

THE TOP 10 REASONS

WHY STERN?





A MESSAGE FROM GEETA MENON,

DEAN OF THE UNDERGRADUATE COLLEGE

One of the first schools of business in the U.S., NYU Stern welcomed its first class of students in 1900 and quickly established itself as a leader and an innovator of undergraduate business education. Today, NYU Stern's undergraduate community is vibrant, successful, and proud, and our amazing student and alumni body is as diverse and dynamic as the city we call home.

As the dean of the NYU Stern Undergraduate College and a veteran NYU Stern faculty member, I could list countless reasons to celebrate this place. To ensure that you take away our top points of pride, we have boiled them down to 10 key reasons that answer the question, "Why Stern?" I am pleased to share them with you in the pages that follow.

These 10 reasons truly make me proud to say #IAmStern. Enjoy!

Warm regards,

GEETA MENON Dean of the Undergraduate College,

Professor of Marketing

Named a Top 20 Global **Indian-Born Woman by** the *Economic Times*

Has taught classes in all NYU Stern degree programs, including Undergraduate, MBA, PhD, and Executive Education.

1. LOCATION, LOCATION, LOCATION!

SOUR CAMPUS

Build virtual value in Silicon Alley.

AND NYU STERN IS YOUR GATEWAY TO ALL IT HAS TO OFFER.

 Create the next big pop culture meme on Madison Avenue.

See how business and political economy influence the world at the United Nations headquarters.

Make entertainment your business in the global capital of media arts.

Test your financial chops on Wall Street.

Learn the ABC's of real estate in one of the greatest locations on Earth.

