

Stern Open Access List Fall 2014

Important Registration Policies:

- Non-Stern students who have met prerequisite requirements and class standing restrictions will be able to register for the following Stern courses on Albert, space permitting, on the assigned Open Access dates (noted in far right column.) Please note: exceptions are not made to class standing restrictions, and prerequisites cannot be waived.
- Recent transfer students: If credits have not yet been applied to your transcript Albert may prevent you from registering for courses with class standing restrictions. Please contact your home school adviser to confirm your class standing. Please forward email confirmation, your University ID (N#) and course information (name, number, section) to Ally Kirkpatrick at akirkpat@stern.nyu.edu
- Visiting Students should request registration for Stern courses through the Office of University Programs. Visiting students must provide syllabi and transcripts of courses they seek to count as prerequisites.
- If you are a Senior graduating in December or January and need a Stern course to complete the Business Studies or BEMT minor please email Ally Kirkpatrick before registration begins at akirkpat@stern.nyu.edu
- Courses counting towards the Stern portion of the BEMT Minor are highlighted in grey.
- Business Core courses (e.g. - ACCT-UB 1, FINC-UB 2, etc.) are highlighted in red and have specific sections that are available for non-Stern students. The other sections of these courses are not available for cross school registration. All sections of the other courses listed are elective and will open university-wide, space permitting, on the noted dates.

**ACCOUNTING**

Course Number	Course Name		Prerequisites and Restrictions	Date to Register on Albert:
ACCT-UB 1	Principles of Financial Accounting	<b>**Only sections 1,2,6,7 **</b>	One semester of coursework at NYU.	Your regularly assigned registration date and time.
ACCT-UB 3	Financial Statement Analysis		ACCT-UB 1	5/5/2014
ACCT-UB 4	Managerial Accounting		ACCT-UB 1 or ACCT-UB 9001	5/5/2014
ACCT-UB 21	Financial Reporting & Disclosure		ACCT-UB 3	5/5/2014
ACCT-UB 22	Acquisitions, Other Restructuring and Related Topics		ACCT-UB 3 & junior standing	5/5/2014
ACCT-UB 23	Financial Modeling and Analysis		ACCT-UB 3 & FINC UB 2 or FINC-UB 9002	5/5/2014

**FINANCE**

Course Number	Course Name		Prerequisites and Restrictions	Date to Register on Albert:
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FINC-UB 2	Foundations of Finance	<b>** Only section 1**</b>	1.STAT-UB 103 or STAT-UB 3 or ECON- UA 19 or SOS-AD110 or ECON-UA 18 (6 credits) and 2.ECON- UB 1 or ECON- UA 2 or ECON-UA 5 or ECON-UA 10 or ECON AD 105 and 3. ACCT-UB 1	Your regularly assigned registration date and time.
FINC-UB 7	Corporate Finance		FINC-UB 2 or FINC-UB 9002 or ECON-AD 302	5/5/2014
FINC-UB 8	Advanced Corporate Finance		FIN-UB 7 or FINC-UB 9007	5/5/2014
FINC-UB 22	Risk Management in Financial Institutions		FINC-UB 2 or FINC-UB 9002 or ECON-AD 302	5/5/2014
FINC-UB 23	Topics in Emerging Financial Markets		FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 and ECON-UB 11 or ECON-UA 238	5/5/2014
FINC-UB 26	Debt Instruments		FINC-UB 2 or FINC-UB 9002 or ECON-AD 302	5/5/2014
FINC-UB 39	Real Estate Primary Markets		FINC-UB 2 or FINC-UB 9002 or ECON-AD 302	5/5/2014
FINC-UB 41	Equity Valuation		FINC-UB 7 or FINC-UB 9007	5/5/2014
FINC-UB 43	Futures & Options		FINC-UB 2 or FINC-UB 9002 or ECON-AD 302	5/5/2014
FINC-UB 50	Mergers, Acquisitions and Restructuring		FINC-UB 7 or FINC-UB 9007 or IBEX-UB 2001	5/5/2014
FINC-UB 81	Risk & Insurance		ACCT-UB 1 or ACCT-UB 9001 AND FINC-UB 2 or FINC-UB 9002 AND ECON- UB 1 or ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECON AD 105 or ECON-SHU 150	5/5/2014

### INFORMATION SYSTEMS

Course Number	Course Name		Prerequisites and Restrictions	Date to Register on Albert:
INFO-UB 1	Info Tech in Bus & Society		Sophomore standing or higher.	5/5/2014
INFO-UB 22	Designing and Developing Web Based Systems		Sophomore standing or higher.	5/5/2014
INFO-UB 35	Fund of Computer Systems		Sophomore standing or higher.	5/5/2014
INFO-UB 38	Social Media and Digital Marketing Analytics		Sophomore standing or higher.	5/5/2014
INFO-UB 46	Dealing with Data		Some programming experience recommended.	5/5/2014
INFO-UB 50	Financial Information Systems		Sophomore standing or higher.	5/5/2014

