

Spring 2015 Open Access List

Updated 10/24/14					
STERN COURSE ID	SECTION	CLASS	PRE-REQUISITE	Notes	Open Access Date:
ACCOUNTING					
ACCT-UB 1	1,5,6,7	Principles of Financial Accounting	None	Counts toward Business Studies Minor	Opens on November 17, based on registration date and time
ACCT-UB 3	1,2,3	Financial Statement Analysis	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321		Monday, November 24th
ACCT-UB 4	1,2,3	Principles of Managerial Accounting	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321		Monday, November 24th
ACCT-UB 21	1	Financial Reporting & Disclosure	ACCT-UB 3		Monday, November 24th
ACCT-UB 22	1	Accounting for Mergers, Acquisition & Related Topics	ACCT-UB 3		Monday, November 24th
ACCT-UB 23	1	Financial Modeling and Analysis	ACCT-UB 3 & FINC UB 2 or FINC-UB 9002		Monday, November 24th
ACCT-UB 30	1	Advanced Financial Analysis	ACCT-UB 3		Monday, November 24th
ACCT-UB 33	1	Forensic Accounting & Financial Statement Fraud	ACCT-UB 3		Monday, November 24th
ACCT-UB 49	1	Entertainment Accounting	ACCT-UB 1 or ACCT-UB 9001 or ECON-AD 321		Monday, November 24th
FINANCE					
FINC-UB 2	3	Foundations of Finance	1. STAT-UB 103 or STAT-UB 3 or ECON- UA 19 or SOSC-AD110 or ECON-UA 18 (6 credits) and 2.ECON-UB 1 or ECON- UA 2 or ECON-UA 5 or ECON-UA 10 or ECON AD 105 2. Co-requisite: ACCT-UB 1 (Financial Accounting)	Counts toward Business Studies Minor	Opens on November 17th, based on registration date and time
FINC-UB 7	1, 2, 3, 4	Corporate Finance	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302		Monday, November 24th
FINC-UB 8	1	Advanced Corporate Finance	FIN-UB 7 or FINC-UB 9007		Monday, November 24th
FINC-UB 22	1,2	Risk Management in Financial Institutions	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302		Monday, November 24th
FINC-UB 26	1	Debt Instruments	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302		Monday, November 24th
FINC-UB 35	1	Real Estate Investment Strategies	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302		Monday, November 24th
FINC-UB 38	1	Real Estate Capital Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302		Monday, November 24th
FINC-UB 39	1	REAL ESTATE Primary Markets	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302		Monday, November 24th
FINC-UB 41	1,2	Equity Valuation	FINC-UB 7 or FINC-UB 9007		Monday, November 24th
FINC-UB 43	1,2	Futures & Options	FINC-UB 2 or FINC-UB 9002 or ECON-AD 302		Monday, November 24th