YOUR CITY



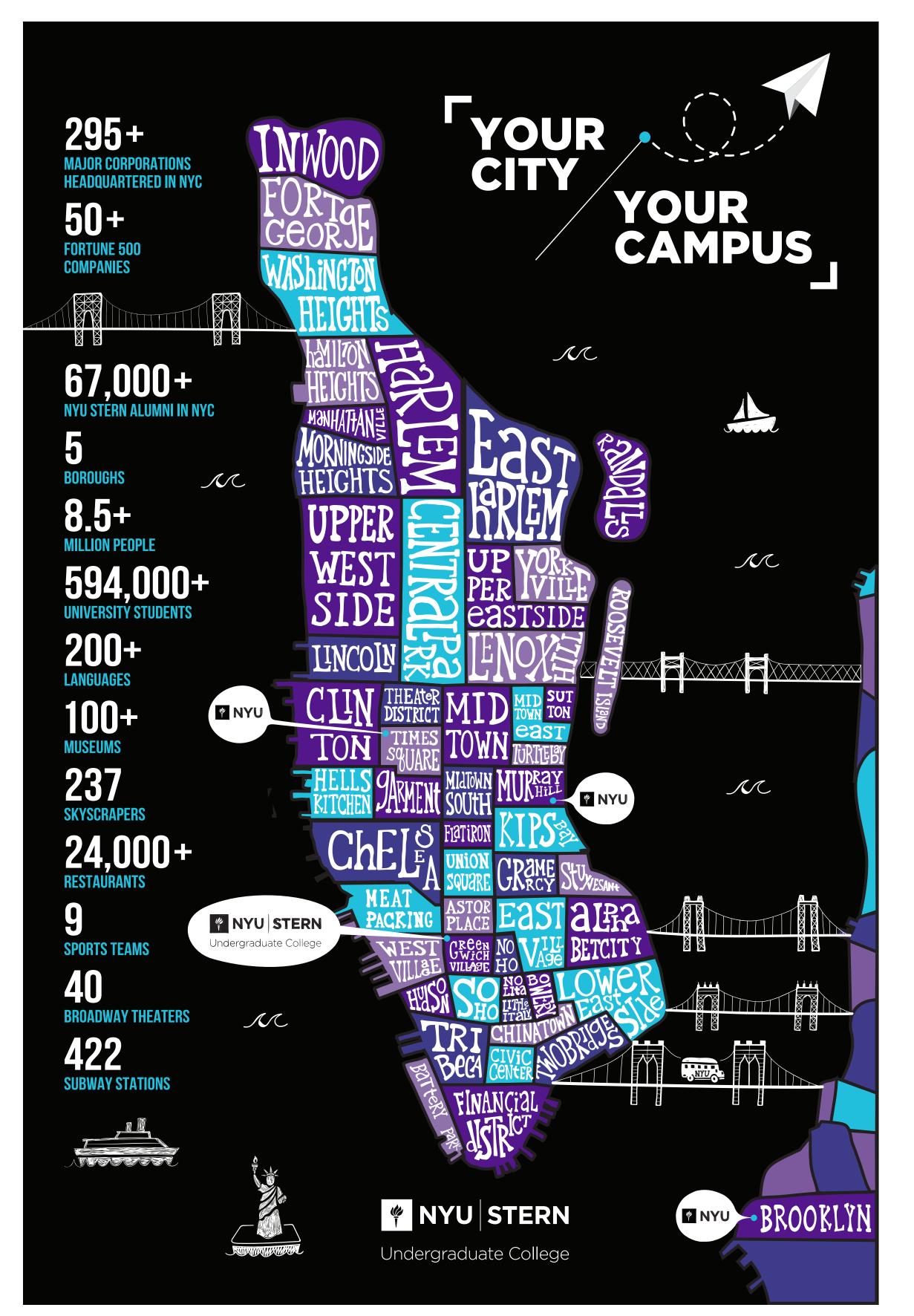
YOUR CAMPUS

Please remove and enjoy your New York City map

Explore every aspect of a clothing brand: Fashion Avenue to Fifth Avenue.

Take a crack at accounting at the Big Four accounting firms.

YOUR OPPORTUNITY IS LIMITED ONLY BY YOUR ABILITY TO FIT IT INTO FOUR YEARS!



2. LEARN FROM WORLD-RENOWNED FACULTY



ADAM ALTER
Associate Professor of Marketing

Frequently advises government agencies such as Congress, the White House, the FTC, and the European Parliament on digital policy

> Teaches Networks, Crowds & Markets



ARUN SUNDARARAJAN
Professor of Information, Operations &
Management Sciences

New York Times
Bestselling Author
of Drunk Tank Pink
and Irresistible

Teaches Introduction to Marketing



Teaches Financial Accounting



AMAL SHEHATA
Clinical Assistant Professor
of Accounting

Named most

popular U.S.

professor by

Businessweek

Teaches Corporate

Finance & Valuation

business school



ASWATH DAMODARAN
Professor of Finance

One of the
Ethisphere's 100
Most Influential
People in
Business Ethics

Teaches Sustainability for Competitive Advantage



TENSIE WHELAN
Clinical Professor of
Business & Society

Mentored 40 students
(and counting)
in the Stern Program for
Undergraduate Research
(SPUR)

Teaches Debt Instruments & Markets



JENNIFER CARPENTER
Associate Professor of Finance



MELISSA SCHILLING
Professor of Management &
Organizations

Awarded the Nobel Prize in Economics

Teaches Data Boot Camp

200+ FULL-TIME FACULTY MEMBERS

The Stern Program for
Undergraduate Research allows
students to apply to work oneon-one with faculty members
on their groundbreaking
research.

SPUR

Wrote one of the most widely used innovation strategy textbooks in the world

Teaches Managing Innovation



THOMAS SARGENT
Professor of Economics & Business

IN THE WORLD FOR RESEARCH PRODUCTIVITY IN TOP JOURNALS

(FINANCIAL TIMES, 2014-16)

NOBEL LAUREATES ACTIVE ON THE FACULTY (MORE THAN ANY OTHER

BUSINESS SCHOOL)

3. THE WORLD'S FIRST GLOBALLY NETWORKED UNIVERSITY

11 GLOBAL ACADEMIC CENTERS















NYU'S UNPRECEDENTED GLOBAL NETWORK

makes studying abroad absolutely seamless. Take NYU classes with our world-renowned faculty and earn credit toward your degree no matter where you are in the world. All you'll need is your passport!

3
DEGREEGRANTING
CAMPUSES

NYU STUDENT IDS WORK ON NYU BUILDINGS AROUND THE WORLD, AND THE WIFI IS THE SAME TOO!

NEW YORK CITY



ABU DHABI



50%
OF NYU STERN
STUDENTS STUDY
ABROAD THROUGH
NYU'S GLOBAL
NETWORK

1 NYU

NYU Prague

Concentrations: Finance, Global Business

"I chose Prague because of my interest in Central and Eastern European history, political affairs, art, and culture. Studying at NYU Prague was an enriching experience that helped me expand my global footprint and become a more adaptable, open-minded, and culturally aware individual."



