

Spring 2016 Open Access List

Updated 11/18/2015					
STERN COURSE ID	SECTION	CLASS	PRE-REQUISITE	Notes & Class Standing	Open Access Date:
ACCOUNTING					
ACCT-UB 1	1,2,6,7, or 10 Only	Principles of Financial Accounting	None	Counts toward Business Studies Minor, must have 1 semester at NYU	Opens on November 16, based on registration date and time
ACCT-UB 3	1,2,3	Financial Statement Analysis	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	so, jr, or sr class standing	Monday, November 23rd
ACCT-UB 4	1,2,3	Managerial Accounting	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 or BUSF-SHU 250	so, jr, or sr class standing	Monday, November 23rd
ACCT-UB 21	1	Financial Reporting & Disclosure	ACCT-UB 3	so, jr, or sr class standing	Monday, November 23rd
ACCT-UB 22	1	Acquisitions, Other Restructurings & Related Topics	ACCT-UB 3	so, jr, or sr class standing	Monday, November 23rd
ACCT-UB 23	1	Financial Modeling and Analysis	ACCT-UB 3 & FINC-UB 2 or FINC-UB 9002 or	so, jr, or sr class standing	Monday, November 23rd
ACCT-UB 30	1	Advanced Financial Analysis	ACCT-UB 3	so, jr, or sr class standing	Monday, November 23rd
ACCT-UB 33	1	Forensic Accounting & Financial Statement Fraud	ACCT-UB 3	so, jr, or sr class standing	Monday, November 23rd
FINANCE					
FINC-UB 2	3 Only	Foundations of Finance	1. STAT-UB 103 or STAT-UB 3 or ECON- UA 19 or BUSF-SHU 101 OR SOSC-AD 113SOSC-AD110 or ECON-UA 18 (6 credits) and 2. ECON- UB 1 or ECON- UA 2 or ECON-UA 5 or ECON-UA 10 or ECON AD 101 or ECON-AD 105 OR ECON-SHU 150 and 3. CO-REQUISITE ACCT-UB 1	Counts toward Business Studies Minor, and so, jr, or sr class standing	Opens on November 16, based on registration date and time
FINC-UB 7	1,2	Corporate Finance	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 23rd
FINC-UB 8	1	Advanced Corporate Finance	FIN-UB 7 or FINC-UB 9007	so, jr, or sr class standing	Monday, November 23rd
FINC-UB 22	1,2	Risk Management in Financial Institutions	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 23rd
FINC-UB 26	1	Debt Instruments & Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 23rd
FINC-UB 35	1	Real Estate Investment Strategies	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 23rd
FINC-UB 38	1	Real Estate Capital Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 23rd
FINC-UB 39	1	Real Estate Primary Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 23rd
FINC-UB 41	1,2	Equity Valuation	FINC-UB 7 or FINC-UB 9007	so, jr, or sr class standing	Monday, November 23rd
FINC-UB 43	1,2	Futures & Options	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302 or BUSF-SHU 202	so, jr, or sr class standing	Monday, November 23rd
FINC-UB 45	1,2	The Financial Service Industry	FINC-UB 7 OR FINC-UB 9007 OR IBEX-UB 2001 OR BUSF-SHU 303, SAME AS B40.2334	junior standing at minimum	Monday, November 23rd
FINC-UB 49	1	Principles of Securities Trading	FINC-UB 2	so, jr, or sr class standing	Monday, November 23rd
FINC-UB 61	1,2	Entrepreneurial Finance	FINC-UB 7	so, jr, or sr class standing	Monday, November 23rd
INFORMATION SYSTEMS					
INFO-UB 1	1,2,3	Info Tech in Business and Society	None	Counts toward Business	Friday, November 20th
INFO-UB 24	1	Projects in Programming & Data Sciences	INFO-UB 23	Some programming	Monday, November 23rd
INFO-UB 44	1	Analytics & the Digital Economy	None	so, jr, or sr class standing	Monday, November 23rd
INFO-UB 57	1	Data Mining for Business Analytics	None		Friday, November 20th
INFO-UB 60	1	Networks, Crowds & Markets	None		Friday, November 20th
STATISTICS					
STAT-UB 1	1	Statistics for Business Control	None	Counts toward Business	Monday, November 23rd
STAT-UB 3	1,2,3,4	Regression and Forecasting Models	STAT-UB 1 or Stats proficiency exam score of 100 or ECON-UA 18 (4 credits)	Counts toward Business Studies Minor	Monday, November 23rd
STAT-UB 15	1	Statistical Inference & Regression Analysis	1. MATH-UA 122 OR MATH-UA 123 OR CALCBC score of 5 AND 2. MATH-UA 140 AND 3. STAT-UB 14	so, jr, or sr class standing	Monday, November 23rd
STAT-UB 17	1	Regression and Multivariate Data Analysis	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 OR SOSC-AD 113 OR BUSF-SHU 101	so, jr, or sr class standing	Monday, November 23rd