FINC-UB 61	1	Topics in Entrepreneurial Finance	FINC-UB 7 or FINC-UB 9007		Monday, November 24th
STERN COURSE ID		CLASS	PRE-REQUISITE		Open Access Date:
INFORMATION SYSTEMS					
INFO-UB 1	1,2,3,4	Info Tech in Business and Society		Counts toward Business Studies Minor	Friday, November 21st
INFO-UB 46	1	Dealing with Data		Some programming experience recommended	Friday, November 21st
INFO-UB 57	1	Data Mining for Business Analytics			Friday, November 21st
INFO-UB 60	1	Networks, Crowds & Markets			Friday, November 21st
STERN COURSE ID		CLASS	PRE-REQUISITE		Open Access Date:
STATISTICS	Section				
STAT-UB 1	1	Statistics for Business Control		Counts toward Business Studies Minor	Monday, November 24th
STAT-UB 3	1,2,3,4	Regression and Forecasting Models	STAT-UB 1 or Stats proficiency exam score of 100	Counts toward Business Studies Minor	Monday, November 24th
STAT-UB 15	1	Statistical Inference & Regression Analysis	MATH-UA 122 OR MATH-UA 123 OR CALCBC score of 5 AND MATH-UA 140 AND STAT-UB 14		Monday, November 24th
STAT-UB 17	1	Regression and Multivariate Data Analysis	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110		Monday, November 24th
STAT-UB 18	1	Forecast Time Series Data	STAT-UB 103 or STAT-UB 3 or ECON-UA 18 (6 credits) or SOSC-AD 110		Monday, November 24th
STAT-UB 27	1	Mathematics of Investment	MATH-UA 122 OR MATH-UA 123 OR CALCBC score of 5 AND FINC-UB 2 or FINC-UB 9002		Monday, November 24th
STAT-UB 103	1,2,3,4,5	Statistics for Business Control & Regression and Forecasting Models		Counts toward Business Studies Minor	Monday, November 24th
STERN COURSE ID		CLASS	PRE-REQUISITE		Open Access Date:
ECONOMICS	Section				
ECON-UB 15	1	Competitive Analysis	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2		Monday, November 24th
Econ-UB 220	1	Global Perspectives on Enterprise Systems	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2		Monday, November 24th
Econ-UB 222	1	Asian Economies	ECON-UB 11 or ECON-UA 238 or ECON-UA 12 or ECON-AD 104		Monday, November 24th
Econ-UB 225	1	Business & the Environment	ECON-UB 1 or ECII-UF 102 or ECON-AD 101 or ECON-UA 5 or ECON-UA 10 or ECON-AD 105 or ECON-UA 2		Thursday, November 20th
Econ-UB 234	1	Advanced Topics in Modern Macroeconomics	ECON-UB 11 or ECON-UA 238 or ECON-UA 12 or ECON-AD 104		Thursday, November 20th
STERN COURSE ID	Section	CLASS	PRE-REQUISITE		Open Access Date:

MANAGEMENT and ORGANIZATIONS					
MGMT-UB 1	1,3	Management and Organizations			Opens on November 17th, based on registration date and time
MGMT-UB 4	1	International Business Management	ECON-UB 11 or ECON-UA 238		Friday, November 21st
MGMT-UB 18	1	Strategic Analysis			Friday, November 21st
MGMT-UB 30	1,2	Negotiation & Consensus Building			Friday, November 21st
MGMT-UB 36	1	The Globalization of Business Enterprise			Opens on November 17th, based on registration date and time
MGMT-UB 66	1	Power & Politics	MGMT-UB 1 or MGMT-UB 9001		Friday, November 21st
MGMT-UB 85	1	Patterns of Entrepreneurship			Friday, November 21st
STERN COURSE ID	Section	CLASS	PRE-REQUISITE		Open Access Date:
MARKETING					
MKTG-UB 1	1,3,4,5	Introduction to Marketing	Sophomore standing or higher	Counts toward Business Studies Minor	Opens on November 17th, based on registration dates and time
MKTG-UB 2	1,2	Consumer Behavior	MKTG-UB 1 or MKTG-UB 9001		Friday, November 21st
MKTG-UB 3	1	Advertising Management	MKTG-UB 1 or MKTG-UB 9001		Friday, November 21st
MKTG-UB 4	1	Managing Creative Content Development	Sophomore standing or higher		Friday, November 21st
MKTG-UB 9	1,2	Research for Customer Insights	MKTG-UB 1 and STAT-UB 3 or ECON-UA 19 or STAT-UB 103 or ECON-UA 18 (6 credits) or SOSC-AD 110		Friday, November 21st
MKTG-UB 17	1	New Media Strategy	MKTG-UB 1 or MKTG-UB 9001		Friday, November 21st
MKTG-UB 19	1	Business of Publishing			Friday, November 21st
MKTG-UB 21	1	Entertainment Finance	ACCT-UB 1 or ACCT-UB 9001 or MKTG-UB 9001	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 22	1,2	Movie Marketing	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 23	1	Technology's Impact on Entertainment & Media	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 25	1	The Business of Broadway	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 40	1,2,3,4,5,6	Entertainment & Media Industries	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 44	1	Television Management: Network, Cable/Satellite	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 45	1	Social Media Strategy	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 46	1,2	Globalization of the Entertainment Industry	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 47	1	Sports Marketing	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 49	1,2	Business of Producing	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 53	1	Pricing Strategies	MKTG-UB 1 or MKTG-UB 9001	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 56	1	Digital Strategic Marketing	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MKTG-UB 60	1	New Product Development	MKTG-UB 1 or MKTG-UB 9001		Friday, November 21st
MKTG-UB 64	1	Global Marketing Management	MKTG-UB 1 or MKTG-UB 9001		Friday, November 21st
MKTG-UB 65	1	Decision Making Strategy in Marketing & Management	MKTG-UB 1 or MKTG-UB 9001		Friday, November 21st
MKTG-UB 80	1	Leisure Marketing	Sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
STERN COURSE ID	Section	CLASS	PRE-REQUISITE		Open Access Date:
Operations Management					

