

Spring 2019 Open Access List

For more information/questions about how to register, please refer to the Registration Guide found on the:

[Non-Stern Student Page.](#)

Updated 10/17/2018

Please be aware that this list is subject to change

ACCOUNTING

STATUS	STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
	ACCT-UB 1	1, 2, 7, 8, 9 Only	Principles of Financial Accounting	None	Counts toward Business Studies Minor, must have 1 semester at NYU	Monday, November 12th (based on Registration date and time)
	ACCT-UB 3	1, 2, 3	Financial Statement Analysis	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	so, jr, or sr class standing	Monday, November 19th
	ACCT-UB 4	1, 2, 3	Managerial Accounting	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	so, jr, or sr class standing	Monday, November 19th
	ACCT-UB 22	1	Business Acquisitions, Deferred Taxes, Translations, and Derivatives	ACCT-UB 3 or BUSF-SHU 3091	so, jr, or sr class standing	Monday, November 19th
	ACCT-UB 23	1	Financial Modeling and Analysis	1. ACCT-UB 3 or BUSF-SHU 3091 AND 2. FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 19th
	ACCT-UB 30	1	Advanced Financial Statement Analysis	ACCT-UB 3 or BUSF-SHU 3091	so, jr, or sr class standing	Monday, November 19th
	ACCT-UB 33	1	Forensic Accounting and Financial Statement Fraud	ACCT-UB 3 or BUSF-SHU 3091	so, jr, or sr class standing	Monday, November 19th

FINANCE

STATUS	STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
	FINC-UB 2	Section 2 only	Foundations of Finance	1. STAT-UB 103 or STAT-UB 3 or ECON-UA 19 or BUSF-SHU 101 or SOSC-AD 113 or SOSC-AD 110 or ECON-UA 18 (6 credits) AND 2. ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECON AD 101 or ECON-AD 105 or ECON-SHU 150 AND 3. CO-REQUISITE ACCT-UB 1	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, November 12th (based on Registration date and time)
	FINC-UB 7	1, 2, 3, 4, 5, 6	Corporate Finance	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 8	1	Advanced Corporate Finance	FINC-UB 7 or FINC-UB 9007 or ECON-AD 303 or BUSF-SHU 303	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 22	1, 2	Risk Management in Financial Institutions	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 26	1	Debt Instruments & Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 30	1	Int'l Financial Management	1. FINC-UB 7 or FINC-UB 9007 or ECON-AD 303 or BUSF-SHU 303 AND 2. ECON-UA 238	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 35	1	Real Estate Investment Strategies	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 38	1	Real Estate Capital Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 39	1	Real Estate Primary Markets	1. FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202 AND 2. CO-REQUISITE: FINC-UB 7 or FINC-UB 9007 or ECON-AD 303 or BUSF-SHU 303	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 41	1	Equity Valuation	FINC-UB 7 or FINC-UB 9007 or ECON-AD 303 or BUSF-SHU 303	so, jr, or sr class standing	Monday, November 19th

	FINC-UB 43	1, 2	Futures & Options	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 45	1	The Financial Service Industry	FINC-UB 7 or FINC-UB 9007 or ECON-AD 303 or BUSF-SHU 303	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 61	1	Entrepreneurial Finance	FINC-UB 7 or FINC-UB 9007 or ECON-AD 303 or BUSF-SHU 303	so, jr, or sr class standing	Monday, November 19th
	FINC-UB 66	1	Hedge Fund Strategies	FINC-UB 7 or FINC-UB 9007 or ECON-AD 303 or BUSF-SHU 303	so, jr, or sr class standing	Monday, November 19th

COMPUTING AND DATA SCIENCE

STATUS	STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
	INFO-UB 1	1, 2, 3, 4, 5, 6	Info Tech in Business and Society	None	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, November 19th
	INFO-UB 23	1, 2	Introduction to Programming and Data Science	None	fr, so, jr, or sr class standing	Monday, November 19th
	INFO-UB 38	1	Social Media & Digital Marketing	None	fr, so, jr, or sr class standing and Counts towards BEMT Minor	Monday, November 19th
	INFO-UB 52	1	Robo Advisers and Systematic Trading	None	so, jr, or sr class standing	Monday, November 19th
	INFO-UB 57	1	Data Mining for Business Analytics	None	fr, so, jr, or sr class standing	Monday, November 19th
	INFO-UB 60	1	Networks, Crowds, and Markets	None	so, jr, or sr class standing and Counts towards BEMT Minor	Monday, November 19th
	INFO-UB 70	1	Digital Innovation & Crowdsourcing	INFO-UB 1	so, jr, or sr class standing	Monday, November 19th

