

FALL 2020 [Syllabus]

## **Prof. Mary Billings**

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## **Class Times, Locations & Support**

Class Times: Monday 8-10:50a.m. EST and Monday 2-4:50p.m. EST. via Zoom (on NYUClasses).
[Note: Our first class meets on WEDNESDAY 9/9/20.]
Office Hours: By appointment and also at times TBD based on class feedback.
[I will also announce expanded office hours (& review sessions) prior to exams.]

## **Course Description**

This course provides an introduction to the principles of financial accounting and reporting. We learn about the four basic financial statements from the perspective of a financial statement user. In so doing, we place particular emphasis on managerial discretion and how it shapes the information environment of a company. That is, managers can use the flexibility afforded by accounting rules to allow their company's financial statements to better communicate the underlying economics of the firm. Or, managers can potentially exploit the rules in order to manipulate earnings opportunistically. Managers can also use their discretion to guide the market's expectations of earnings numbers via their voluntary disclosures. Understanding where accounting rules afford discretion helps stakeholders form opinions about the quality of the financial statements and the extent to which they appropriately reflect the underlying economic value of the entity.

Throughout the course, we look at some "good" examples — and some "horrible" warnings — using the financial statements that public companies file with the SEC as well as examining shareholder lawsuits where investors allege wrongdoing by companies (and often their accountants). To place the issues in a broader construct, we also access analyst reports, firm disclosures (management forecasts, conference call transcripts, press releases, etc.), media articles and insider transactions.

# **Course Objectives**

Ultimately, knowing when and how managers have discretion over the application of accounting rules (and examining when they might have incentive or ability to abuse that discretion) helps you be a better-informed investor, customer, lender or other stakeholder in the economy. Specific objectives include:

- 1. Recognizing the role that financial statements and related documents play in shaping business decisions;
- 2. Identifying the basic financial statements, their interrelationships and the information that they provide to decision makers;



FALL 2020 [Syllabus]

- **3.** Understanding basic vocabulary, definitions, measurement methods, and double-entry procedures associated with accounting and financial management;
- 4. Articulating how business transactions affect the financial statements; and
- 5. Becoming familiar with common analytical methods to measure business performance in order to identify where and when discretion factors into commonly used outputs.

Achievement of these goals requires an understanding of the basic principles that underlie accrual accounting, as well as an appreciation of the amount of judgment required in applying these principles, which is the focus of this course.

### Class via Zoom

You'll need to be logged into your NYU Zoom account before you join class each week. You should **not** use your Stern email address to login to NYU Zoom. Instead, always choose to "Sign in with SSO" and authenticate with your NYU NetID. If you encounter difficulty, please access this <u>Zoom</u> <u>Guide for NYU Students</u>.



### Materials

**This course does** <u>not</u> **require or use a textbook.** I post short videos, slide decks, practice problems, cases and other handouts on NYUClasses. I expect you to check for postings and announcements daily. If you wish to refer to an introductory financial accounting text, I recommend obtaining a recent (i.e., 10<sup>th</sup> or 11<sup>th</sup>) edition of *Introduction to Financial Accounting* by Charles Horngren, Gary Sundem, John Elliott and Donna Philbrick.



FALL 2020 [Syllabus]

### Structure of Our Zoom Class Sessions

Prior to each week's Zoom session, I will post a "Zoom Session" slide deck that will guide our discussion during that week's class. Then, we will structure our weekly Zoom sessions as follows:



# Grading

This course follows a format that consists of a combination of lectures (via short videos + live Zoom sessions), class discussions and applied problem solving. I will also provide supplementary practice problems and solutions that you can work through on your own should you like additional practice to master the material. I will assign grades based on my overall evaluation of your performance, as measured by the following:

Professionalism*	۱5%
Mini-Cases◆	20%
Midterm Exam•	30%
Final Exam•	35%
	100%



FALL 2020 [Syllabus]

\* <u>Professionalism</u>: Each session builds upon the previous sessions; as such, I cannot overemphasize the need for regular attendance (with your camera turned on during our Zoom sessions), advanced preparation and participation. I expect (and encourage) you to ask questions – via email, during our live Zoom sessions, via the private or public chat feature, etc.

• <u>Mini-Cases</u>: I will use your 5 best scores of 8 assigned mini-cases to determine your grade. The case instructions and related files are accessed via the "Mini-Cases" tab on NYUClasses. You may work in groups (of no more than six students); you may also work the cases individually. In order to receive credit for the cases, you (or a teammate) must submit the case <u>before</u> the IIPM Sunday deadline via the "Assignments" tab in NYUClasses. If you work in a group, please only submit one case for the group – making sure that all group members are identified (full names, section) on the cover.

• <u>Exams</u>: I expect you to take the exams during the scheduled times. If you must miss an exam, you must notify me before the exam is given. Failure to do so or lack of a valid reason for missing the exam will result in a score of zero for the missed exam.

### Grading Concerns

If you discover what you believe to be an error in the grading of an exam question, you must notify me via email within 48 hours of receiving your graded exam. If you would like any exam question regraded, please supply a written request that clearly states your reasoning. In response to your request, I may choose to re-grade the exam in its entirety.

