

## CURRICULUM VITAE

**FRANCISCO CARLOS DROHOJOWSKI**  
93 Upland Rd. New Milford CT. 06776  
860-488-8091 cell  
[pancho@mac.com](mailto:pancho@mac.com)

### PROFILE

Multi-lingual and multi-cultural former Portfolio Manager, Investment Banker and Mexican Public Sector official. Has been on the board of several public and private companies and possesses an in depth knowledge of companies in Latin America and other Emerging Markets across the globe.

### EMPLOYMENT HISTORY

#### **Guggenheim Partners, Purchase N.Y.**

Portfolio Manager

September 2012-December 2014

Responsible for managing an Emerging Markets Portfolio. Currently focused on Latin America, Russia, South Africa and Turkey.

#### **Weiss Multi Strategy Advisers, New York, NY**

Partner and Portfolio Manager

May 2003-September 2012

Responsible for managing an \$500-750 MM portfolio in Emerging Markets with focus on Latin America, Russia, South Africa and Turkey.

#### **North-South Associates LLC. (NSA).**

Chief Operating Officer & General Manager

June 1995-April 2003

Engaged in advisory work with U.S. European and Latin American corporations and governments. In 2000 and 2001, NSA was retained by CLSA to run their Investment Banking Group in Latin America.

#### **Ethos Capital Management, New York, NY**

Managing Director

Oct 1993-June 1995

Responsible for a \$80MM book in Latin America. Appointed to the board of The Andean Investment Development Fund.

#### **Nomura Securities International**

Executive Vice-President

April 1992-June 1993

Responsible for the overall effort in Latin America i.e. Investment Banking, Fixed Income, Equities and Research. CCU IPO.

**Salomon Brothers Inc.**

Director

April 1986-March 1992

Group Head of the Latin American Corporate Finance Department. Established Salomon's leadership in Latin America and was a founder of important strategic partnerships with investment banking boutiques in Brazil (**Patrimonio**), and Chile (**Celfin**). This produced landmark deals in Latin America such as the first ADR IPO's in the continent i.e. Chilean Telephone Co. equity offering (CTC) and The Chile Fund, Also notable was representing Southwestern Bell in their JV with Carlos Slim for the acquisition of Telmex.

**Film Producer, Real Estate Developer and advisor to the Minister of Finance of Mexico.**

Sept. 1983-March 1986

**Banco Nacional de Comercio Exterior (Bancomext).**Director of Finance and International Affairs (**CFO**)

Feb. 1980-Sept.1983

Responsible for the liability side of balance sheet, deposits, foreign currency lending and funding.

Appointed to the Board of several government agencies and private sector companies i.e. including the Mexican Institute of Foreign Trade, Azucar S.A., Algodonera Comercial Mexicana, Transportacion Maritima Mexicana, etc.

**Nacional Financiera S.A. (NAFINSA).**

Aug. 1974- Feb. 1980

Manager International Division- New York Representative and **Financial Attaché** to the Consulate General of Mexico (1/79-1/80); Far East Representative and **Financial Attaché to the Mexican Embassy in Tokyo**, Japan (4/77-12/78); Assistant Manager International Division( 8/74-8/77).

**Orion Bank Ltd.** London England

Nov.1972 Jul.1974

**Procter & Gamble de Mexico.** Mexico City, Mexico

Jan. 1971-Sept. 1972

**EDUCATION****American Graduate School of International Management (Thunderbird),**  
Phoenix, Arizona

MBA-International Management,

Dec. 1970

**Brown University,** Providence, Rhode Island

1969

B.A. International Relations,

**LANGUAGE ABILITY**

Fluent in Spanish, French and Portuguese. Adequate working knowledge of Polish and basic Japanese.

**REFERENCES**

Will be furnished upon request