

# Fall 2018 Open Access List

For more information/questions about how to register, please refer to the Registration Guide found on the:

[Non-Stern Student Page](#)

Updated 04/18/2018

Please be aware that this list is subject to change

## ACCOUNTING

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
ACCT-UB 1	<b>1, 2, 3, 6, 7 Only</b>	Principles of Financial Accounting	None	Counts toward Business Studies Minor, must have 1 semester at NYU	<b>Monday, April 16th (based on Registration date and time)</b>
ACCT-UB 3	1, 2, 3, 4	Financial Statement Analysis	ACCT-UB 1 <b>or</b> ACCT-UB 9001 <b>or</b> ECON-AD 321 <b>or</b> BUSF-SHU 250	so, jr, or sr class standing	Monday, April 23rd
ACCT-UB 4	1, 2, 3	Managerial Accounting	ACCT-UB 1 <b>or</b> ACCT-UB 9001 <b>or</b> ECON-AD 321 <b>or</b> BUSF-SHU 250	so, jr, or sr class standing	Monday, April 23rd
ACCT-UB 21	1	Financial Reporting & Disclosure	ACCT-UB 3 <b>or</b> BUSF-SHU 3091	so, jr, or sr class standing	Monday, April 23rd
ACCT-UB 23	1, 2	Financial Modeling and Analysis	ACCT-UB 3 <b>or</b> BUSF-SHU 3091	so, jr, or sr class standing	Monday, April 23rd

## FINANCE

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
FINC-UB 2	<b>Section 4 only</b>	Foundations of Finance	1. STAT-UB 103 <b>or</b> STAT-UB 3 <b>or</b> ECON-UA 19 <b>or</b> BUSF-SHU 101 <b>or</b> SOSC-AD 113 <b>or</b> SOSC-AD 110 <b>or</b> ECON-UA 18 (6 credits) <b>AND</b> 2. ECON-UA 2 <b>or</b> ECON-UA 5 <b>or</b> ECON-UA 10 <b>or</b> ECON AD 101 <b>or</b> ECON-AD 105 <b>or</b> ECON-SHU 150 <b>AND</b> 3. CO-REQUISITE ACCT-UB 1	Counts toward Business Studies Minor, and so, jr, or sr class standing	<b>Monday, April 16th (based on Registration date and time)</b>
FINC-UB 7	1, 2, 3, 4, 5	Corporate Finance	FINC-UB 2 <b>or</b> FINC-UB 9002 <b>or</b> ECON-AD 302 <b>or</b> BUSF-SHU 202	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 8	1	Advanced Corporate Finance	FIN-UB 7 <b>or</b> FINC-UB 9007	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 15	1	Alternative Investments I: Principles & Strategies	FINC-UB 2 <b>or</b> FINC-UB 9002 <b>or</b> ECON-AD 302 <b>or</b> BUSF-SHU 202	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 22	1	Risk Management in Financial Institutions	FINC-UB 2 <b>or</b> FINC-UB 9002 <b>or</b> ECON-AD 302 <b>or</b> BUSF-SHU 202	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 23	1	Emerging Markets Finance	FINC-UB 2 <b>or</b> FINC-UB 9002 <b>or</b> ECON-AD 302 <b>or</b> BUSF-SHU 202 <b>AND</b> ECON-UA 238	so, jr, or sr class standing	Monday, April 23rd