## Qualified Disabilities & Other Assistance

If you have a qualified disability and require accommodation during this course, please contact the <u>Moses Center for Students with Disabilities</u> (CSD, 212-998-4980) and provide me with a letter from them verifying your registration and outlining the accommodations they recommend. To access the University's extensive health and mental health resources, contact the NYU Wellness Exchange via its private hotline (212-443-9999), which is available 24 hours a day, seven days a week, to reach out to a professional who can help to address day-to-day challenges as well as other health-related concerns.

### **Academic Honesty**

I expect that you will not lie, cheat or steal to gain an academic advantage, or tolerate those who do. Upon enrollment in this course, you agree to adhere to the <u>Stern Code of Conduct</u> and accept the consequences of your actions should you violate that code. I will report any instances of academic misconduct to the appropriate University authorities.



FALL 2020 [Syllabus]

## Schedule

Below I provide a <u>tentative</u> schedule for the course. I often adjust the cases (or write different cases/questions) based on class discussion and current events. As such, please keep an eye on the "Assignments" tab on NYUClasses (and pay attention to in-class announcements) for any changes to the cases.

Class	Date [CLASS SESSIONS VIA ZOOM]	Торіс	Case Due [SUNDAYS@I IPM EST]
- I	SEPTEMBER 9 <sup>th</sup> <b>[wednesday]</b>	Introduction & Overview	
2	SEPTEMBER 14th	The Accounting Process	
3	SEPTEMBER 21st	Accrual Accounting & Revenue Recognition	<b>#I:</b> JetBlue
*	SEPTEMBER 28 <sup>th</sup>	NO CLASS	
4	OCTOBER 5th	Sales & A/R	<b>#2:</b> Panera
5	OCTOBER   2 <sup>th</sup>	Review & Practice Problems	<b>#3:</b> GAP
6	OCTOBER 19th	MIDTERM	
7	OCTOBER 26 <sup>th</sup>	Inventory & Cost of Goods Sold	
8	NOVEMBER 2 <sup>nd</sup>	Long-Lived Assets	<b>#4:</b> NIKE
9	NOVEMBER 9 <sup>th</sup>	Liabilities	<b>#5:</b> Heartland
10	NOVEMBER 16th	Stockholders' Equity	<b>#6:</b> Peloton
Ш	NOVEMBER 23rd	Statement of Cash Flows	<b>#7:</b> GoPro
12	NOVEMBER 30 <sup>th</sup>	Special Topics & Review [INVESTMENTS, INSIDER TRADING, OTHER TOPICS TBD BASED ON CLASS FEEDBACK <sup>(3)</sup> ]	<b>#8:</b> Hertz
13	DECEMBER 7 <sup>th</sup>	FINAL EXAM	



FALL 2020 [Syllabus]

## Weekly Preparation & Class Structure

In preparation for each week's class session, please watch the "advanced preparation" videos (linked below). Prior to each week's Zoom class, I will post a "Zoom Session" slide deck that will guide our discussion during that week's class session — expanding on the content discussed in the advanced prep videos (hence, it's crucial to watch the videos **before** class), discussing related current events, talking through selected parts of the assigned cases & helping you solve selected practice problems. I will construct ungraded practice quizzes and review slides (used in review sessions) based on class discussion and your input/questions throughout the semester.

- > Access videos via the hyperlinks below or via the "Weekly Advanced Prep" tab on NYUClasses.
- > Access all other files via their respective tabs on NYUClasses.





FALL 2020 [Syllabus]

### **Detailed Course Outline**

### Week I: Wednesday, 9/9/20

Overview & The Information Environment of the Company

- Videos (+ accompanying slide decks)
  - I.I <u>Overview</u> (Introduction to the four basic financial statements)
  - I.2 Managerial Discretion
  - I.3 <u>Communication During Crisis</u>
- Handouts (You will use these throughout the semester.)
  - Summary of the 4 financial statements & how they articulate
    - List of commonly used accounts
    - Financial accounting glossary
    - Accessing analyst reports (using your NYU credentials in the NYU Virtual Business Library)
  - Practice Problems
  - PepsiCo
  - Mary's Mosquitoes
- Zoom Session Week | Slide Deck To be posted before class

#### Week 2: Monday, 9/14/20

The Accounting Process

- Videos (+ accompanying slide decks)
  - 2.1 <u>Rules of Debit & Credit</u> (L&M Lawn Part 1)
  - 2.2 Adjusting & Closing Process (L&M Lawn Part 2)
- Handouts
  - Rules of debit & credit summary sheets
  - Transactions & t-account summary sheet for June L&M
- Practice Problems
  - July L&M (comprehensive problem)
- Zoom Session Week 2 Slide Deck To be posted before class

### [DEADLINE: Case #1 (JetBlue) is due by IIPM EST on Sunday, 9/20/20.]

#### Week 3: Monday, 9/21/20

Accrual Accounting & Revenue Recognition

- Videos (+ accompanying slide decks)
  - 3.1 <u>SoulCycle</u> (Revenue Recognition)
  - 3.2 <u>Marz Sprays & Shark Tank</u> (Bad Debts)
- Handouts
  - SoulCycle lawsuit complaint
- Marz vs. Walgreens court ruling
- Practice Problems
  - Mary's Mosquitoes



Week 2 is heavy on content! We're setting the stage for the rest of the course. Fear not; it's only the start of the conversation. We'll slow down & unpack some of the trickier content in Week 3. And, there will be plenty of time for practice & questions! IN SHORT: Stick with me! It gets more fun (less painful) after we get the mechanics behind us & we can move on to talk about current topics!