### MANAGEMENT AND ORGANIZATIONS

Course Number	Course Name		Prerequisites and Restrictions	Date to Register on Albert:
MGMT-UB 1	Management and Organizations	<b>**Only Sections 1 &amp; 5**</b>	Sophomore standing or higher.	Regularly assigned registration date and time.
MGMT-UB 4	International Business Management		ECON-UB 11 or ECON-UA 238 or IBEX-UB 2000 and MGMT-UB 1 or MGMT-UB 9001 or IBEX-UB 2002	5/5/2014
MGMT-UB 7	Managing People and Teams at Work		MGMT-UB 1 or MGMT-UB 9001 or IBEX-UB 2002	5/5/2014
MGMT-UB 18	Strategic Analysis		Sophomore standing or higher.	5/5/2014

MGMT-UB 25	Managing Change		MGMT-UB 1 or MGMT-UB 9001 or IBEX-UB 2002	5/5/2014
MGMT-UB 30	Negotiation & Consensus Building		Sophomore standing or higher.	5/5/2014
<b>MARKETING</b>				
<b>Course Number</b>	<b>Course Name</b>		<b>Prerequisites and Restrictions:</b>	<b>Date to Register on Albert:</b>
MKTG-UB 1	Introduction to Marketing	** Only Sections 1, 5, 6, 7, 10**	Sophomore standing or higher.	Regularly assigned registration date and time.
MKTG-UB 2	Consumer Behavior		MKTG-UB 1 or MKTG-UB 9001	5/2/2014
MKTG-UB 3	Advertising Management		MKTG-UB 1 or MKTG-UB 9001 or IBEX-UB 2003	
MKTG-UB 9	Marketing Research		MKTG-UB 1 and STAT-UB 3 or ECON-UA 19 or STAT-UB 103 or ECON-UA 18 (6 credits) or SOSC-AD 110	5/2/2014
MKTG-UB 4	Managing Creative Content Development		Sophomore standing or higher.	5/2/2014
MKTG-UB 20	Business of Film		Sophomore standing or higher.	5/2/2014
MKTG-UB 22	Movie Marketing		Sophomore standing or higher.	5/2/2014
MKTG-UB 40	Entertainment & Media Industries		Sophomore standing or higher.	5/2/2014
MKTG-UB 46	Globalization of the Entertainment Indu		Sophomore standing or higher.	5/2/2014
MKTG-UB 47	Sports Marketing		Sophomore standing or higher.	5/2/2014
MKTG-UB 49	Business of Producing		Sophomore standing or higher.	5/2/2014
MKTG-UB 54	Data-Driven Decision Making		MKTG-UB 1 or MKTG-UB 9001 or IBEX-UB 2003	5/2/2014
MKTG-UB 55	Brand Strategy		MKTG-UB 1 or MKTG-UB 9001 or IBEX-UB 2003	5/2/2014
MKTG-UB 56	Digital Business Strategies		Sophomore standing or higher.	5/2/2014
MKTG-UB 58	Video Game Business		Sophomore standing or higer.	5/2/2014
MKTG-UB 60	New Product Development		MKTG-UB 1 & Sophomore standing or higher.	5/2/2014
MKTG-UB 64	Global Marketing Mgmt		MKTG-UB 1 or MKTG-UB 9001 or IBEX-UB 2003	5/2/2014
MKTG-UB 80	Lesiure Marketing		Sophomore standing or higher.	5/2/2014
MKTG-UB 85	Luxury Marketing		MKTG-UB 1 or MKTG-UB 9001 or IBEX-UB 2003	5/2/2014
MKTG-UB 86	Luxury Branding		MKTG-UB 1 or MKTG-UB 9001 or IBEX-UB 2003	5/2/2014
MKTG-UB 93	Research Seminar: Current Research in Marketing		MATH-UA 121 or equivalent (AP Calculus AB/BC scores of 4 or 5 or MATH-UA 122 or MATH-UA 123 or MATH-UA 221 AND STAT-UB 103 or ECON-UA 18 (16 credits) or STAT-UB 3 or ECON-UA 19 or SOSC-AD 110 or BUSF-SHU 101	5/2/2014
<b>MULTIDISCIPLINARY</b>				