SEBASTIAN DIAZ JARMILLO '18

Bogota, Colombia

NYU London & NYU Shanghai

BS in Business & Political Economy
Minors:

Computer Science, Math

"In London I found calm and reflection; in China I found challenge and adventure. Each experience abroad transformed my worldview, widened my comfort zone, and proved I'm capable of more than I imagined."



SHIVANGI KHANNA '17 Livingston, NJ

NYU Florence

Concentrations:
Business Economics,
Marketing

"NYU Florence allowed me to explore my love of Italian language and culture. I was also able to travel to six other European countries in addition to countless cities and towns around Italy."



MATT DEMICHIEL '17
Hewlett, NY

4. THE ONLY B-SCHOOL THAT DOES GLOBAL ON THIS SCALE

ISP

International Studies Program 100%
OF NYU STERN STUDENTS
HAVE AN INTERNATIONAL
ACADEMIC EXPERIENCE

THE CLASS

Every NYU Stern junior undertakes this one-of-a-kind course on the principles of INTERNATIONAL ECONOMIES AND TRADE during spring semester. Each section of the course focuses on a different global center of commerce in either ASIA, EUROPE, OR SOUTH AMERICA.

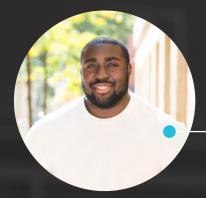
Students work with peers to **BUILD A BUSINESS STRATEGY**, and the semester culminates in the hallmark **ISP COMPETITION**, when students compete for a place of honor among the previous 70+ competition winners.

ISP Site: Santiago

Concentrations: Global Business, Marketing **Minor:** Business of Entertainment, Media, & Technology

"ISP is an incredible experience unique to NYU Stern. No other school sends an entire class abroad at the same time. Through ISP I was given the opportunity to experience Chilean culture with 200 of my fellow students."

"NO OTHER SCHOOL SENDS AN ENTIRE CLASS ABROAD AT THE SAME TIME."



KARL GOURGUE '17 West Orange, NJ



WYNONNA RINKACS '17
Pittsburgh, PA

ISP Site: Ho Chi Minh City

Concentration: Computing & Data Science

"My time in Ho Chi Minh City was one of the most memorable experiences I've had at Stern. Our deliverable to Vinamilk combined elements of every class I had taken. Through the class, seeing what my peers and I were capable of was awe-inspiring."



THE TRIP

Travel on your FIRST INTERNATIONAL BUSINESS TRIP to a city in Asia, Europe, or South America with 200 OF YOUR CLASSMATES. There you will visit your assigned company, meet with executives, and participate in a consumer field study to help you formulate your business strategy.



ITINERARY: HO CHI MINH CITY

DAY 1: FLIGHT TO HO CHI MINH CITY

DAY 2: INTERACTIVE CITY TOUR, WELCOME DINNER, AND CULTURAL SHOW

DAY 3: COMPANY VISITS: BMW, MERCEDES-BENZ VIETNAM, FPT SOFTWARE, OR VINAMILK

DAY 4: LOCAL MARKET IMMERSION CONSUMER FIELD STUDY

DAY 5: CULTURAL HERITAGE SITE VISIT TO THE CU CHI TUNNELS

DAY 6: FLIGHT HOME

7100+ STUDENTS HAVE BENEFITTED FROM ISP SINCE 2000

PAST ISP CITIES

BARCELONA
BERLIN
BUDAPEST
BUENOS AIRES
HO CHI MINH CITY
HONG KONG
LISBON
MILAN
MONTERREY
ROME
SANTIAGO
SEOUL
SINGAPORE
STOCKHOLM
TOKYO

5. WELL-ROUNDED EDUCATION

Degree **Programs**

FLEXIBLE CURRICULUM GROUNDED IN THE LIBERAL ARTS STRONG BUSINESS FOUNDATION SOCIAL IMPACT CURRICULUM **INTERNATIONAL STUDIES PROGRAM**

BS IN BUSINESS

In our flagship program, you will choose from 12 BUSINESS CONCENTRATIONS and build on your experience with 8 INTERDISCIPLINARY TRACKS. Plus use your 44 ELECTIVE CREDITS to pursue your interests across NYU.