STATISTICS

STATUS	STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
	STAT-UB 1	1	Statistics for Business Control	None	Counts toward Business Studies Minor	Monday, November 19th
	STAT-UB 3	1, 2, 3	Regression and Forecasting Models	STAT-UB 1 or ECON-UA 18 (4 credits)	Counts toward Business Studies Minor	Monday, November 19th
	STAT-UB 17	1	Regression and Multivariate Data Analysis	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101		Monday, November 19th
	STAT-UB 18	1	Forecast Time Series Data	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101		Monday, November 19th
	STAT-UB 21	1	Introduction to Stochastic Processes	1. MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-UH 1012 or MATH-UT 1020 or MATH-SHU 123 or MATH-SHU 212 or MATH-SHU 201 AND 2. STAT-UB 14 or MATH-UA 233 or MATH-GA 2901		Monday, November 19th
	STAT-UB 27	1	Mathematics of Investment	1. MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-UH 1012 or MATH-UT 1020 or MATH-SHU 123 or MATH-SHU 212 or MATH-SHU 201 and 2. FINC-UB 2 or FINC-UB 9002 or ECON-UH 2510 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 19th
	STAT-UB 103	1, 2, 3, 4, 5	Statistics for Business Control & Regression and Forecasting Models	None	Counts toward Business Studies Minor	Monday, November 19th

ECONOMICS

STATUS	STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
	ECON-UB 15	1	Competitive Analysis	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150	so, jr, or sr class standing	Monday, November 19th

	ECON-UB 120	1	Economics of Media and Entertainment	None	fr, so, jr, or sr class standing	Monday, November 19th
	ECON-UB 222	1	Asian Economies	ECON-UA 12 or ECON-AD 104 or ECON-UA 238 or ECON-UA 9238 or ECON-SHU 202 or ECON-AD 103		Monday, November 19th
	ECON-UB 225	1	Business and The Environment	None	fr, so, jr, or sr class standing and Counts towards Environmental Studies Minor and Public Policy & Management Minor	Monday, November 12th
	ECON-UB 232	1	Data Bootcamp	None		Monday, November 12th
	ECON-UB 239	1	The Political Economy of Development	1. STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101 AND 2. ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, November 19th

MANAGEMENT AND ORGANIZATIONS

STATUS	STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
	MGMT-UB 1	1, 4, 6 only	Management and Organizations	None	so, jr, or sr class standing and Counts towards Public Policy & Management Minor	Monday, November 12th (based on Registration date and time)
	MGMT-UB 4	1	Global Strategy	1. ECON-UA 238 or ECON-UA 9238 or ECON-SHU 250 or ECON-SHU 251 or ECON-AD 103 AND 2. MGMT-UB 1 or MGMT-UB 9001 or BUSF-SHU 9001 or BUSOR-AD 115 or MGMT-SHU 301 or SOCSC-AD 110 or SOCSC-AD 113	so, jr, or sr class standing	Monday, November 19th
	MGMT-UB 7	1	Managing People & Teams at work	MGMT-UB 1 or MGMT-UB 9001 or BUSF-SHU 9001 or BUSOR-AD 115 or MGMT-SHU 301 or SOCSC-AD 110 or SOCSC-AD 113	so, jr, or sr class standing and Counts towards Public Policy & Management Minor	Monday, November 19th
	MGMT-UB 18	1, 2	Strategic Analysis	None	so, jr, or sr class standing and Counts towards Public Policy & Management Minor	Monday, November 19th
	MGMT-UB 21	1	Managerial Skills	MGMT-UB 1 or MGMT-UB 9001 or BUSF-SHU 9001 or BUSOR-AD 115 or MGMT-SHU 301 or SOCSC-AD 110 or SOCSC-AD 113	so, jr, or sr class standing and Counts towards Public Policy & Management Minor	Monday, November 19th
	MGMT-UB 30	1, 2	Negotiation & Consensus Building	None	so, jr, or sr class standing and Counts towards Public Policy & Management Minor	Monday, November 19th
	MGMT-UB 66	1	Power & Politics	MGMT-UB 1 or MGMT-UB 9001 or BUSF-SHU 9001 or BUSOR-AD 115 or MGMT-SHU 301 or SOCSC-AD 110 or SOCSC-AD 113	so, jr, or sr class standing and Counts towards Public Policy & Management Minor	Monday, November 19th
	MGMT-UB 85	1	Patterns of Entrepreneurship	None	so, jr, or sr class standing	Monday, November 19th

MARKETING

STATUS	STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
	MKTG-UB 1	1, 2, 4, 5 only	Introduction to Marketing	None	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, November 12th (based on Registration date and time)
	MKTG-UB 2	1, 2	Consumer Behavior	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, November 16th
	MKTG-UB 4	1	Managing Creative Content Development	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th

