

## **Sylvia Gross**

### **Managing Director Capital Markets, Marketing and Reporting, Real Estate**

#### **Capital Partners**

Ms. Gross is a Managing Director of Real Estate Capital Partners with varied responsibilities including real estate finance, equity financing of residential joint venture developments, reporting and marketing. Real Estate Capital Partners is a leading U.S. real estate investment advisor that has invested over \$10 billion in U.S. real estate on behalf of high net worth families, institutions and both, closed-end and open-end funds since 1989.

Ms. Gross has over 20 years of experience in real estate finance, sourcing, negotiating and structuring real estate facilities. She has extensive experience on both, debt and equity transactions and is primarily responsible for arranging (the debt) and managing the financial requirements of the individual projects, working directly with the acquisition and asset management groups to optimize each project's capital structure. Prior to joining Real Estate Capital Partners, Ms. Gross was the Vice President of Finance at Louis Dreyfus Property Group, where she was responsible for all financing activities of the company and managed the company's relationship with financial institutions and investors. Previously, Ms. Gross established the real estate lending department of BHF-BANK, where she managed a diversified commercial real estate loan portfolio and acted as liaison between the U.S. branch and the German investors and borrowers of the bank. Ms. Gross holds an MBA in Finance and International Business from New York University and a BA in Economics and German from Bucknell University.