BUSINESS CONCENTRATIONS:

Accounting **Actuarial Science**

Finance

Business Economics Computing & Data Science Operations **Economic Theory**

Global Business **Management & Organizations** Marketing Statistics

Sustainable Business

BS IN BUSINESS & POLITICAL ECONOMY

Gain a unique GLOBAL PERSPECTIVE with the BPE Degree's tailored curriculum that focuses on the intersection of BUSINESS, ECONOMICS, AND **POLITICS.** The program will prepare you for a career in international business and requires TWO SEMESTERS OF STUDY AWAY.

STUDY AWAY REQUIREMENTS:

Sophomore Fall: NYU London Sophomore Spring: NYU Shanghai **Optional Third Semester Away**

BS IN BUSINESS STUDENTS CAN ALSO APPLY TO ONE OF OUR DUAL DEGREE PROGRAMS:

BS IN BUSINESS / MS IN ACCOUNTING

Earn your Bachelor's degree with NYU Stern Undergraduate College and your Master's degree with NYU Stern Graduate School in 4 YEARS PLUS 1 SUMMER. NYU Stern's Accounting program is ranked TOP 10 IN THE U.S.

BS IN BUSINESS / **BFA IN FILM & TELEVISION**

Earn concurrent degrees from NYU STERN AND NYU TISCH in this 5-year program that will prepare you for an exciting career in the entertainment industry. You will have access to the **BOUNDLESS RESOURCES of these two** world-class NYU schools.

BS in Business

Concentrations: Business Economics, Sustainable Business **Minor:** Art History

"NYU Stern has taught me to embrace and mimic the shifting intersectionality of the city I live and study in. After taking classes at Gallatin, Stern, and CAS, I've decided to pursue a minor in Art History along with my business degree because I've learned to attack and solve today's problems from all ends."



PARBATTIE ANANT '19 Ozone Park, NY

BS in Business

Concentrations: Undecided

"The Social Impact Core has

the world and prompted me

to focus my talents on social

change, especially in my home region of Sub-Saharan Africa."

genuinely changed how I view

50% OF OUR WORLD-**CLASS BUSINESS EDUCATION** IS GROUNDED IN THE LIBERAL



PAPA YAW SENCHERY '20

New York, NY

90+ **MINORS ACROSS** NYU **SCHOOLS**

ARTS

BS in Business & Political Economy Minor: Media, Culture, and

Communication

"The BPE program has allowed me to fully explore my interests in finance and policy. And through the study abroad component, the program really fosters a strong sense of camaraderie among its students."



ADITI SHANKAR '18

San Francisco, CA

BS in Business/ MS in Accounting

Minor: Business of Entertainment, Media, and Technology

"The BS/MS in Accounting program is one of the greatest opportunities I have had here at Stern. The classes and networking events are tailor-made to understanding the accounting profession, and the program connects its students with the tools they need to succeed."



BRIANNA YEE '18 Blauvelt, NY

AVERAGE BUSINESS CLASS SIZE

OF STUDENTS MINOR IN THE LIBERAL **ARTS**



BFA in Film & Television "The BS/BFA dual degree program

BS in Business/

has opened the doors for me to hone my innate entrepreneurial spirit and creativity. It has not only provided me with a strong academic foundation, but also equipped me with key artistic and professional skills.'

SHOBHIT JAIN '18 Branchburg, NJ



6. MAKE SOCIAL IMPACT

IN THE CLASSROOM

The Carnegie Foundation for the Advancement of Teaching named two of our Social Impact courses as models for undergraduate business education.

FOUR-COURSE SOCIAL IMPACT CURRICULUM:

Business & Its Publics (BIP)

Organizational Communication & Its Social Context

Law, Business & Society

Professional Responsibility & Leadership

The Call For Corporate Action



Samuel Khoshbin's **Business & Its Publics** capstone essay on how credit card companies could change cash back programs to reward socially and environmentally conscious spending was featured in NYU Stern's *The Call for Corporate Action.*

PAST BIP SPEAKERS:

Maria Bartiromo

mer CNBC Business Commentator

Mary Robinson

Former President of Ireland

Fred Krupp

esident of the Environment

Steve Forbes

hairman and Editor-In-Chie



SAMUEL KHOSHBIN '18

IN ACTION

NYU Stern provides the resources you need to make social impact outside of the classroom.

THE SOCIAL IMPACT BUSINESS CHALLENGE: Develop a business that creates shared value and win \$20,000 to further your project.