FINC-UB 26	1	Debt Instruments & Markets	FINC-UB 2 <b>or</b> FINC-UB 9002 <b>or</b> ECON-AD 302 <b>or</b> BUSF-SHU 202	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 30	1	Int'l Financial Management	FINC-UB 7 <b>AND</b> ECON-UA 238	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 38	1	Real Estate Capital Markets	FINC-UB 2 <b>or</b> FINC-UB 9002 <b>or</b> ECON-AD 302 <b>or</b> BUSF-SHU 202	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 41	1, 2	Equity Valuation	FIN-UB 7 <b>or</b> FINC-UB 9007	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 43	1	Futures & Options	FINC-UB 2 <b>or</b> FINC-UB 9002 <b>or</b> ECON-AD 302 <b>or</b> BUSF-SHU 202	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 44	1	Portfolio Mangement	FINC-UB 2 <b>or</b> FINC-UB 9002 <b>or</b> ECON-AD 302 <b>or</b> BUSF-SHU 202	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 45	1, 2	The Financial Service Industry	FINC-UB 7 <b>or</b> FINC-UB 9007 <b>or</b> BUSF-SHU 303, SAME AS B40.2334	jr or sr class standing	Monday, April 23rd
FINC-UB 49	1, 2	Principles of Securities Trading	FINC-UB 2	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 50	1	Mergers, Acquisitions, and Restructuring	FINC-UB 7 <b>or</b> FINC-UB 9007 <b>or</b> BUSF-SHU 303, SAME AS B40.2334	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 61	1	Entrepreneurial Finance	FINC-UB 7 <b>or</b> FINC-UB 9007 <b>or</b> BUSF-SHU 303, SAME AS B40.2334	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 62	1, 2	Applications in Entrepreneurial Finance: Fintech	FINC-UB 2 <b>or</b> FINC-UB 9002 <b>or</b> ECON-AD 302 <b>or</b> BUSF-SHU 202	so, jr, or sr class standing	Monday, April 23rd
FINC-UB 68	1	Financial Analysis in EMT	FINC-UB 7 <b>or</b> FINC-UB 9007 <b>or</b> BUSF-SHU 303, SAME AS B40.2334	so, jr, or sr class standing	Monday, April 23rd

### COMPUTING AND DATA SCIENCE

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
INFO-UB 1	1, 2, 3, 4, 5, 6	Info Tech in Business and Society	None	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, April 23rd
INFO-UB 23	1, 2, 3	Intro to Programming	None		Monday, April 23rd
INFO-UB 24	1, 2	Projects in Programming and Data Sciences	None	Some programming experience recommended	Monday, April 23rd
INFO-UB 38	1	Data Analytics in Digital Marketing	None	Counts towards BEMT Minor	Monday, April 23rd

### STATISTICS

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
STAT-UB 103	<b>Section 4 only</b>	Statistics for Business Control & Regression and Forecasting Models	None	Counts toward Business Studies Minor	<b>Monday, April 16th (based on Registration date and time)</b>
STAT-UB 1	1	Statistics for Business Control	None	Counts toward Business Studies Minor	Monday, April 23rd

STAT-UB 3	1, 2	Regression and Forecasting Models	STAT-UB 1 or ECON-UA 18 (4 credits)	Counts toward Business Studies Minor	Monday, April 23rd
STAT-UB 8	1	Appl Stoch Proc F/Fin Models	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101		Monday, April 23rd
STAT-UB 14	1	Intro Theory of Probability	MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-AD 112 or MATH-SHU 121		Monday, April 23rd
STAT-UB 17	1	Regression and Multivariate Data Analysis	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101	so, jr, or sr class standing	Monday, April 23rd
STAT-UB 18	1	Forecast Time Series Data	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 or SOSC-AD 113 or BUSF-SHU 101		Monday, April 23rd
STAT-UB 27	1	Mathematics of Investment	1. MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-UH 1012 or MATH-UT 1020 or MATH-SHU 123 or MATH-SHU 212 or MATH-SHU 201 and 2. FINC-UB 2 or FINC-UB 9002 or ECON-UH 2510 or BUSF-SHU 202	so, jr, or sr class standing	Monday, April 23rd
STAT-UB 103	1, 2, 3, 5	Statistics for Business Control & Regression and Forecasting Models	None	Counts toward Business Studies Minor	Wednesday, August 1st

### ECONOMICS

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
ECON-UB 10	1	Quantitative Microeconomics	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, April 23rd
ECON-UB 15	1	Competitive Analysis	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, April 23rd
ECON-UB 119	1	Economics of Innovation	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3		Monday, April 23rd
ECON-UB 140	1	Health Economics	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3		Monday, April 23rd
ECON-UB 210	1, 2	Economics of Sex, Drugs, and Rock N roll	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3	so, jr, or sr class standing	Monday, April 23rd