FALL 2020 [Syllabus]

- Abercrombie & Fitch (comprehensive problem) [*Hint:* A&F is very similar to Case #2.]
- Zoom Session Week 3 Slide Deck To be posted before class

#### \* NO CLASS ON Monday, September 28th \*

#### [DEADLINE: Case #2 is due by IIPM EST on Sunday, 10/4/20.]

#### Week 4: Monday, 10/5/20

#### Sales & A/R

- Videos (+ accompanying slide decks)
  - 4.1 <u>Nordstrom</u> (Sales Returns)
  - 4.2 <u>Skechers</u> (Credit Sales & Bad Debts)
- Practice Problems
  - Under Armour
    - Quicksilver
- Zoom Session Week 4 Slide Deck To be posted before class

#### [DEADLINE: Case #3 is due by 11PM EST on Sunday, 10/11/20.]

#### Week 5: Monday, 10/12/20

**Review & Practice Problems** 

- Practice quizzes To be posted before class
- Zoom Session Week 5 Slide Deck To be posted before class

### [NO CASE DUE]

#### Week 6: Monday, 10/19/20

• MIDTERM – Details to be discussed in our Week 5 Zoom Session

### [NO CASE DUE]

#### Week 7: Monday, 10/26/20

Inventory & COGS

- Videos (+ accompanying slide decks)
  - 7.1 <u>Apples</u> (Inventory Flow)
  - 7.2 Exxon (LIFO Reserves)
  - 7.3 <u>Blackberry</u> (Inventory Writedowns)
- Practice Problems
  - Cars
  - ConocoPhillips
- Zoom Session Week 7 Slide Deck To be posted before class



FALL 2020 [Syllabus]

### [DEADLINE: Case #4 is due by 11PM EST on Sunday, 11/1/20.]

#### Week 8: Monday, 11/2/20

Long-lived Assets

- Videos (+ accompanying slide decks)
  - 8.1 <u>Tangible Assets</u> (Numerical Example)
  - 8.2 <u>Waste Management</u> (Fraud & Tangible Assets)
  - 8.3 Intangible Assets (Coca-Cola, Google, YouTube, GE, Boeing)
- Practice Problems
  - Mary's Mosquitoes
  - Zappos/Amazon
- Zoom Session Week 8 Slide Deck To be posted before class

#### [DEADLINE: Case #5 is due by 11PM EST on Sunday, 11/8/20.]

#### Week 9: Monday, 11/9/20

#### Liabilities

- Videos (+ accompanying slide decks)
  - 9.1 <u>letBlue</u> (Lease Liabilities)
  - 9.2 <u>Numerical Lease Example</u>
  - 9.3 <u>Apple & Honda</u> (Contingent Liabilities)
- Handouts
  - Time Value of Money Calculations
- Practice Problems
  - Southwest Airlines
  - iRobot
- Zoom Session Week 9 Slide Deck To be posted before class

#### [DEADLINE: Case #6 is due by IIPM EST on Sunday, II/15/20.]

#### Week 10: Monday, 11/16/20

Stockholders' Equity

- Videos (+ accompanying slide decks)
  - 10.1 Equity & Share Buybacks (Amazon, Apple, Harley-Davidson, Peloton)
  - 10.2 Price Appreciation & Stock Splits (Amazon, Apple, Berkshire-Hathaway)
  - 10.3 <u>Equity Incentives</u> (Bally & Skechers)
- Practice Problems
  - Mary's Mosquitoes
- Zoom Session Week 10 Slide Deck To be posted before class

#### [DEADLINE: Case #7 is due by 11PM EST on Sunday, 11/22/20.]



FALL 2020 [Syllabus]

#### Week 11: Monday, 11/23/20

Statement of Cash Flows

- Videos (+ accompanying slide decks)
  - <u>GAP</u> (CF Stmt Purpose)
    - <u>Tootsie Roll</u> (CF Stmt Example)
- Practice Problems
  - Rocky Mountain Chocolate Factory
- Zoom Session Week 11 Slide Deck To be posted before class

#### [DEADLINE: Case #8 is due by 11PM EST on Sunday, 11/29/20.]

#### Week 12: Monday, 11/30/20

Special Topics + Review

- Videos (+ accompanying slide decks)
- 12.1 Insider Trading
- Practice quizzes To be posted before class
- Zoom Session Week 12 Slide Deck To be posted before class

### [NO CASE DUE]

#### Week 13: Monday, 12/7/20

• FINAL EXAM – Details to be discussed in our Week 12 Zoom Session