

Fall 2023 Electives That Closed During Lottery

Course Number	Section	Session	Long Class Title	Instructor	Instruction Mode	Enrollment Capacity	Total Selected as Primary
BSPA-GB.2305	10	Evening	Sustainability for Competitive Advantage	Rifkin,Sophie Waskow	Online	40	44
BSPA-GB.3110	01	Day - 2nd Half	Work, Wisdom, and Happiness	Haidt,Jonathan D	In-Person	55	96
BSPA-GB.3110	10	Eve - 1st Half	Work, Wisdom, and Happiness	Haidt,Jonathan D	In-Person	55	54
BSPA-GB.3362	10	Evening	Corporate Turnarounds and Leadership	Brenner, Karen	In-Person	32	49
DBIN-GB.3110	D1		DBi Costa Rica: Sustainable Business in Latin America		In-Person	40	68
DBIN-GB.3313	D1		DBi New Zealand		In-Person	40	56
DBIN-GB.3314	D1		DBi Israel		In-Person	40	37
DBIN-GB.3315	D1		DBi Australia (Sydney)		In-Person	40	52
DBIN-GB.3318	D1		DBi South Africa (Cape Town)		In-Person	40	147
ECON-GB.2317	10	Evening	The Making of Economic Policy in the White House	Bowmaker,Simon W	In-Person	40	39
FINC-GB.2341	10	Evening	Real Estate Investment Strategy	Bedi,Vineet	In-Person	20	30
FINC-GB.3357	10	Evening	Private Investing and Wealth Management	Walter,Ingo	In-Person	50	54
FINC-GB.3365	01	Day	Private Equity Finance	Schwed,Gustavo R	In-Person	55	110
MCOM-GB.2106	10	Eve - 2nd Half	Improvisation for Effective Leadership	Sajnani,Nisha L.	In-Person	30	33
MCOM-GB.3112	01	Day - 1st Half	Difficult Conversations	Wynn, Jennifer	In-Person	30	43
MGMT-GB.2107	01	Day - 2nd Half	Becoming You: Crafting Your Authentic Career	Welch,Suzanne	In-Person	40	37
MGMT-GB.2159	01	Day - 1st Half	Collaboration, Conflict, and Negotiation	Hunsaker,David Adams	In-Person	40	68
MGMT-GB.2161	10	Eve - 2nd Half	Negotiating Complex Transactions With Executives	Freeman,Seth	In-Person	24	36

MGMT-GB.3321	10	Evening	Developing Managerial Skills	Welch,Suzanne	In-Person	48	74
MKTG-GB.2123	10	Eve - 2nd Half	Deal Making and Business Development in Me	Walker,Joshua Wesley	In-Person	50	54
MKTG-GB.2191	10	Eve - 1st Half	Tech Product Management	Breen,Andy	In-Person	60	60
MKTG-GB.2193	10	Eve - 2nd Half	Tech Product Management II	Breen,Andy	In-Person	60	67
MKTG-GB.2368	10	Evening	Consulting Lab: Branding & Innovation	Gormley,Frances P	In-Person	30	35
TECH-GB.3332	10	Evening	Introduction to AI & Its Applications in Busines	Tuzhilin,Alexander S	In-Person	50	89

Please keep in mind this information is from a previous term. Demand for individual courses may fluctuate from term to term.