27th
MULTI-UB 48	Entertainment Law	1,2	Sophomore standing or higher.	Friday April 24th
MULT-UB 104	Experiential Learning Seminar: Fashion Industry: Creativity and Business	1	Sophomore standing or higher.	Monday April 27th
MULT-UB 105	Emerging Innovations in the Energy Industry	1	Sophomore standing or higher.	Friday April 24th
MULT-UB 230	Global Macroeconomics	1	ECON-UB 11 (Economics of Global Business) or Econ-UA 238 (Int'l Economy) or ECON UA 9238 or IBEX-UB 2000	Monday April 27th
MULT-UB 301	Getting to Launch: The Lean Start Up	1	Sophomore standing or higher.	Monday April 27th
<b>OPERATIONS MANAGEMENT</b>				
<b>Course Number</b>	<b>Course Name</b>	<b>Section</b>	<b>Prerequisites</b>	<b>Date to Register on Albert:</b>
OPMG-UB 1	Operations Management	** Sections 1-3**	STAT-UB 103(Statistics with Regress/Forecast Model) or STAT-UB 2 (Regression/Forecasting Models) with ECON-UA 18 (Statistics) or SOSC-AD 110 (Abu Dhabi) or SOSC-AD 113 (Abu Dhabi)	Monday April 27th
OPMG-UB 60	Real Estate Development and Entrepreneurship	1	Sophomore standing or higher.	Monday April 27th
<b>STATISTICS</b>				
<b>Course Number</b>	<b>Course Name</b>	<b>Section</b>	<b>Prerequisites and Restrictions</b>	<b>Date to Register on Albert:</b>
STAT-UB 1	Stats for Business Control	1	n/a	Monday April 27th
STAT-UB 3	Regress/Forecasting Models	1,2	STAT-UB 1 (Stats for Business Control) or ECON-UA 18 (Stats)	Monday April 27th
STAT-UB 8	Applications and Stochastic Processes	1	STAT-UB 103(Regress/Forecast Model) or STAT-UB 3(Regress/Forecast Model) or ECON- UA 19 or SOSC-AD110 (Abu Dhabi) or ECON-UA 18 (Stats) (6 credits)	Monday April 27th
STAT-UB 14	Introduction to the Theory of Probability	1	MATH-UA 121 (Calc 1) AND MATH-UA 122 (Calc 2) OR CALC AB 4 or higher or CALC BC 4 or higher or MATH-AD 110 (Abu Dhabi) or MATH-UA 123 9Calc 3) or MATH-UA 140 (linear Algebra) or MATH-UA 221 9math for Econ)	Monday April 27th
STAT-UB 17	Regression & Multivariate Data Analysis	1	STAT-UB 103(Regress/Forecast Model) or STAT-UB 3(Regress/Forecast Model) or ECON-UA 18 (Stat) (6 credit version) or SOSC-AD 110 (Abu Dhabi) or SOSC-AD 113 (Abu Dhabi)	Monday April 27th
STAT-UB 18	Forecast Time Series Data	1	STAT-UB 103(Regress/Forecast Model) or STAT-UB 3(Regress/Forecast Model) or ECON- UA 19 or SOSC-AD110 (Abu Dhabi) or ECON-UA 18 (Stats) (6 credits)	Monday April 27th

STAT-UB 21	Stochastic Processes	1	MATH-UA 121 (Calc 1) AND MATH-UA 122 (calc 2) OR CALC AB 4 or higher or CALC BC 4 or higher or MATH-AD 110 (Abu Dhabi) or MATH-UA 123 (Calc 3) or MATH-UA 140 (Linear Algebra) or MATH-UA 221 (Honors Calc) & STAT-UB 14 (Intro to Theory of Prob)	Monday April 27th
STAT-UB 27	Mathematics of Investment	1	MATH-UA 121 Calculus I AND MATH-UA 122 (Calc 2). Suggested to take FINC-UB 2 Foundations of Finance before taking STAT-UB 27 MATH-UA 122 Calculus II.	Monday April 27th
STAT-UB 103	Stats F/Bus Cntl Regression & Forecasting Models	1,2,3,4,5	n/a	<b>August 1st</b>
<b>STERN ECONOMICS</b>				
<b>Course Number</b>	<b>Course Name</b>	<b>Section</b>	<b>Prerequisites and Restrictions</b>	<b>Date to Register on Albert:</b>
ECON-UB 15	Competitive Analysis	1	ECON-UB 1 (Intro to Micro) or ECON-UA 2 (Intro to Micro) or ECON-UA 5 or ECON-UA 10 (Intermediate Micro) or ECII-UF 102	Monday April 27th
ECON-UB 210	Econ of Sex, Drugs, and Rock and Roll	1,2	ECON-UB 1 (Intro to Micro) or (Intro ECON-UA 2 (Intro to Micro)	Monday April 27th
ECON-UB 231	Business in Transition Economies	1	ECON-UB 11 or ECON-UA 238 (Int'l Econmics) or ECON-UA 12 or ECON-AD 104 9Abu Dhabi) or IBEX-UB 2000	Monday April 27th
ECON-UB 233	Macroeconomic Foundations for Asset Prices	1	MATH-UA 121 (Calc 1) or equivalent (AP Calculus AB/BC scores of 4 or 5 or MATH-UA 122 (Calc 2) or MATH-UA 123 (Calc 3) or MATHUS-UA 140 (Linear Algebra) or MATH-UA 221)	Monday April 20th