OPMG-UB 1	1,2,3,4	Operations Management	STAT-UB 103 or ECON-UA 18 (6 credits) or STAT-UB3 or ECON-UA 19 or SOSC-AD 110		Monday, November 24th
OPMG-UB 6	1	Supply Chain Management	OPMG-UB 1 OR OPMG-UB 9001 or IBEX-UB 2005		Monday, November 24th
OPMG-UB 60	1	Real Estate Development & Entrepreneurship			Monday, November 24th
STERN COURSE ID	Section	Class Name	PRE-REQUISITE		Open Access Date:
Multidisciplinary					
MULT-UB 7	1	Decision Models	OPMG-UB 1		Friday, November 21st
MULT-UB 20	1	Game Theory	sophomore standing or higher		Friday, November 21st
MULT-UB 23	1	Law Through the Lens of Film	sophomore standing or higher		Friday, November 21st
MULT-UB 27	1,2	The Financial System	FINC-UB 2 or FINC-UB 9002 AND ECON-UB 11 or ECON-UA 238 or IBEX-UB 2000		Monday, November 24th
MULT-UB 30	1	Revenue Management & Pricing	OPMG-UB 1 or OPMG-UB 9001		Friday, November 21st
MULT-UB 35	1	Trading Strategies & Systems	sophomore standing or higher		Friday, November 21st
MULT-UB 39	1	Entrepreneurship 2.0	sophomore standing or higher		Friday, November 21st
MULT-UB 41	1	Social Entrepreneurship	sophomore standing or higher	Counts toward Social Entrepreneurship minor	Friday, November 21st
MULT-UB 48	1,2	Entertainment Law	sophomore standing or higher	Counts towards BEMT Minor	Friday, November 21st
MULT-UB 70	1	Social Innovation Practicum	sophomore standing or higher	Counts toward Social Entrepreneurship minor	Friday, November 21st
MULT-UB 86	1	Entrepreneurship and Law in Practice	sophomore standing or higher		Friday, November 21st
MULT-UB 103	1	Experiential Learning Seminar: Social Impact Consulting	Sophomore standing or higher.	Counts toward Social Entrepreneurship minor	Friday, November 21st
MULT-UB 105	1	Emerging Innovations in the Energy Industry	Sophomore standing or higher.	Counts toward Social Entrepreneurship minor, Public Policy Minor. & Environmental Studies minor	Thursday, November 20th
MULT-UB 151	1	Executive Practitioner Seminar: The Dynamics of the Fashion Industry	Sophomore standing or higher.		Friday, November 21st
MULT-UB 152	1	Executive Practitioner Seminar: Financial Reporting	ACCT-UB 3 & FINC-UB 7 or FINC-UB 9007		Friday, November 21st
MULT-UB 230	1	Global Macroeconomics	ECON-UB 11 or Econ-UA 238 or ECON UA - 9238		Monday, November 24th