STAT-UB 18	1	Forecast Time Series Data	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110 OR SOSC-AD 113 OR BUSF-SHU 101		Monday, November 23rd
STAT-UB 27	1	Mathematics of Investment	MATH-UA 122 OR MATH-UA 123 OR CALCBC score of 5		Monday, November 23rd
STAT-UB 37	1	Life Contingencies	1. STAT-UB 14 (Theory of Probability) and 2. STAT-UB 27		Monday, November 23rd
STAT-UB 103	1,2,3,4	Statistics for Business Control & Regression and Forecasting Models	None	Counts toward Business Studies Minor	Monday, November 23rd
ECONOMICS					
ECON-UB 15	1	Competitive Analysis	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, November 23rd
ECON-UB 125	1	Economics of Chinese Entertainment Media and Tech	none		Monday, November 16th
ECON-UB 211	1	Sports Economics	1. ECON-UB 1 or ECON-UA 2 or ECON-UA 5 or ECON-UA 10 or ECII-UF 102 AND 2. STAT-UB 1 or STAT-UB 3 or Statistics proficiency exam score of 100 or SOSC-AD 110		Monday, November 23rd

ECON-UB 212	1	Transportation Economics	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2		Monday, November 23rd
ECON-UB 213	1	Psychology and Economics	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2		Monday, November 23rd
ECON-UB 219	1	Great Entrepreneurs	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2 or ECON-SHU 150		Monday, November 23rd
ECON-UB 220	1	Global Perspectives on Enterprise Systems	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2		Monday, November 23rd
ECON-UB 222	1	Asian Economies	ECON-UB 11 or ECON-UA 238 or ECON-UA 12 or ECON-AD 104		Monday, November 23rd
ECON-UB 225	1	Business & the Environment	none		Monday, November 16
ECON-UB 232	1	Data Bootcamp	None	Freshmen or higher	Monday, November 16
ECON-UB 234	1	Advanced Topics in Modern Macroeconomics	CALC 1 or higher	Freshmen or higher	Monday, November 16
STERN COURSE ID	Section	CLASS	PRE-REQUISITE		Open Access Date:
MANAGEMENT and ORGANIZATIONS					
MGMT-UB 1	1,3, or 6 only	Management and Organizations	None	so, jr, or sr class standing	Opens on November 16,
MGMT-UB 4	1,2	International Business Management	1. ECON-UB 11 or ECON-UA 238 or ECON-SHU 250 or ECON-SHU 251 and 2. MGMT-UB 1 OR MGMT-UB 9001 OR BUSF-SHU 9001 or BUSOR-AD 115	so, jr, or sr class standing	Friday, November 20th
MGMT-UB 8	1	Managing Innovation	MGMT-UB 1		Friday, November 20th
MGMT-UB 18	1,2	Strategic Analysis	None	so, jr, or sr class standing	Friday, November 20th
MGMT-UB 30	1,2	Negotiation & Consensus Building	None		Friday, November 20th
MGMT-UB 66	1	Power & Politics	MGMT-UB 1 OR MGMT-UB 9001 OR BUSF-SHU 9001 or BUSOR-AD 115		Friday, November 20th
MGMT-UB 85	1,2	Patterns of Entrepreneurship	None	so, jr, or sr class standing	Friday, November 20th
STERN COURSE ID	Section	CLASS	PRE-REQUISITE		Open Access Date:
MARKETING					
MKTG-UB 1	1, 2, 4, 5, or 6 Only	Introduction to Marketing	so, jr, or sr class standing	Counts toward Business Studies Minor	Opens on November 16, based on registration date
MKTG-UB 2	1,2	Consumer Behavior	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 3	1	Advertising Management	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 4	1	Managing Creative Content Development	None	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 9	1	Research for Customer Insights	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001 and STAT-UB 3 or ECON-UA 19 or STAT-UB 103 or ECON-UA 18 (6 credits) or SOS-AD 110 or STAT-UB 1 or BUSF-SHU 101	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 19	1	Business of Publishing	None	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 20	1	Business of Film	None	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 21	1	Entertainment Finance	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321 OR BUSF-SHU 250	Counts towards BEMT Minor, junior standing or higher	Friday, November 20th
MKTG-UB 22	1,2	Movie Marketing	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
MKTG-UB 23	1	Technology's Impact on Entertainment & Media	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
MKTG-UB 25	1	The Business of Broadway	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
MKTG-UB 40	1,2,3,4,5,6	Entertainment & Media Industries	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
MKTG-UB 44	1	Television Management: Network, Cable/Satellite	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
