

**Feedback about the consulting experience**

1. Was given detailed actionable feedback
2. Great consulting manner
3. Answered my questions directly
4. Consultant is empathetic
5. Consultant was affirming of my teaching
6. Drilled home what I should focus on
7. I appreciate everyone's time
8. Consultation was comprehensive
9. She saw little things and put them in the context of why important
10. Send us some tips before the class starts.
11. I would like to meet more adjuncts
12. No other program like this. Very professional
13. Very detailed feedback and easy to employ
14. It is tough when students have not had pre-requisites. Stern needs to make sure students are prepared
15. Consultant supported school's high standards.
16. Need better training for TFs

**Feedback that faculty found useful**

1. Suggested I do more activities in pairs and squares
2. Use more relevant examples
3. Standing in a more authoritative way
4. Speaking more slowly
5. Suggested I preview next week and remind them of expectations for homework
6. I've started asking follow-up questions to the same person that asked a question
7. Need more dry erase markers
8. Don't lock eyes with the questioner when answering a question
9. Ask questions that are more provocative and challenge assumptions
10. Be sure to use power point because students expect it
11. Give students time to think about answers before calling on people
12. Think about how to encourage students to participate
13. Given ideas how to find out what students know
14. Notice students' body language to assess their engagement
15. Give feedback. Don't wait until the day before the final drop period to give the midterm.

## **Stern Students' best business advice they have received**

Change is inevitable

Yes, and...

Lean in

No fidgeting -- don't detract from your message

More volume – if no one hears you, you didn't say anything

Be adaptive, otherwise you will be asked to leave

Know your audience

Celebrate the wins

Align what you do with what you say

Ask yourself, "What do I want to get out of this?"

If you think you have made a mistake, don't panic

Any experience can teach you something

Don't piss off people on your team

Watch to make sure you are understood. For example, here is a text I received:

Jay, please take my umbrella on my desk and put it in the drawer.

I answered: Got it.

No, it is on my desk.

Affirm yourself before you tear yourself apart

Take risks if you are young and, well, if you are old, too.

You learn a lot by failing

I have a tendency to be blunt. When somebody quotes what I said, I look bad.

Worst advice ever: Stay with the Plan