Course Number	Course Name		Prerequisites	Date to Register on Albert:
MULT-UB 5	Casing Method: Data Analysis and Presentation		TBD	5/5/2014
MULT-UB 7	Decision Models: Spreadsheets and Analytics		OPMG-UB 1 or OPMG-UB 9001	5/5/2014
MULT-UB 27	The Financial System		ECON-UB 11 or ECON-UA 238 or ECON-UA 9238 and FINC-UB 2 or FINC-UB 9002 or ECON-AD 302	5/5/2014
MULTI-UB 48	Entertainment Law		Sophomore standing or higher.	5/5/2014
MULT-UB 103	Experiential Learning Seminar: Social Impact Consulting		Sophomore standing or higher.	5/5/2014
MULY-UB 104	Experiential Learning Seminar: Fashion Industry: Creativity and Business			
MULT-UB 105	Emerging Technologies in the Energy Industry		Sophomore standing or higher.	5/5/2014
MULT-UB 230	Global Macroeconomics		ECON-UB 11 or Econ-UA 238 or ECON UA 9238 or IBEX-UB 2000	5/5/2014
<b>OPERATIONS MANAGEMENT</b>				
Course Number	Course Name		Prerequisites	Date to Register on Albert:
OPMG-UB 1	Operations Management	** Sections 1-4**	STAT-UB 103 or ECON-UA 18 (6 credits) or STAT-UB3 or ECON-UA 19 or SOSC-AD 110 or SOSC-AD 113	Regularly assigned registration date and time.
OPMG-UB 60	Real Estate Development and Entrepreneurship		Sophomore standing or higher.	5/5/2014
<b>STATISTICS</b>				
Course Number	Course Name		Prerequisites and Restrictions	Date to Register on Albert:
STAT-UB 1	Stats for Business Control		n/a	<b>8/1/2014</b>
STAT-UB 3	Regress/Forecasting Models		STAT-UB 1 or ECON-UA 18	5/5/2014
STAT-UB 8	Applications and Stochastic Processes		STAT-UB 103 or STAT-UB 3 or ECON- UA 19 or SOSC-AD110 or ECON-UA 18 (6 credits)	5/5/2014
STAT-UB 14	Introduction to the Theory of Probability		MATH-UA 121 AND MATH-UA 122 OR CALC AB 4 or higher or CALC BC 4 or higher or MATH-AD 110 or MATH-UA 123 or MATH-UA 140 or MATH-UA 221	5/5/2014
STAT-UB 17	Regression & Multivariate Data Analysis		STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credit version) or SOSC-AD 110 or SOSC-AD 113	5/5/2014
STAT-UB 18	Forecast Time Series Data		STAT-UB 103 or STAT-UB 3 or ECON- UA 19 or SOSC-AD110 or ECON-UA 18 (6 credits)	5/5/2014

STAT-UB 21	Stochastic Processes		MATH-UA 121 AND MATH-UA 122 OR CALC AB 4 or higher or CALC BC 4 or higher or MATH-AD 110 or MATH-UA 123 or MATH-UA 140 or MATH-UA 221 & STAT-UB 14	5/5/2014
STAT-UB 27	Mathematics of Investment		MATH-UA 121 Calculus I AND MATH-UA 122. Suggested to take FINC-UB 2 Foundations of Finance before taking STAT-UB 27ATH-UA 122 Calculus II.	5/5/2014
STAT-UB 37	Life Contingencies		STAT-UB 14 Intro to Theory of Probability & STAT-UB 27 Mathematics of Investment	5/5/2014
STAT-UB 103	Stats F/Bus Cntl Regression & Forecasting Models		n/a	<b>8/1/2014</b>
<b>STERN ECONOMICS</b>				
Course Number	Course Name		Prerequisites and Restrictions	Date to Register on Albert:
ECON-UB 15	Competitive Analysis		ECON-UB 1 or ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECII-UF 102	5/5/2014
ECON-UB 231	Business in Transition Economies		ECON-UB 11 or ECON-UA 238 or ECON-UA 12 or ECON-AD 104 or IBEX-UB 2000	5/5/2014
ECON-UB 233	Macroeconomic Foundations for Asset Prices		ECON-UB 11 or ECON-UA 238 or ECON-UA 12 or ECON-AD 104 AND MATH-UA 121 or equivalent (AP Calculus AB/BC scores of 4 or 5 or MATH-UA 122 or MATH-UA 123 or MATHUS-UA 140 or MATH-UA 221) or IBEX-UB 2000	<b>5/2/2014</b>
ECON-UB 237	Spatial Economics		ECON-UB 1 or ECON-UA 2 or ECON-UA 10 or ECON-UA 5 or ECON-AD 105 or EC11-UF102 AND STAT-UB 103 or STAT-UB 3 or ECON-UA 19 or SOS-AD110 or ECON-UA 18 (6 credits)	<b>5/2/2014</b>