MKTG-UB 45	1	Social Media Strategy	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001, and so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
MKTG-UB 46	1,2	Globalization of the Entertainment Industry	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
MKTG-UB 47	1	Sports Marketing	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
MKTG-UB 49	1,2	Business of Producing	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
MKTG-UB 51	1	Craft & Commerce of Cinema: Tribeca Film Fest	so, jr, or sr class standing	Requires Application	
MKTG-UB 54	1,2	Data-Driven Decision Making	MKTG-UB 1	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 55	1	Brand Strategy & Planning	MKTG-UB 1, and recommended two advanced marketing courses	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 56	1	Digital Business Strategies	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
MKTG-UB 58	1	Business of Video Games	None	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 60	1	New Products	MKTG-UB 1 or MKTG-UB 9001 or BUSOR-AD 111J or MKTG-SHU 9001	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 64	1	Global Marketing Management	STAT-UB 103 or SOS-AD 110 OR SOS-AD 113 or BUSF-SHU 101 or ECON-UA 20 or ECON-UA 266 or ECON-UA 380	so, jr, or sr class standing	Friday, November 20th
MKTG-UB 80	1	Leisure Marketing	so, jr, or sr class standing	Counts towards BEMT Minor	Friday, November 20th
STERN COURSE ID	Section	CLASS	PRE-REQUISITE		Open Access Date:
Operations					
OPMG-UB 1	1,2,3,4	Operations Management	STAT-UB 103 or ECON-UA 18 (6 credits) or STATUB 1 AND STAT-UB 3 or ECON-UA 19 or SOS-AD 110	so, jr, or sr class standing	Monday, November 23rd
OPMG-UB 6	1	Supply Chain Management	OPMG-UB 1 OR OPMG-UB 9001 or IBEX-UB 2005		Monday, November 23rd
OPMG-UB 60	1	Real Estate Development & Entrepreneurship	None		Monday, November 23rd
STERN COURSE ID	Section	Class Name	PRE-REQUISITE		Open Access Date:
Multidisciplinary					
MULT-UB 7	1	Decision Models	none	fr, so, jr, or sr class standing	Monday, November 23rd

MULT-UB 16	1	Decision Making Under Uncertainty	STAT-UB 1 or STAT-UB 103 or STAT-UB 3 or ECON-UA 18 or SOSC-AD 110 or SOSC- AD 113 or BUSF-SHU 101	fr, so, jr, or sr class standing	Monday, November 23rd
MULT-UB 20	1	Game Theory	so, jr, or sr class standing	so, jr, or sr class standing	Friday, November 20th
MULT-UB 23	1	Law Through the Lens of Film	so, jr, or sr class standing	so, jr, or sr class standing	Friday, November 20th
MULT-UB 27	1,2	The Financial System	FINC-UB 2 or FINC-UB 9002 OR ECON-AD 302 OR BUSF-SHU 202 AND ECON-UB 11 or ECON-UA 238 or IBEX-UB 2000 OR ECON-SHU 250 OR ECON-SHU 251		Monday, November 23rd
MULT-UB 35	1	Trading Strategies & Systems	so, jr, or sr class standing	so, jr, or sr class standing	Friday, November 20th
MULT-UB 39	1	Entrepreneurship 2.0	so, jr, or sr class standing	so, jr, or sr class standing	Thursday, November 19th
MULT-UB 41	1	Social Entrepreneurship	so, jr, or sr class standing	Counts toward Social Entrepreneurship minor	Thursday, November 19th
MULT-UB 48	1,2	Entertainment Law	so, jr, or sr class standing	Counts towards BEMT Minor	Thursday, November 19th
MULT-UB 70	1	Social Innovation Practicum	so, jr, or sr class standing	Counts toward Social Entrepreneurship minor	Thursday, November 19th
MULT-UB 86	1	Entrepreneurship & Law in Practice	so, jr, or sr class standing	Counts toward Social Entrepreneurship minor	Thursday, November 19th
MULT-UB 103	1	Experiential Learning Seminar: Social Impact Consulting	so, jr, or sr class standing	Counts toward Social Entrepreneurship minor	Thursday, November 19th
MULT-UB 105	1	Emerging Innovations in the Energy Industry	so, jr, or sr class standing	Counts toward Social Entrepreneurship minor, Public Policy Minor. & Environmental Studies minor	Thursday, November 19th
MULT-UB 151	1	Executive Practitioner Seminar: The Dynamics of the Fashion Industry	Co-requisites FINC-UB 2 AND MGMT-UB 1	so, jr, or sr class standing	Friday, November 20th
MULT-UB 152	1	Accounting & Analysis in Practice	ACCT-UB 3 & FINC-UB 7 or FINC-UB 9007		Thursday, November 19th
MULT-UB 301	1	Getting to Launch: The Lean Startup Lab	None	so, jr, or sr class standing	Friday, November 20th