 SOCIAL IMPACT STIPENDS: Apply for a social impact stipend to support your goal of making a positive impact through a volunteer or internship opportunity.

SOCIAL SOLUTIONS PROJECT LAB: Research and develop business ideas that can create triple bottom line value as a freshman.

SOCIAL IMPACT COUNCIL: Work with faculty and peers to play an instrumental role in Stern Undergraduate College's Social Impact programming.

STERN INTERNATIONAL VOLUNTEERS: Travel to a developing country for 10 days and serve the needs of a local community.

Social Impact Stipend Recipient 2016

BS in Business
Concentrations: Finance,
Business Economics

"The social impact opportunities at Stern have shaped my college experience. After learning about the intersection of social impact and business for four years, I've come to develop a better understanding of where I see my own role in the future. I'm grateful that I've been able to develop and apply my own skills here at Stern."



Monmouth, NJ

4
REQUIRED SOCIAL IMPACT COURSES

1998
NYU STERN
INTRODUCED
SOCIAL IMPACT
TO THE
CURRICULUM

\$291K+
AWARDED IN
SOCIAL IMPACT
STIPENDS
SINCE 2006

7. LEARN TO LEAD

REALIZE YOUR FULL LEADERSHIP POTENTIAL. THE JOURNEY STARTS ON DAY ONE.

The COHORT LEADERSHIP PROGRAM (CLP), a required freshman seminar, will introduce you to design thinking, a powerful problem-solving tool. Working in small teams to DEVELOP INNOVATIVE BUSINESS SOLUTIONS to real world problems, you will reflect on your leadership style and build strong connections with your peers.



LEADERSHIP OPPORTUNITIES ABOUND:

NYU Stern makes it easy to put the leadership skills you learn in the classroom into practice.

STUDENT LEADERSHIP ROLES INCLUDE:



LEARN FROM INDUSTRY LEADERS:

2+ SPEAKERS ON CAMPUS EVERY DAY



DARREN CAMPO '95
Food Network



ANTONIA SWAN '04

Coach



CHINE MMEGWA '11

Goldman Sachs



PHIL HAYES '16

8. STERN PROFESSIONAL DEVELOPMENT

YOU HAVE BIG DREAMS. WE WILL HELP YOU ACHIEVE THEM.

Business students need targeted career preparation, and NYU Stern's Office of Student Engagement is here to help.



EXPLORE POTENTIAL CAREER PATHS

through STERN TALKS: TED-style talks that dig into the 12 MOST POPULAR AREAS OF BUSINESS, designed to help you figure out everything from what "finance" means to what it takes to excel in the tech world.



PREPARE FOR YOUR DREAM CAREER

through our PROFESSIONAL DEVELOPMENT SERIES, CASE WALK-THROUGH SERIES, and TECHNICAL TRAINING PROGRAMS all conducted by industry leaders from top firms.

CONNECT WITH INFLUENTIAL PROFESSIONALS

through ALUMNI CAREER ENGAGEMENT NETWORKING and PROFESSIONALS IN RESIDENCE, which give you the opportunity to speak-one-on-one with industry professionals who can help you get where you're going.

9. UNPARALLELED CAREER PROSPECTS

LAUNCH YOUR CAREER

With help from the Wasserman Center for Career Development.



NYU'S AWARD-WINNING CAREER CENTER

will take you through the entire ON-CAMPUS RECRUITING process, provide CAREER COACHING, and help you hone valuable interview and resume writing skills. Plus with NYU'S EXCLUSIVE JOB PORTAL, you'll have access to THOUSANDS OF TOP FIRMS in NYC and around the world.

IN EMPLOYABILITY
OF GRADUATES

98%
PLACEMENT RATE WITHIN
6 MONTHS OF GRADUATION

(CLASS OF 2016)

STERN STUDENTS HAVE HELD INTERNSHIPS AND/OR JOBS AT:

ABC TELEVISION NETWORK
ACCENTURE

AMERICAN EXPRESS

A.T. KEARNEY

ATLANTIC RECORDS
BARCLAYS

BIRCHBOX

BLACKROCK BLACKSTONE

CBS

CHANEL

COLGATE-PALMOLIVE CONDÉ NAST CREDIT SUISSE DELOITTE

DEUTSCHE BANK
DOSOMETHING.ORG

DOUGLAS ELLIMAN REAL ESTATE NIELSEN

ESTEE LAUDER ERNST & YOUNG

FACEBOOK Goldman Sachs

GOOGLE Huffington Post

IBM

LINKEDIN

J.P. MORGAN KPMG PRICEWATERHOUSECOOPERS
TEACH FOR AMERICA
TWENTY-FIRST CENTURY FOX

L'ORÉAL

PFIZER

MARC JACOBS

MUSEUM OF MODERN ART

TWITTER UBS

UNILEVER

VIACOM MEDIA NETWORKS
THE WHITE HOUSE

& MANY MORE

\$73,986
MEAN ANNUAL
STARTING SALARY
(CLASS OF 2016)

6TH
IN THE U.S.
FOR AVERAGE
STARTING
INCOME OF
GRADUATES

98%
OF STUDENTS
HOLD AN
INTERNSHIP
DURING JUNIOR
YEAR
(CLASS OF 2017)

105,000+ NYU STERN ALUMNI IN 125+ COUNTRIES

BS in Business

Concentrations: Business Economics, Finance Minor: Math

"I worked with a career counselor in Wasserman during my internship search for my junior summer. I knew I wanted to intern in asset management, but I was unsure which firms came on campus. Wasserman helped me narrow my search and concentrate my efforts on the firms that would be the best fit for me."



JESSICA STONE '17

Minor: Business, Entertainment, Media, & Technology

were found through the center. During my time at Stern,

I interned with a reality TV casting agency, a production

company, an event/social media marketing company,

a small cable network, and an experiential technology

BS in Business & Political Economy

"Wasserman makes the application process extremely easy, and more than half of my internships



MATTHEW WILSON '17
Basking Ridge, NJ

BS in Business

Concentrations: Computing & Data Science, Statistics Minor: Math

"After some investigation into potential careers with OSE's Case Walk-Throughs and Alumni Career Engagement, I discovered my passion was in tech. I met with a peer mentor and not only did she become a great friend and mentor, but she also helped me get my dream summer internship! Through the resources OSE provided, I was able to ultimately find not only a job, but my passion."



CHRISTINE GAL '18
Cocoa Beach, FL

AT NYU STERN YOU WILL FIND...

A BUSINESS SCHOOL WITH A TIGHT-KNIT COMMUNITY, THE RESOURCES OF A BIG UNIVERSITY, AND THE OPPORTUNITIES OF A MAJOR CITY. WIN-WIN-WIN.



A COMMUNITY OF FRIENDS FROM DAY ONE

610 Freshmen • 10 Cohorts
1 Amazing Orientation Week • #AllTheFeels

A TRULY UNIQUE CULTURAL OPPORTUNITY

The Cohen Arts & Culture Experience (CACE) allows every freshman to experience one of the many incredible cultural offerings unique to NYC. Choose between a Broadway show, a Yankees game, a night at the New York Philharmonic, and more, on the house. And remember: pics or it didn't happen.

A PLACE TO FIND YOUR NICHE

With 400+ NYU Clubs, no matter what you're passionate about you can find it here. And if we don't have it already, you can start it. From chess club to cheese club.



WASHINGTON SQUARE PARK



GOULD PLAZA, TISCH HALL



8TH STREET NYU SUBWAY STOP



ORIENTATION



FIELD DAY



CLASS OF 2020 COHORTS



TIME-HONORED TRADITIONS

CONVOCATION
COHORT WARS
NYU STERN'S ANNUAL BLOCK PARTY
PASSPORT DAY
STERN'S GOT TALENT
THE STERN ART GALLERY
ALL-UNIVERSITY GAMES
STRAWBERRY FEST
THE INTERNATIONAL STUDIES PROGRAM
BACCALAUREATE AT MADISON SQUARE GARDEN
COMMENCEMENT AT YANKEE STADIUM
...AND A LOT OF VIOLET SWAG

A LIFE-LONG NETWORK OF SUPPORT

With over 105,000+ alumni spread all over the globe, you'll be joining an accomplished community of #SternAlumni.

AND COUNTLESS REASONS TO SAY...



BLOCK PARTY



ISP COMPETITION



CLASS OF 2016 BACCALAUREATE CEREMONY

24





Undergraduate College

40 West 4th Street, Tisch Hall • New York, NY 10012 stern.nyu.edu/UC