	MKTG-UB 9	1	Research for Customer Insights	1. MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001 AND 2. STAT-UB 3 or ECON-UA 19 or STAT-UB 103 or ECON-UA 18 (6 credits) or SOSC-AD 110 or BUSF-SHU 101	so, jr, or sr class standing	Friday, November 16th
	MKTG-UB 19	1	Business of Publishing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 20	1	Business of Film	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 22	1, 2, 3	Movie Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 23	1	Impact of Technology on Entertainment & Media	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 25	1	The Business of Broadway	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 38	1	Selling & Sales Management	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, November 16th
	MKTG-UB 39	1	Sports Management	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 40	1, 2, 3, 4, 5, 6, 7	Entertainment & Media Industries	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 43	1	Deal Making in the Entertainment Industry	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 44	1	Television Management: Network, Cable/Satellite	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 45	1	Social Media Strategy	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 46	1, 2, 3	Globalization of the Entertainment Industry	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 47	1	Sports Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 49	1, 2	Business of Producing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 54	1	Data-Driven Decision Making	STAT-UB 3 or ECON-UA 19 or STAT-UB 103 or ECON-UA 18 (6 credits) or SOSC-AD 110 or SOCS-AD 113 or BUSF-SHU 101 or ECON-UA 20 or ECON-UA 266 or ECON-UA 380	so, jr, or sr class standing	Friday, November 16th
	MKTG-UB 55	1	Brand Strategy & Planning	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001, and recommended two advanced marketing courses	so, jr, or sr class standing	Friday, November 16th
	MKTG-UB 56	1	Digital Business Strategy	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 57	1	Digital Marketing	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, November 16th
	MKTG-UB 58	1	Business of Video Games	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 64	1	Global Marketing Strategy	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, November 16th
	MKTG-UB 80	1	Leisure Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MKTG-UB 82	1	Full Stack Fashion	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
OPERATIONS						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:

	OPMG-UB 1	1, 2, 3	Operations Management	STAT-UB 103 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSC-AD 110 or both STAT-UB 1 AND STAT-UB 3	so, jr, or sr class standing	Monday, November 19th
	OPMG-UB 60	1	Real Estate Development & Entrepreneurship	None	so, jr, or sr class standing	Monday, November 19th
MULTIDISCIPLINARY						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
	MULT-UB 5	1	Case Analysis	None	so, jr, or sr class standing	Friday, November 16th
	MULT-UB 7	1, 2, 3	Decision Models & Analytics	None	fr, so, jr, or sr class standing	Monday, November 19th
	MULT-UB 16	1	Decision Making Under Uncertainty	STAT-UB 103 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSC-AD 110 or both STAT-UB 1 AND STAT-UB 3	fr, so, jr, or sr class standing	Monday, November 19th
	MULT-UB 20	1	Game Theory	None	so, jr, or sr class standing	Friday, November 16th
	MULT-UB 23	1	Law Through the Lens of Film	None	so, jr, or sr class standing	Friday, November 16th
	MULT-UB 27	1, 2	The Financial System	1. FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202 AND 2. ECON-UA 238 or ECON-UA 9238 or ECON-SHU 250 or ECON-SHU 251 or ECON-AD 103	so, jr, or sr class standing	Monday, November 19th
	MULT-UB 39	1	Entrepreneurship 2.0	None	so, jr, or sr class standing	Friday, November 16th
	MULT-UB 48	1, 2	Entertainment Law	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, November 16th
	MULT-UB 51	1, 2	Real Estate Transactions	None	jr or sr class standing	Friday, November 16th
	MULT-UB 56	1	Business Drivers of Industries	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250		Monday, November 12th
	MULT-UB 80	1	Foundations of Fintech	None	fr, so, jr, or sr class standing	Monday, November 19th
	MULT-UB 86	1	Entrepreneurship & Law in Practice	None	so, jr, or sr class standing	Friday, November 16th
	MULT-UB 151	1	Executive Practitioner Seminar	None	so, jr, or sr class standing	Friday, November 16th
	MULT-UB 302	1, 2	Business Simulation	None	freshman or higher	Monday, November 19th
BSPA						
STATUS	STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
	BSPA-UB 41	1	Social Entrepreneurship	None	fr, so, jr, or sr class standing & Counts toward Social Entrepreneurship minor	Friday, November 16th
	BSPA-UB 43	1	Economic Inequality: Perspectives & Practices	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3	fr, so, jr, or sr class standing & Counts toward Social Entrepreneurship Minor and the Public Policy & Management Minor	Friday, November 16th
	BSPA-UB 44	1	Sustainable Business & the New Economy	None	fr, so, jr, or sr class standing & Counts toward Social Entrepreneurship minor	Friday, November 16th
	BSPA-UB 70	1	Social Innovation Practicum	None	fr, so, jr, or sr class standing & Counts toward Social Entrepreneurship minor	Friday, November 16th