ECON-UB 224	1	Business of Platforms and Net	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3		Monday, April 23rd
ECON-UB 230	1	Global Macroeconomics	ECON-UA 238 or ECON-UA 9238 or ECON-SHU 251 or ECON-SHU 250 or ECON-AD 103		Monday, April 23rd
ECON-UB 232	1	Data Bootcamp	None		Monday, April 16th
ECON-UB 233	1	Macroeconomic Foundations for Asset Prices	MATH-UA 121 or MATH-UA 122 or MATH-UA 123 or MATH-UA 221 or MATH-UA 211 or MATH-AD 111 or MATH-AD 110 or MATH-SHU 121	so, jr, or sr class standing	Monday, April 16th
ECON-UB 240	1	Global Economic Trends	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3		Monday, April 16th
ECON-UB 251	1	Econometrics	1. ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150 or ECON-SHU 2 or ECON-SHU 3 AND 2. STAT-UB 103 or STAT-UB 3 or ECON-UA 18 or ECON-UA 19 or BUSF-SHU 101 or SOCS-UB 1010Q or SOCS-AD 113Q		Monday, April 23rd

### MANAGEMENT AND ORGANIZATIONS

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MGMT-UB 1	1, 2, 6 only	Management and Organizations	None	so, jr, or sr class standing	Monday, April 16th (based on Registration date and time)
MGMT-UB 4	1	International Business Management	1. ECON-UB 11 or ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251 AND 2. MGMT-UB 1 or MGMT-UB 9001 or BUSF-SHU 9001 or BUSOR-AD 115	so, jr, or sr class standing	Monday, April 23rd
MGMT-UB 18	1, 2	Strategic Analysis	None	so, jr, or sr class standing	Monday, April 23rd
MGMT-UB 25	1	Managing Change	MGMT-UB 1 or MGMT-UB 9001 or BUSOR-AD 115 or MGMT-SHU 301	so, jr, or sr class standing	Monday, April 23rd
MGMT-UB 30	1, 2	Negotiation & Consensus Building	None	so, jr, or sr class standing	Monday, April 23rd

### MARKETING

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MKTG-UB 1	1, 2, 4, 5, 6, 9 only	Introduction to Marketing	None	Counts toward Business Studies Minor, and so, jr, or sr class standing	Monday, April 16th (based on Registration date and time)
MKTG-UB 2	1, 2	Consumer Behavior	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 20th
MKTG-UB 3	1	Advertising	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 20th
MKTG-UB 4	1, 2	Managing Creative Content Development	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th

MKTG-UB 9	1, 2	Research for Customer Insights	1. MKTG-UB 1 <b>or</b> MKTG-UB 9001 <b>or</b> BUSOR-AD 111J <b>or</b> MKTG-SHU 9001 <b>AND</b> 2. STAT-UB 3 <b>or</b> ECON-UA 19 <b>or</b> STAT-UB 103 <b>or</b> ECON-UA 18 (6 credits) <b>or</b> SOSC-AD 110 <b>or</b> STAT-UB 1 <b>or</b> BUSF-SHU 101	so, jr, or sr class standing	Friday, April 20th
MKTG-UB 20	1	Business of Film	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 22	1, 2	Movie Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 24	1	Arts Marketing	None	so, jr, or sr class standing	Friday, April 20th
MKTG-UB 40	1, 2, 3, 4, 5, 6, 7	Entertainment & Media Industries	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 43	1	Deal Making in the Entertainment Industry	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 44	1	Television Management: Network, Cable/Satellite	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 46	1, 2	Globalization of the Entertainment Industry	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 47	1	Sports Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 49	1, 2, 3, 4	Business of Producing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 55	1	Brand Strategy & Planning	MKTG-UB 1, and recommended two advanced marketing courses	so, jr, or sr class standing	Friday, April 20th
MKTG-UB 56	1	Digital Business Strategy	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 57	1	Digital Marketing	MKTG-UB 1 <b>or</b> MKTG-UB 9001 <b>or</b> BUSOR-AD 111J <b>or</b> MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 20th
MKTG-UB 58	1	Business of Video Games	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 60	1	Designing and Developing New Products	MKTG-UB 1 <b>or</b> MKTG-UB 9001 <b>or</b> BUSOR-AD 111J <b>or</b> MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 20th
MKTG-UB 64	1	Global Marketing Management	MKTG-UB 1 <b>or</b> MKTG-UB 9001 <b>or</b> BUSOR-AD 111J <b>or</b> MKTG-SHU 9001	so, jr, or sr class standing	Friday, April 20th
MKTG-UB 80	1	Leisure Marketing	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 84	1	Luxury Marketing	MKTG-UB 1 <b>or</b> MKTG-UB 9001 <b>or</b> BUSOR-AD 111J <b>or</b> MKTG-SHU 9001	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 88	1	Retail Strategy	MKTG-UB 1 <b>or</b> MKTG-UB 9001 <b>or</b> BUSOR-AD 111J <b>or</b> MKTG-SHU 9001	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MKTG-UB 89	1	Retail Management & Merchandise	MKTG-UB 1 <b>or</b> MKTG-UB 9001 <b>or</b> BUSOR-AD 111J <b>or</b> MKTG-SHU 9001	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
<b>OPERATIONS</b>					
STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
OPMG-UB 1	1, 2, 3	Operations Management	STAT-UB 103 <b>or</b> ECON-UA 18 (6 credits) <b>or</b> ECON-UA 19 <b>or</b> SOSC-AD 110 <b>or</b> both STAT-UB 1 AND STAT-UB 3	so, jr, or sr class standing	Monday, April 23rd
OPMG-UB 6	1	Supply Chain Management	OPMG-UB 1 <b>or</b> OPMG-UB 9001	so, jr, or sr class standing	Friday, April 20th

OPMG-UB 54	1	Decision Analytics for Sports	1. STAT-UB 103 or ECON-UA 18 (6 credits) or ECON-UA 19 or SOSC-AD 110 or both STAT-UB 1 AND STAT-UB 3 and 2. OPMG-UB 1 or OPMG-UB 9001 or MULT-UB 7	so, jr, or sr class standing	Monday, April 23rd
OPMG-UB 60	1	Real Estate Development & Entrepreneurship	None	so, jr, or sr class standing	Friday, April 20th

### MULTIDISCIPLINARY

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
MULT-UB 5	1, 2	Casing Method : Data Analysis & Presentation	None	so, jr, or sr class standing	Friday, April 20th
MULT-UB 7	1, 2	Decision Models	None	freshman or higher	Monday, April 23rd
MULT-UB 27	1	The Financial System	1. FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202 AND 2. ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251	so, jr, or sr class standing	Monday, April 23rd
MULT-UB 48	1, 2	Entertainment Law	None	so, jr, or sr class standing & Counts towards BEMT Minor	Friday, April 20th
MULT-UB 80	1, 2	Foundations of Fintech	None	fr, so, jr, or sr class standing	Monday, April 23rd
MULT-UB 104	1	Experiential Learning Seminar	None	so, jr, or sr class standing	Friday, April 20th
MULT-UB 301	1	Getting to Launch: The Lean Startup	None	so, jr, or sr class standing	Friday, April 20th
MULT-UB 302	1, 2	Business Simulation	None	freshman or higher	Monday, April 23rd

### BSPA

STERN COURSE ID	SECTION	COURSE TITLE	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
BSPA-UB 41	1	Social Entrepreneurship	None	fr, so, jr, or sr class standing & Counts toward Social Entrepreneurship minor	Friday, April 20th
BSPA-UB 44	1	Sustainable Business & the New Economy	None	fr, so, jr, or sr class standing & Counts toward Social Entrepreneurship minor and the Public Policy and Management Minor	Friday, April 20th
BSPA-UB 51	1	Marketing for Impact: Strategies for Sustainable Business	None	fr, so, jr, or sr class standing	Friday, April 20th
BSPA-UB 68	1	Sustainability for Competitive Advantage	None	so, jr, or sr class standing & Counts toward Social Entrepreneurship minor and the Public Policy and Management Minor	Friday, April 20th
BSPA-UB 70	1	Social Innovation Practicum	None	fr, so, jr, or sr class standing & Counts toward Social Entrepreneurship minor	Friday, April 20th
BSPA-UB 103	1	Experiential Learning Seminar: Social Impact Consulting	None	fr, so, jr, or sr class standing	Friday, April 20th